

Curriculum Vitae – James N. Druckman
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Contact Information

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Education

Ph.D. in Political Science; University of California, San Diego, June 1999.

M.A. in Political Science; University of California, San Diego, June 1997.

B.A. with highest distinction and honors in Mathematical Methods in the Social Sciences (honors program) and Political Science; Northwestern University, June 1993.

Current Academic Appointments

Associate Professor of Political Science, and Associate Professor of Communication Studies (by courtesy), Northwestern University, June 2005–present.

Faculty Fellow, Institute for Policy Research, Northwestern University, June 2005–present.

Honorary Professor of Political Science, Aarhus University, Denmark, September 2007–present.

Previous Employment

Benjamin E. Lippincott Associate Professor in Political Economy, Department of Political Science, University of Minnesota, September 2004–May 2005.

Assistant Professor of Political Science, University of Minnesota, September 1999–August 2004.

Research Assistant for Arthur Lupia and Mathew McCubbins, and Teaching Assistant, Department of Political Science, University of California, San Diego, September 1994–August 1999.

Research Assistant in the Law and Public Policy Area, Abt Associates Inc., Cambridge, MA, September 1993–August 1994.

Editorial Positions

Co-Editor, *Chicago Studies in American Politics*, The University of Chicago Press, September 2007–present.

Associate Editor, *Public Opinion Quarterly* (Journal of the American Association for Public Opinion Research), September 2006–present.

Editor, *Experiments and Experimental Design* eJournal, Political Science Section, Social Science Research Network, August 2007–present.

Editorial Board member for: *Communication Studies* (January 2006–present); *Political Research Quarterly* (July 2006–present); *The Journal of Politics* (January 2007–January 2009); *American Political Science Review* (September 2007–present).

Co-Editor, *Political Psychology* (Journal of the International Society of Political Psychology), September 2002–July 2005.

Honors and Awards

Invited Fellow at the Center for Advanced Study in the Behavioral Sciences (Tentatively Scheduled for 2009–10).

Associated Student Government Outstanding Faculty of the Year, 2006–7, Northwestern University. Selected based on “quality of instruction and contribution to the academic lives of undergraduates.”

Franklin L. Burdette / Pi Sigma Alpha Award (for “Democratic Competition and Public Opinion,” with Dennis Chong). Awarded to the best paper presented at the 2006 annual meeting of the American Political Science Association.

Best Paper on Elections, Public Opinion, or Voting Behavior Award (for “Democratic Competition and Public Opinion,” with Dennis Chong). Awarded by the Elections, Public Opinion and Voting Behavior Section to the best paper presented in the section at the 2006 annual meeting of the American Political Science Association.

Erik Erikson Early Career Award for Excellence and Creativity in the Field of Political Psychology, International Society of Political Psychology, 2006.

Jewell-Loewenberg Award for the best article in the *Legislative Studies Quarterly* in 2005 (for “Influence Without Confidence: Upper Chambers and Government Formation,” with Michael F. Thies and Lanny Martin).

Best Paper in Political Psychology Award (for “Competitive Framing,” with Dennis Chong). Awarded by the Political Psychology Section to the best paper presented in the section at the 2005 annual meeting of the American Political Science Association.

AT&T Research Scholar, Northwestern University, 2005–2007.

Emerging Scholar Award from the American Political Science Association Organized Section on Elections, Public Opinion, and Voting Behavior. “Awarded at least biennially to a top scholar in the field who is within 10 years of his or her Ph.D.,” 2005.

Founders Award (for “Lumpers and Splitters: The Public Opinion Information That Politicians Use,” with Lawrence R. Jacobs). Awarded by the Presidency Research Group to the best paper on the presidency presented at the 2004 annual meeting of the American Political Science Association.

University of Minnesota McKnight Presidential Fellows Award (three years of research support). Awarded to the five “most promising [University] faculty granted tenure and promotion to associate professor...Selection criteria include an identification by internal and external reviewers as leaders in their field; potential to build programs that will be in the top tier internationally; ability to advance University priorities; and growing national or international reputation,” 2004.

Roberta Sigel Junior Scholar Paper Award (for “Framing and Deliberation: How Citizens’ Conversations Limit Elite Influence,” with Kjersten R. Nelson). Awarded to “the best paper written by a Junior Scholar” at the 2003 annual meeting of the International Society of Political Psychology.

University of Minnesota McKnight Land-Grant Professorship (\$50,000 and one year’s paid leave). Awarded to junior faculty for “the degree to which past and present achievements demonstrate originality, imagination, and innovation,” 2002–2004.

Roberta Sigel Junior Scholar Paper Award (for “Do Party Cues Limit Framing Effects”). Awarded to “the best paper written by a Junior Scholar” at the 2000 annual meeting of the International Society of Political Psychology.

