

# Eli J. Finkel – Curriculum Vitae

(May, 2012)

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## Professional Information

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## Education

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Ph.D. (2001): Social & Quantitative Psychology	University of North Carolina at Chapel Hill
M.A. (1999): Social & Quantitative Psychology	University of North Carolina at Chapel Hill
B.A. (1997): Psychology	Northwestern University (Phi Beta Kappa, Magna Cum Laude)

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## Professional Experience

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2012–	Professor of Psychology, Northwestern University
2008–2012	Associate Professor of Psychology, Northwestern University
2008	Visiting Scholar, Vrije Universiteit Amsterdam
2003–2008	Assistant Professor of Psychology, Northwestern University
2001–2003	NIH NRSA Postdoctoral Fellow, Carnegie Mellon University
1998–2001	Teaching Fellow, University of North Carolina at Chapel Hill

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## Awards, Recognitions, & Grants

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### Research Awards and Recognitions

2010	Gerald R. Miller Award for Early Career Achievement from the International Association for Relational Research (IARR).
2008	Early Career Award from the Relationship Researchers Interest Group of the Society for Personality and Social Psychology (SPSP).
2008	SAGE Young Scholars Award (\$5,000 honorarium). <ul style="list-style-type: none"><li>• Awarded by the Foundation for Personality and Social Psychology to early-career faculty who “have demonstrated exceptional individual achievements in social and/or personality psychology (broadly defined), conducting research that places them at the forefront of their peers.”</li></ul>
2004	Fellow, Center for Advanced Study in the Behavioral Sciences (CASBS) Summer Institute: Emotion and Decision.
2002	International Association for Relationships Research (IARR) Dissertation Award.
2002	Finalist, Seligman Award for Outstanding Dissertation Research in Positive Psychology.
2001–2002	Dissertation Completion Fellowship, UNC-Chapel Hill (Declined).
1997–1998	UNC-Chapel Hill Dozier Scholarship.

### Fellowship Status in Professional Organizations

Association for Psychological Science (APS, 2010)  
Society of Experimental Social Psychology (SESP, 2008)

## Research Grants – External

- 2010–2013 National Science Foundation (NSF-0951571), *Motivations for Promotion and Prevention in Relationship Initiation* (co-PI, with PI Daniel Molden), \$304,872.
- 2009 Time-sharing Experiments for the Social Sciences, *Self-Regulatory Failure and Intimate Partner Violence Perpetration* (PI), 12,000 respondent items in a nationally representative survey.
- 2008–2010 The Arete Initiative at the University of Chicago and the John Templeton Foundation (Subaward #34879), *Wisdom as Learning From Life Experiences: Affective Forecasting for Benevolent and Selfish Behaviors* (co-PI, with PI Jeffrey Green), \$90,000.
- 2008 Netherlands Organization for Scientific Research (Nederlandse Organisatie voor Wetenschappelijk Onderzoek; PI), *Relationships, Self-Regulation, and Romantic Attraction*, \$10,054.
- 2007–2012 National Science Foundation, *Advancing Understanding about One Form of Interpersonal Violence* (PI), \$492,355.
- 2003–2004 Positive Psychology Network and the John Templeton Foundation, *Self-control and Accommodation in Marriage* (PI), \$4,269.
- 2002–2003 Pittsburgh Mind-Body Center (NIH HL65111 & HL65112), *Facilitated Emotion Expression: Linking Relationship Variables to Healthy Physiological Functioning* (PI), \$17,700.