First Annual Peggy Quon Prize in Political Science, University of California, San Diego. Awarded to “the Ph.D. student most likely to contribute to the scientific study of politics,” 1999.

University of California, San Diego Teaching Assistant Excellence Award, in both 1998 and 1999.

Awarded highest honors on both American politics and comparative politics comprehensive exams, University of California, San Diego, 1996.

Phi Beta Kappa, Northwestern University (early selection), 1992.

Publications

Journal Articles

“Framing Public Opinion in Competitive Democracies,” with Dennis Chong, *American Political Science Review*. Forthcoming.

“The Technological Development of Candidate Websites: How and Why Candidates Use Web Innovations,” with Martin Kifer, and Michael Parkin, *Social Science Computer Review*. Forthcoming.

“Measuring Portfolio Saliency in Eastern European Parliamentary Democracies,” with Andrew Roberts, *European Journal of Political Research*. Forthcoming.

“Public Opinion Research and Support for the Iraq War,” with Adam J. Berinsky, *Public Opinion Quarterly* 71: 126-141, 2007.

“A Theory of Framing and Opinion Formation in Competitive Elite Environments,” with Dennis Chong, *Journal of Communication* 57: 99-118, 2007.

“Communist Successor Parties and Coalition Formation in Eastern Europe,” with Andrew Roberts, *Legislative Studies Quarterly* 32: 5-31, 2007.

“The Growth and Development of Experimental Research Political Science,” with Donald P. Green, James H. Kuklinski, and Arthur Lupia, *American Political Science Review* 100: 627-635, 2006.

“Lumpers and Splitters: The Public Opinion Information That Politicians Use,” with Lawrence R. Jacobs, *Public Opinion Quarterly* 70: 453-476, 2006.

“The Paradox of Portfolio Allocation: An Investigation into the Nature of a Very Strong but Puzzling Relationship,” with Paul V. Warwick, *European Journal of Political Research* 45: 635-665, 2006.

“Media Matter: How Newspapers and Television News Cover Campaigns and Influence Voters,” *Political Communication* 22: 463-481, 2005.

“The Impact of Media Bias: How Editorial Slant Affects Voters,” with Michael Parkin, *The Journal of Politics* 67: 1030-1049, 2005.

“Influence Without Confidence: Upper Chambers and Government Formation,” with Michael F. Thies, and Lanny Martin, *Legislative Studies Quarterly* 30: 529-548, 2005.

“Context, and Coalition Bargaining: Comparing Portfolio Allocation in Eastern and Western Europe,” with Andrew Roberts, *Party Politics* 11: 535-555, 2005.

“The Missing Piece: Measuring Portfolio Saliency in Western European Parliamentary Democracies,” with Paul V. Warwick, *European Journal of Political Research* 44: 17-42, 2005.

“e-Mediation: Evaluating the Impacts of an Electronic Mediator on Negotiation Behavior,” with Daniel Druckman, and Tatsushi Arai, *Group Decision and Negotiation* 13: 481-511, 2004.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects,” *American Political Science Review* 98: 671-686, 2004.

“Does Presidential Rhetoric Matter?: Priming and Presidential Approval,” with Justin W. Holmes, *Presidential Studies Quarterly* 34: 755-778, 2004.

“Candidate Strategies to Prime Issues and Image,” with Lawrence R. Jacobs, and Eric Ostermeier, *The Journal of Politics* 66: 1205-1227, 2004.

“Priming the Vote: Campaign Effects in a US Senate Election,” *Political Psychology* 25: 577-594, 2004.

“Framing and Deliberation: How Citizens’ Conversations Limit Elite Influence,” with Kjersten R. Nelson, *American Journal of Political Science* 47: 729-745, 2003.

“The Power of Television Images: The First Kennedy-Nixon Debate Revisited,” *The Journal of Politics* 65: 559-571, 2003.

“When Can a News Organization Lead Public Opinion?: Ideology versus Market Forces in Decisions to Make News,” with Gregory L. Bovitz, and Arthur Lupia, *Public Choice* 113: 127-155, 2002.

“The Importance of Concurrence: The Impact of Bicameralism on Government Formation and Duration,” with Michael F. Thies, *American Journal of Political Science* 46: 760-771, 2002.

“Portfolio Saliency and the Proportionality of Payoffs in Coalition Governments,” with Paul V. Warwick, *British Journal of Political Science* 31: 627-649, 2001.

“Evaluating Framing Effects,” *Journal of Economic Psychology* 22: 91-101, 2001.

“The Implications of Framing Effects for Citizen Competence,” *Political Behavior* 23: 225-256, 2001.

“Using Credible Advice to Overcome Framing Effects,” *The Journal of Law, Economics, & Organization* 17: 62-82, 2001.

“On The Limits Of Framing Effects: Who Can Frame?,” *The Journal of Politics* 63: 1041-1066, 2001.

“Visibility and Negotiating Flexibility,” with Daniel Druckman, *Journal of Social Psychology* 136: 117-120, 1996.

“Party Factionalism and Cabinet Durability,” *Party Politics* 2: 397-407, 1996.

Review Articles, Encyclopedia Entries, and Other Publications

“Framing Theory,” with Dennis Chong, *Annual Review of Political Science* 10: 103-126, 2007.

“Mind, Will, and Choice: Lessons From Experiments in Contextual Variation,” with Arthur Lupia, in Robert E. Goodin and Charles Tilly, eds., *The Oxford Handbook of Contextual Political Analysis*, pages 97-113. Oxford: Oxford University Press, 2006.

“Does Political Information Matter?,” *Political Communication* 22: 515-519, 2005.

“Framing” in Samuel J. Best and Benjamin Radcliff, eds., *Polling America: An Encyclopedia of Public Opinion*, Volume 1, pages 253-258. Westport, CT: Greenwood Publishing Group, 2005.

“Experiments” in Samuel J. Best and Benjamin Radcliff, eds., *Polling America: An Encyclopedia of Public Opinion*, Volume 1, pages 209-214. Westport, CT: Greenwood Publishing Group, 2005.

“Farewell from the Minnesota Editorial Team,” with Eugene Borgida, Wendy Rahn, and John L. Sullivan, *Political Psychology* 26: 985-987, 2005.

“Political Economy at Its Best,” *The Political Economist* 12: 4-5, 10, 2004.

“The Political Psychology of Electoral Campaigns: Introduction to the Symposium,” with Joanne M. Miller, *Political Psychology* 25: 501-506, 2004.

“Preference Formation,” with Arthur Lupia, *Annual Review of Political Science* 3: 1-24, 2000.

Book Reviews

“*Troubled Pasts: News and the Collective Memory of Social Unrest*, by Jill A. Edy,” *Political Communication*. Forthcoming.

“*Framing American Politics*, edited by Karen Callaghan and Frauke Schnell,” *Political Psychology* 27: 929-932, 2006.

“*Who Leads Whom?: Presidents, Policy, and the Public*, by Brandice Canes-Wrone,” *Public Opinion Quarterly* 70: 405-409, 2006.

“Stoking the Voters’ Passions,” (Review of *Campaigning for Hearts and Minds: How Emotional Appeals in Political Ads Work*, by Ted Brader), *Science* 312: 1878-1879, 2006.

“*The Costs of Coalition*, by Carol Mershon,” *The Journal of Politics* 66: 1330-1331, 2004.

Edited Symposium

“The Political Psychology of Electoral Campaigns,” with Joanne M. Miller, *Political Psychology* 25: 501-610, 2004.

Working Papers and Ongoing Research Projects

“Competitive Framing,” with Dennis Chong. (ongoing project.)

“Political Motivations, Information Gains, and Presidential Polling: The Nixon and Reagan White Houses,” with Lawrence R. Jacobs. (working paper and ongoing project.)

“Campaigns in a New Media Age: How Candidates Use the World Wide Web to Win Elections,” with Martin Kifer, and Michael Parkin. (working paper and ongoing project.)

“Mass-Mediated Cross-Pressures and Time of Vote Decision,” with Lilach Nir. (working paper.)

“Affective Framing of Risky Choice,” with Rose McDermott. (working paper.)

Grants

Small Grants Program in Behavioral Economics, Russell Sage Foundation (\$4,759), 2001-2002.

University of Minnesota Grant-in-Aid of Research (\$25,842), 2000-2001.

University of Minnesota Faculty Summer Research Fellowship (\$5,000), 2000.

Phi Beta Kappa Graduate Fellowship. The selection committee chose three award recipients from the entire population of graduate students in the San Diego area (\$3,000), 1998.

Professional Activities

Advisory Panel

National Science Foundation Political Science Advisory Panel, 2007-2009.

Meeting Program Co-Chair

International Society of Political Psychology Annual Meeting, Portland Oregon, 2007.

Meeting Division Chair

Section on Political Psychology for the 2007 Annual Meeting of the American Political Science Association.

Section on Political Psychology for the 2005 Annual Meeting of the Midwest Political Science Association.

Section on Media and Politics for the 2004 Annual Meeting of the Southern Political Science Association.

Section on Political Economy for the 2003 Annual Meeting of the American Political Science Association.

Co-organized a Panel at the 2000 Annual Meeting of the American Political Science Association.

Prize Committees

Best Political Communication paper presented by a graduate student at the 2006 Annual Meeting of the American Political Science Association (chair).

Murray Edelman Distinguished Career Award, Political Communication Section of the American Political Science Association, 2006.

Philip Converse Book Award, Elections, Public Opinion, and Voting Behavior Section of the American Political Science Association, 2006.

Best Political Economy paper presented at the 2003 Annual Meeting of the American Political Science Association (chair).