## Research Grants – Internal

- 2012 Duke-Ipsos, *Shopping Lists and Partner Influence* (11-012; co-PI, with PI Gráinne Fitzsimons), \$9,900.
- 2011 Northwestern’s Alumnae Association, *Oxytocin, Speed-Dating, and Trustworthiness* (PI), \$1,000.
- 2011 Northwestern’s psychology department, *Oxytocin, Speed-Dating, and Trustworthiness* (PI), \$2,500.
- 2011 Wharton Entrepreneurship and Family Business Research Centre, *Family Business and Wealth Management* (co-PI, with fellow co-PIs Deborah Small and Scott Rick), \$18,750.
- 2007–2008 Northwestern’s University Research Grants Committee, *Tracking the Development of Fledgling Relationships Over Time* (PI, with co-PI Paul Eastwick), \$5,000.
- 2007–2008 Northwestern’s Cells to Society (C2S), *The Biochemistry of Romance and Stress* (PI, with co-PI Sarah Johnson), \$5,000.
- 2006–2008 Northwestern’s University Research Grants Committee, *The Second Northwestern Speed-Dating Study: Raising the Bar with Videotaping Procedures and Biological Measures* (PI, with co-PI Paul Eastwick), \$5,000.
- 2005–2006 Kellogg Graduate School of Management’s Dispute Resolution Research Center, *Conflict Resolution in Developing Relationships* (PI, with co-PI Paul Eastwick), \$1,560.
- 2005–2006 Northwestern’s University Research Grants Committee, *Internet Dating: The Northwestern Speed-Dating Project* (PI, with co-PI Paul Eastwick), \$4,950.
- 2004–2005 Northwestern University Residential College Fellow Assistant Researcher Award, *High-Maintenance Interaction* (PI), \$2,250.
- 2000 Smith Grant for Dissertation Research (PI), \$500.

## Teaching Awards and Grants

- 2011–2012 Finalist, Weinberg College Award for Excellence in Mentoring Undergraduate Research.
- 2010–2011 Northwestern Undergraduate Students, “Faculty Honor Roll” (“for professors who have been extremely effective in positively impacting [students’] lives or ways of thinking”).
- 2006–2007 Northwestern Panhellenic Community, “Recognition for Teaching Excellence.”
- 2006–2007 Chi Omega sorority, “Outstanding Faculty Member Award.”
- 2006–2007 Northwestern Undergraduate Students, “Faculty Honor Roll.”
- 2005–2006 Weinberg College of Arts and Sciences, “Distinguished Teaching Award,” \$2,500.
- 2005–2006 Northwestern Greek Community, “Outstanding Faculty Member of the Year” award (“for encouraging excellence in the fraternity and sorority community”).
- 2005–2006 Northwestern University’s Undergraduate Psychology Association, “Award for Excellence in Teaching” finalist.
- 2005–2006 Northwestern Undergraduate Students, “Faculty Honor Roll.”
- 2004–2005 Weinberg College of Arts and Sciences, “Distinguished Teaching Award” finalist.
- 2004–2005 Northwestern Undergraduate Students, “Faculty Honor Roll.”

2004–2005	Northwestern University’s Undergraduate Psychology Association, “Award for Excellence in Teaching,” \$50.
2004	Kappa Delta sorority, “Professor of the Month” (October).
2004	Northwestern University, “Course Enhancement Grant,” \$240.
2003	Northwestern University, “Course Enhancement Grant,” \$450.
1998–1999	UNC-Chapel Hill, “Chancellor’s Award for Undergraduate Teaching,” \$1,000.
1999	UNC-Chapel Hill Department of Psychology, commendation for teaching excellence.
1998	UNC-Chapel Hill Department of Psychology, commendation for teaching excellence.

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## Opinion Pieces

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Finkel, E. J., & Karney, B. R. (2012, February, 12). [The dubious science of online dating](#). *The New York Times*.

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## Publications

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The “†” superscript attaches to the surname of students of mine (undergraduate or graduate, current or former)  
 The “✕” superscript attaches to the names of later-listed authors who served as co-first or co-corresponding authors

### Journal Articles

Bohns, V. K., Lucas G. M., Molden D. C., Finkel E. J., Coolsen, M. K., Kumashiro M., Rusbult C. E., & Higgins E. T. (in press). When opposites fit: Increased relationship well-being from partner complementarity in regulatory focus. *Social Cognition*.

Hannon, P. A., Finkel, E. J., Kumashiro, M., & Rusbult, C. E. (in press). The soothing effects of forgiveness on victims’ and perpetrators’ blood pressure. *Personal Relationships*.

Tidwell, N. D., Eastwick†, P. W., & Finkel, E. J. (in press). Perceived, not actual, similarity predicts initial attraction in a live romantic context: Evidence from the speed-dating paradigm. *Personal Relationships*.

Burnette†, J. B., & Finkel, E. J. (2012). Buffering against weight gain following dieting setbacks: An implicit theory intervention. *Journal of Experimental Social Psychology*, *48*, 721-725.