Reviewer

American Economic Review; American Journal of Political Science; American Political Science Review; American Politics Research; American Sociological Review; Argumentation and Advocacy; Asian Journal of Social Psychology; British Journal of Political Science; Communication Studies; Communication Theory; Comparative Political Studies; Congress and the Presidency; European Journal of International Relations; European Journal of Political Research; European Union Politics; The Harvard International Journal of Press/Politics; International Studies Quarterly; Israel Science Foundation; Journal of Applied Social Psychology; Journal of Conflict Resolution; Journal of Economic Psychology; Journal of Law, Economics, and Organization; The Journal of Politics; Journal of Theoretical Politics; Law and Social Inquiry; Legislative Studies Quarterly; Mass Communication and Society; Media Psychology; National Science Foundation (for Economics; Political Science; Decision, Risk, and Management Sciences; and Law and Social Sciences Units); Party Politics; Perspectives on Politics; Policy Studies Journal; Political Analysis; Political Behavior; Political Communication; Political Psychology; Political Research Quarterly; Polity; Political Studies; Presidential Studies Quarterly; PS: Political Science & Politics; Public Opinion Quarterly; Scandinavian Political Studies; Science Communication; Social Science Quarterly; Social Science Research; State Politics and Policy Quarterly; Time-sharing Experiments in the Social Sciences (TESS); Blackwell Publishing; Cambridge University Press; College Publishing; Greenwood Publishing Group; Oxford University Press; Pebble Books/Red Brick Learning; Sage Publications; University of Michigan Press; W.W. Norton & Company.

External Reviewer

George Washington University; Harvard University; Southern Illinois University Carbondale; Tufts University; University of Mannheim; University of Minnesota; University of Southern California; University of Wisconsin – Madison; University of Wisconsin – Milwaukee.

Professional Affiliations

American Political Science Association; Midwest Political Science Association; Southern Political Science Association; American Association for Public Opinion Research; International Society of Political Psychology; Economic Science Association.

Service to Northwestern University

Executive Committee, Institute for Policy Research, 2006-2009.

Chair of Politics, Institutions, and Public Policy Program, Institute for Policy Research, 2006-2008.

Chair of Methods Job Search Committee, 2005-2006, 2007-2008.

Methodology Field Chair, 2005-2006, 2006-2007.

American Politics Field Chair, 2005-2006.

Service to the University of Minnesota

Methodology Field Chair, Spring 2005.

Co-director, Center for the Study of Political Psychology, 2004-2005.

Director of Graduate Studies, Political Psychology minor, 2004-2005.

Faculty Summer Research Fellowship Advisory Committee Member, Graduate School, 2004-2005.

Social Science Research Facility Advisory Committee, 2003-2005.

Coordinator of American Politics Speaker Series, 2003-2004.

Affiliated Faculty Member, Institute for New Media Studies, School of Journalism and Mass Communication, 2002-2005.

Lecturer in Freshman Honors Seminar, "Introduction to Arts and Sciences," 2002-2003.

Co-Organizer of Second Minnesota Symposium on Political Psychology: Campaigns and Elections, November 8-9, 2002.

Graduate Work Committee, 2001-2002.

Co-organizer of Political Psychology Media Study Group, 2001-2002.

American Politics Field Chair, Spring 2001, Spring 2002, Fall 2002, Spring 2003.

Designed and funded Political Psychology Experimental Laboratory, 2001.

University Representative to the Inter-University Consortium for Political and Social Research, 2000-2005.

Speaker at various University events, 2000-2005.

Merit Advisory Committee, 2000-2001.

Job Search Committee, 2000-2001, 2002, 2004-2005.

Graduate Dissertation Fellowship Committee, Spring 2000.

Affiliated Faculty Member, Center for the Study of Political Psychology, 1999- 2005.

Department Secretary and Commencement Representative, 1999-2000.

Teaching and Advising

Graduate Courses: Introduction to Regression Analysis (Winter 2006, Winter 2007); Game Theory (Spring 2000, Spring 2005); Introduction to Political Science (Fall 2004, co-taught; Fall 2007); American Politics (Spring 2001, Spring 2002, Spring 2003); Proseminar in Political Psychology (Fall 2000, co-taught); Independent Study on Media Effects (Spring 2001, Winter 2006); Independent Study on Parliamentary Government (Spring 2002, Fall 2002); Independent Study on Experimental Methods (Spring 2006).

Dissertation Advisor: Emily Clough (co-advisor) (University of North Texas), Andra Crull (North Hennepin Community College), Michael Parkin (Oberlin College), Monica Schneider (Miami University, Ohio), Toby Bolsen (ongoing), Bas van Doorn (ongoing), Christopher Chapp (ongoing).

Dissertation Committee Member: Amy Gangl (University of Colorado), William Gorton (St. Olaf College), Elizabeth Rybicki (Congressional Research Service), Daniel Stevens (University of Miami), Justin Wedeking (University of Kentucky), David Tully (ongoing).

Undergraduate Courses: Research Seminar on Political Communication (Spring 2006); Elementary Statistics for Political Research (Spring 2000, Fall 2000, Fall 2001, Fall 2002, Spring 2005, Fall 2005); Campaigns (Fall 2000, Fall 2002, Fall 2004, Fall 2006, Fall 2007); Mass

Politics in a Media Age (Fall 1999, Spring 2002, Spring 2003), Media and Political Campaigns (Fall 2006).

Undergraduate Thesis Advisor: Jacklina Len (2005-6); Kjersten Nelson (2000-1, Truman Scholarship winner and John Turner Thesis Award nominee); Jessica Kimpell (2001-2, co-advisor, Truman Scholarship winner); Dean Harvey (2001-2).

Departmental Research Presentations

“Going Negative in a New Media Age: Congressional Campaign Websites, 2002-2006,” at the Department of Communication Studies, Northwestern University, May 2, 2007.

“Democratic Competition and Public Opinion,” at the Department of Political Science, University of Michigan, March 23, 2007.

“Democratic Competition and Public Opinion,” at the Department of Political Science, Notre Dame University, March 2, 2007.

“Democratic Competition and Public Opinion,” at the Department of Political Science, Rice University, January 26, 2007.

“Studying Mass Communication,” at the Amsterdam School of Communication Research, the University of Amsterdam, November 16, 2006.

“Democratic Competition and Public Opinion,” at the Institution for Social and Policy Studies, Yale University, October 4, 2006.

“Competitive Framing,” at the Department of Political Science, University of Kentucky, March 24, 2006.

“Competitive Framing,” at the Institute for Public Affairs, Temple University, December 15, 2005.

“Competitive Framing,” at the Institute for Policy Research, Northwestern University, November 21, 2005.

“How Editorial Slant Affects Voters,” at the Department of Political Science, Columbia University, May 10, 2005.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects,” at the Department of Political Science, Northwestern University, November 12, 2004.

“How Editorial Slant Affects Voters,” at the Annenberg School for Communication, University of Pennsylvania, October 26, 2004.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects,” at the Department of Political Science, University of Pennsylvania, October 25, 2004.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects,” at the American Politics Workshop, Harvard University, March 19, 2004.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects,” at the Political Psychology Workshop, University of Chicago, March 10, 2004.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects,” at the Department of Psychology, University of Minnesota, November 10, 2003.

“Framing and Deliberation: How Citizens’ Conversations Limit Elite Influence,” at the Department of Political Science, University of Illinois at Urbana-Champaign, March 20, 2003.

“Citizen Competence” to Citizen Competence Research Group at the Department of Political Science, University of Illinois at Urbana-Champaign, March 20, 2003. (Informal presentation.)

“Framing and Deliberation: How Citizens’ Conversations Limit Elite Influence,” at the Department of Political Science, University of California, Los Angeles, February 14, 2003.

“Framing, Deliberation, and Opinions about Campaign Finance Reform,” at the Political Psychology and Behavior Workshop, Center for Basic Research in the Social Sciences, Harvard University, December 5, 2002.

“Bargaining Models in the Context of Parliamentary Coalitions,” at the Law, Economics, and Organization Workshop, Yale University Law School, April 11, 2002.

“The Power of Image: The First Kennedy-Nixon Debate Revisited,” at the Free Lunch Research Seminar, Department of Political Science, University of Minnesota, September 10, 2001.

“Experiments in Social Science,” at the Conflict Analysis and Resolution Program, Sabanci University, Istanbul, Turkey, May 24, 2001.

“The Power of Image: The First Kennedy-Nixon Debate Revisited,” at the Department of Politics, Princeton University, May 3, 2001.

“The Limits of Political Manipulation: Psychological and Strategic Determinants of Framing,” at the Department of Government, University of Maryland, November 19, 1998.

“The Limits of Political Manipulation: Psychological and Strategic Determinants of Framing,” at the Department of Political Science, George Washington University, November 16, 1998.

“The Limits of Political Manipulation: Psychological and Strategic Aspects of Framing,” at the Department of Political Science, University of Minnesota, October 30, 1998.

Pedagogical Presentations

“An Overview of Framing,” The Amsterdam School of Communication Research, the University of Amsterdam, November 17, 2006.

“The Psychology of Framing,” at the Department of Political Science, University of Kentucky, March 23, 2006.

“Political Communication,” at the School of Journalism and Mass Communication, University of Minnesota, November 14, 2003.

“Media Effects Research,” at the College in the Schools Program, University of Minnesota, April 9, 2003.

“Studying Campaigns,” at the Department of Political Science, University of Illinois at Urbana-Champaign, March 20, 2003.

“Media Effects Re-Visited,” at the Department of Communication, University of California, Los Angeles, February 13, 2003.