Denson, T. F., DeWall, C. N., & Finkel, E. J. (2012). Self-control and aggression. *Current Directions in Psychological Science*, *21*, 20-25.

Eastwick†, P. W., & Finkel, E. J. (2012). The evolutionary armistice: Attachment bonds moderate the function of ovulatory cycle adaptations. *Personality and Social Psychology Bulletin*, *38*, 174-184.

Finkel, E. J., DeWall, C. N., Slotter†, E. B., McNulty, J. K., Pond, R. S., Jr., & Atkins, D. C. (2012). Using I<sup>3</sup> theory to clarify when dispositional aggressiveness predicts intimate partner violence perpetration. *Journal of Personality and Social Psychology*, *102*, 533-549.

Finkel, E. J., Eastwick, P. W., Karney, B. R., Reis, H. T., & Sprecher, S. (2012). Online dating: A critical analysis from the perspective of psychological science. *Psychology Science in the Public Interest*, *13*, 3-66.

- [New York Times opinion article](#) (Eli J. Finkel & Benjamin R. Karney)
- Authored blog posts: [Scientific American](#), [Science of Relationships](#)
- Selected media coverage: [The Economist](#), [New York Times](#), [BBC](#), [Washington Post](#), [Wall Street Journal](#), [Time](#), [CNN.com](#), [Reuters](#), [Los Angeles Times](#), [Huffington Post](#), [Scientific American](#), [Business Week](#), [Gizmodo](#), [Time](#)

Herbst, K. C., Finkel✕, E. J., Allan, D., & Fitzsimons, G. M. (2012). On the dangers of pulling a fast one: The effects of advertisement disclaimer speed on purchase intention. *Journal of Consumer Research*, *38*, 909-919.

- Selected media coverage: [Business Week](#)

- Slotter<sup>†</sup>, E. B., Finkel, E. J., DeWall, C. N., Lambert, N. M., Pond, R. S., Bodenhausen, G. V., & Fincham, F. D. (2012). Putting the brakes on aggression toward a romantic partner: The inhibitory influence of relationship commitment. *Journal of Personality and Social Psychology*, *102*, 291-305.
- Stanton<sup>†</sup>, S. E., & Finkel, E. J. (2012). Too tired to take offense: When depletion promotes forgiveness. *Journal of Experimental Social Psychology*, *48*, 587-590.
- DeWall, C. N., Finkel, E. J., & Denson, T. F. (2011). Self-control inhibits aggression. *Social & Personality Psychology Compass*, 458-472.
- DeWall, C. N., Lambert, N. M., Slotter<sup>†</sup>, E. B., Deckman, T., Pond, R. D., Finkel, E. J., Luchies<sup>†</sup>, L. B., & Fincham, F. D. (2011). So far away from one's partner, yet so close to romantic alternatives: Avoidant attachment, interest in alternatives, and infidelity. *Journal of Personality and Social Psychology*, *101*, 1302-1316.
- Eastwick<sup>†</sup>, P. W., Eagly, A. H., Finkel, E. J., & Johnson<sup>†</sup>, S. E. (2011). Implicit and explicit preferences for physical attractiveness in a romantic partner: A double dissociation in predictive validity. *Journal of Personality and Social Psychology*, *101*, 993-1011.
- Selected media coverage: [Chicago Tribune](#), [WGN radio](#) (podcast)
- Eastwick<sup>†</sup>, P. W., Finkel, E. J., & Eagly, A. H. (2011). When and why do ideal partner preferences affect the processes of initiating and maintaining romantic relationships? *Journal of Personality and Social Psychology*, *101*, 1012-1032.
- Selected media coverage: [Huffington Post](#)
- Fitzsimons, G. M., & Finkel<sup>‡</sup>, E. J. (2011). Outsourcing self-regulation. *Psychological Science*, *22*, 369-375.
- Selected media coverage: [Huffington Post](#), [Psychology Today](#), [Big Think](#)
- Ireland, M. E., Slatcher, R. B., Eastwick<sup>†</sup>, P. W., Scissors<sup>†</sup>, L. E., Finkel, E. J., & Pennebaker<sup>‡</sup>, J. W. (2011). Language style matching predicts relationship initiation and stability. *Psychological Science*, *22*, 39-44.
- Selected media coverage: [New York Times](#), [NPR](#), [ScienceNews](#), [Reuters](#)
- Johnson<sup>†</sup>, S. E., Richeson, J. A., & Finkel, E. J. (2011). Middle class and marginal? The influence of socioeconomic status on the self-regulatory resources of students at an elite university. *Journal of Personality and Social Psychology*, *100*, 838-852.
- Luchies<sup>†</sup>, L. B., Finkel, E. J., & Fitzsimons, G. M. (2011). The effects of self-regulatory strength, content, and strategies on close relationships. *Journal of Personality*, *79*, 1251-1279.
- Reis, H. T., Maniaci, M. R., Caprariello, P. A., Eastwick<sup>†</sup>, P. W., & Finkel, E. J. (2011a). Familiarity does indeed lead to attraction in live interaction. *Journal of Personality and Social Psychology*, 557-570.
- Reis, H. T., Maniaci, M. R., Caprariello, P. A., Eastwick<sup>†</sup>, P. W., & Finkel, E. J. (2011b). In live interaction, does familiarity promote attraction or contempt? A reply to Norton, Frost, and Ariely (2011). *Journal of Personality and Social Psychology*, 575-578.
- Rick, S. I., Small, D. A., & Finkel, E. J. (2011). Fatal (fiscal) attraction: Spendthrifts and tightwads in marriage. *Journal of Marketing Research*, *XLVIII*, 228-237.
- Selected media coverage: [New York Times](#), [CNN.com](#), [CNMONEY](#)
- Clark, M. S., Lemay, E. P., Graham, S. M., Pataki, S. P., & Finkel, E. J. (2010). Ways of giving and receiving benefits in marriage: Norm use and attachment related variability. *Psychological Science*, *21*, 944-951.
- Dalton, A. N., Chartrand, T. L., & Finkel, E. J. (2010). The schema-driven chameleon: How mimicry affects executive and self-regulatory resources. *Journal of Personality and Social Psychology*, *98*, 605-617.
- Eastwick<sup>†</sup>, P. W., Saigal<sup>†</sup>, S. D., & Finkel, E. J. (2010). Smooth operating: A Structural Analysis of Social Behavior (SASB) perspective on initial romantic encounters. *Social Psychological and Personality Science*, *1*, 344-352.