“Media Effects,” Macalester College, St. Paul, MN, September 18, 2002.

“Experimental Methods in Political Science,” Macalester College, St. Paul, MN, October 8, 2001.

“Formal Theory and Political Science,” at the Department of Political Science, Carleton College, Northfield, MN, June 12, 2000.

Conference Presentations and Activities

Roundtable Presentation on the “Political Psychology: A Roundtable on Political Science and Beyond,” at the 2007 annual meeting of the American Political Science Association, Chicago, IL, August 30-September 2.

Roundtable Presentation on the “Reasoning and Choice: Retrospective and Future Directions,” at the 2007 annual meeting of the American Political Science Association, Chicago, IL, August 30-September 2.

“Framing Over-Time,” with Dennis Chong, at the 2007 annual meeting of the American Political Science Association, Chicago, IL, August 30-September 2.

“Framing Theory,” with Dennis Chong, at the 2007 annual meeting of the International Society of Political Psychology, Portland, OR, July 3-July 7.

“Framing in a Political Campaign,” at the “Research Conference on Issue Framing,” Center for Congressional and Presidential Studies, American University, June 21, 2007.

“The Influence of Democratic Competition on Public Opinion,” at the “Theoretical and Empirical Contributions to Modeling Context in the Vote Decision” Conference, Nuffield College, University of Oxford, June 2, 2007.

Invited Discussant at the “Theoretical and Empirical Contributions to Modeling Context in the Vote Decision” Conference, Nuffield College, University of Oxford, June 2, 2007.

“Segmented Representation: The Reagan White House and Disproportionate Responsiveness,” with Lawrence R. Jacobs, at the 2007 annual meeting of the Midwest Political Science Association, Chicago, IL, April 12-14.

Discussant on “Political Sophistication and Awareness” panel, at the 2007 annual meeting of the Midwest Political Science Association, Chicago, IL, April 12-14.

“Going Negative in a New Media Age: Congressional Campaign Websites, 2002-2006,” with Martin Kifer and Michael Parkin, at the 2007 annual meeting of the Midwest Political Science Association, Chicago, IL, April 12-14.

“Segmented Representation: The Reagan White House and Disproportionate Responsiveness,” with Lawrence R. Jacobs, at the 2006 annual meeting of the American Political Science Association, Philadelphia PA, August 31-September 3.

“Democratic Competition and Public Opinion,” with Dennis Chong, at the 2006 annual meeting of the American Political Science Association, Philadelphia PA, August 31-September 3.

“Campaigns in a New Media Age: How Candidates Use the World Wide Web to Win Elections,” with Martin Kifer and Michael Parkin, at the 2006 annual meeting of the Midwest Political Science Association, Chicago, IL, April 20-23.

Roundtable Discussant on “Author Meets Critics: *Who Leads Whom?*,” at the 2006 annual meeting of the Midwest Political Science Association, Chicago, IL, April 20-23.

Roundtable Discussant on “Author Meets Critics: *Political Disagreement*,” at the 2006 annual meeting of the Midwest Political Science Association, Chicago, IL, April 20-23.

Poster Presentation of “Political Motivations, Information Gains, and Presidential Polling: The Nixon and Reagan White Houses,” with Lawrence R. Jacobs, at the 2006 annual meeting of the Midwest Political Science Association, Chicago, IL, April 20-23.

Invited Participant and Discussant (for “Deliberative Rhetoric and Strategic Communication”) at the “Deliberative Democracy conference,” Princeton University, March 9-11, 2006.

Invited Participant and Moderator (for “Informing Political Institutions) at the “Workshop on new Methods for Studying Social Behavior in Political Science,” Rice University, October 7-9, 2005.

“Political Motivations, Information Gains, and Presidential Polling: The Nixon and Reagan White Houses,” with Lawrence R. Jacobs, at the 2005 annual meeting of the American Political Science Association, Washington, D.C., September 1-4.

“Competitive Framing,” with Dennis Chong, at the 2005 annual meeting of the American Political Science Association, Washington, D.C., September 1-4.

“Competitive Framing in Tolerance Debates,” with Dennis Chong, at the Political Tolerance and Political Psychology Mini-Conference, Washington University, April 29-30, 2005.

Discussant for Political Tolerance and Political Psychology Mini-Conference, Washington University, April 29-30, 2005.

“Communist Successor Parties and Coalition Formation in Eastern Europe,” with Andrew Roberts, at the 2005 annual meeting of the Midwest Political Science Association, Chicago, IL, April 7-10.

“Lumpers and Splitters: The Public Opinion Information That Politicians Use,” at the 2005 annual meeting of the Midwest Political Science Association, Chicago, IL, April 7-10.

Roundtable Presentation on “The Editors Meet: Assessing the State of Political Psychology Based on Recent Edited Collections” panel at the 2005 annual meeting of the Midwest Political Science Association, Chicago, IL, April 7-10.

Roundtable Presentation on “The Psychology of Surveys” panel at the 2005 annual meeting of the Midwest Political Science Association, Chicago, IL, April 7-10.

“Competitive Framing,” with Dennis Chong, at the Issue Framing, Public Opinion, and American Democracy conference, Texas A&M University, March 5, 2005.

“The Paradox of Portfolio Allocation: An Investigation into the Nature of a Very Strong but Puzzling Relationship,” with Paul V. Warwick, at the 2004 annual meeting of the American Political Science Association, Chicago, IL, September 2-5.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects,” at the 2004 annual meeting of the American Political Science Association, Chicago, IL, September 2-5.

“Communist Successor Parties and Coalition Formation in Eastern Europe,” with Andrew Roberts, at the 2004 annual meeting of the American Political Science Association, Chicago, IL, September 2-5.

Chair on “The Politics of Priming, Framing, and Preference Formation” panel, at the 2004 annual meeting of the American Political Science Association, Chicago, IL, September 2-5.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects,” at the 2004 annual meeting of the Midwest Political Science Association, Chicago, IL, April 15-18.

“Media ‘Bias’ and Its Effect on Voters,” with Michael Parkin, at the 2004 annual meeting of the Midwest Political Science Association, Chicago, IL, April 15-18.

Discussant for Workshop on “Coalition Governance,” Barcelona, Spain, September 19-24, 2003.

Roundtable Presentation on “Rationality Debate Continues: The Dialogue Between Economics and Psychology” panel at the 2003 annual meeting of the American Political Science Association, Philadelphia, PA, August 28-31.

“Ministerial Allocation in Eastern Europe,” with Andrew Roberts, at the 2003 annual meeting of the American Political Science Association, Philadelphia, PA, August 28-31.

“Influence Without Confidence: Upper Chambers and Government Formation,” at the 2003 annual meeting of the American Political Science Association, Philadelphia, PA, August 28-31.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects” at the 2003 annual meeting of the Political Methodology Society, Minneapolis, MN, July 17-19.

Roundtable Presentation on “Publishing in Political Psychology” panel at the 2003 annual meeting of the International Society of Political Psychology, Boston, MA, July 6-9.

“Priming the Vote: Campaign Effects in a US Senate Election,” at the 2003 annual meeting of the International Society of Political Psychology, Boston, MA, July 6-9.

“Framing and Deliberation: How Citizens’ Conversations Limit Elite Influence,” at the 2003 annual meeting of the International Society of Political Psychology, Boston, MA, July 6-9.

“Influence Without Confidence: Upper Chambers and Parliamentary Government Formation,” at the 2003 annual meeting of the Midwest Political Science Association, Chicago, IL, April 3-6.

“The Politics of Presidential Approval: How Presidential Rhetoric Affects Approval,” at the 2003 annual meeting of the Midwest Political Science Association, Chicago, IL, April 3-6.

“Framing and Deliberation: How Citizens’ Conversations Limit Elite Influence,” at the 2003 annual meeting of the Midwest Political Science Association, Chicago, IL, April 3-6.

“Priming the Vote: Campaign Effects in a US Senate Election,” at the Second Minnesota Symposium on Political Psychology: Campaigns and Elections, November 8, 2002.

Discussant of “An Age-Period-Cohort Model of African-American Political Activity, 1973-1994,” at the Free Lunch Research Seminar, Department of Political Science, University of Minnesota, October 3, 2002.

Discussant on “Understanding the Determinants of Candidate Evaluations in the United States” panel, at the 2002 annual meeting of the American Political Science Association, Boston, MA, August 29-September 1.

“Lumpers and Splitters: The Public Opinion Information That Politicians Use,” with Lawrence R. Jacobs, at the 2002 annual meeting of the American Political Science Association, Boston, MA, August 29-September 1.

Discussant and chair on “Party Unity in Legislatures: A Comparative Perspective” panel, at the 2002 annual meeting of the Midwest Political Science Association, Chicago, IL, April 25-28.

“The Power of Television Images: The First Kennedy-Nixon Debate Revisited,” at the 2002 annual meeting of the Midwest Political Science Association, Chicago, IL, April 25-28.

Discussant on “Legislative Rules” panel, at the 2002 annual meeting of the Public Choice Society and Economic Science Association, San Diego, CA, March 22-24.

“The Importance of Concurrence: The Impact of Bicameralism on Government Formation and Duration,” with Michael F. Thies, at the 2002 annual meeting of the Public Choice Society and Economic Science Association, San Diego, CA, March 22-24.

Discussant on “Experimental Research into Strategic Behavior” panel, at the 2001 annual meeting of the American Political Science Association, San Francisco, CA, August 30-September 2.

“The Power of Image: The First Kennedy-Nixon Debate Revisited,” at the 2001 annual meeting of the American Political Science Association, San Francisco, CA, August 30-September 2.

“A Political Theory of Candidate Strategy: Nixon’s Use of Polling Information on Policy Issues and Candidate Image,” with Lawrence R. Jacobs and Eric Ostermeier, at the 2001 annual meeting of the American Political Science Association, San Francisco, CA, August 30-September 2.

Chair on “Gore, Clinton, Lewinsky, and Agenda Control” panel, at the 2000 annual meeting of the American Political Science Association, Washington D.C., August 31-September 3.

“Using Credible Advice to Overcome Framing Effects,” at the 2000 annual meeting of the American Political Science Association, Washington D.C., August 31-September 3.

“Do Party Cues Limit Framing Effects?,” at the 2000 annual meeting of the International Society of Political Psychology, Seattle, WA, July 1-4.

“The Power of Image: The Kennedy-Nixon Debates 40 Years Later,” at the 2000 annual meeting of the International Society of Political Psychology, Seattle, WA, July 1-4.

Discussant and chair on “Framing and the Limits of Framing” panel, at the 2000 annual meeting of the Midwest Political Science Association, Chicago, IL, April 27-30.

“Do Party Cues Limit Framing Effects?,” at the 2000 annual meeting of the Midwest Political Science Association, Chicago, IL, April 27-30.

Discussant and chair on “Public Policy Preferences” panel, at the 1999 annual meeting of the Southern Political Science Association, Savannah, GA, November 3-6.

“Do Party Cues Limit Framing Effects?,” at the 1999 annual meeting of the Southern Political Science Association, Savannah, GA, November 3-6.

Poster Presentation of “Mass Communication and Accessibility: The Psychology of Framing, Priming, and Agenda Setting,” at the 1999 annual meeting of the American Political Science Association, Atlanta, GA, September 2-5.

“Do Party Cues Limit Framing Effects?,” at the 1999 annual meeting of the American Political Science Association, Atlanta, GA, September 2-5.

“Do Party Cues Limit Framing Effects?,” at the Mental Models in Social Science Conference, University of California, San Diego, July 29-31, 1999.

“When Can Media Elites Lead Public Opinion?,” with Gregory L. Bovitz, and Arthur Lupia, at the 1999 annual meeting of the Midwest Political Science Association, Chicago, IL, April 15-17.

“Who Can Frame?: Source Credibility and Framing Effects,” at the 1999 annual meeting of the Midwest Political Science Association, Chicago, IL, April 15-17.

“Who Can Frame?: Source Credibility and Framing Effects,” at the 1998 annual meeting of the American Political Science Association, Boston, MA, September 3-6.

Poster Presentation of “Who Can Frame?: Source Credibility and Framing Effects,” at the 1998 annual meeting of the Political Methodology Society, San Diego, CA, July 23-25.

Discussant and chair on “Spatial Models, Party Cues, and Vote Choice” panel, at the 1998 annual meeting of the Midwest Political Science Association, Chicago, IL, April 23-25.

“Stop the Presses: When Can the Media Lead Public Opinion?,” with Gregory L. Bovitz, and Arthur Lupia, at the 1998 annual meeting of the Midwest Political Science Association, Chicago, IL, April 23-25.

“Stop the Presses: When Can the Media Lead Public Opinion?,” with Gregory L. Bovitz, and Arthur Lupia, at the 1998 annual meeting of the Western Political Science Association, Los Angeles, CA, March 19-21.

Discussant and chair on “Legislative Politics and Process” panel, at the 1998 annual meeting of the Western Political Science Association, Los Angeles, CA, March 19-21.

Participant to Conference on Experimentation in Political Science, University of California, Los Angeles, November 19, 1997.

“Stop the Presses: When Can the Media Lead Public Opinion?,” with Gregory L. Bovitz, and Arthur Lupia, at the 1997 annual meeting of the American Political Science Association, Washington D.C., August 28-31.

Participant in the Southern California Political Methodology program, April 1997, November 1997, May 1998.

Poster Presentation of “The Psychology of Rational Choice,” at the 1997 annual meeting of the Midwest Political Science Association, Chicago, IL, April 10-12.

Discussant and chair on “Public Opinion and Health Care Reform” panel, at the 1997 annual meeting of the Midwest Political Science Association, Chicago, IL, April 10-12.

Roundtable Presentation of “Assessing Experimental Design,” at the 1996 annual meeting of the American Political Science Association, San Francisco, CA, August 29-September 1.

Poster Presentation of “The Study of Cabinet Durability: Methods, Meanings, and Political Parties,” at the 1996 annual meeting of the Political Methodology Society, Ann Arbor, Michigan, July 17-21.

“Party Factionalism and Cabinet Durability,” at the 1996 annual meeting of the Midwest Political Science Association, Chicago, IL, April 18-20.

References Available Upon Request