- Finkel, E. J. (2010). In the pursuit of science. *Personal relationships*, 17, 158-160.
- Fitzsimons, G. M., & Finkel<sup>✉</sup>, E. J. (2010). Interpersonal influences on self-regulation. *Current Directions in Psychological Science*, 19, 101-105.
- Hannon, P. A., Rusbult, C. E., Finkel, E. J., & Kumashiro, M. A. (2010). In the wake of betrayal: Perpetrator amends, victim forgiveness, and the resolution of betrayal incidents. *Personal Relationships*, 17, 253-278.
- Luchies<sup>†</sup>, L. B., Finkel, E. J., Kumashiro, M., & McNulty, J. K. (2010). The doormat effect: When forgiving erodes self-respect and self-concept clarity. *Journal of Personality and Social Psychology*, 98, 734-749.
- Selected media coverage: [Wall Street Journal](#)
- Molden, D. M., & Finkel, E. J. (2010). Motivations for promotion and prevention and the role of trust and commitment in interpersonal forgiveness. *Journal of Experimental Social Psychology*, 46, 255-268.
- Slotter<sup>†</sup>, E. B., Gardner, W. L., & Finkel, E. J. (2010). Who am I without you? The influence of romantic breakup on the self-concept. *Personality and Social Psychology Bulletin*, 36, 147-160.
- Eastwick<sup>✉</sup>, P. W., Richeson<sup>✉</sup>, J. A., Son<sup>†</sup>, D., & Finkel, E. J. (2009). Is love colorblind? Political orientation and interracial romantic desire. *Personality and Social Psychology Bulletin*, 35, 1258-1268.
- Finkel, E. J., Campbell<sup>✉</sup>, W. K., Buffardi, L. E., Kumashiro, M., & Rusbult, C. E. (2009). The metamorphosis of Narcissus: Communal activation promotes relationship commitment among narcissists. *Personality and Social Psychology Bulletin*, 35, 1271-1284.
- Finkel, E. J., DeWall, C. N., Slotter<sup>†</sup>, E. B., Oaten, M., & Foshee, V. A. (2009). Self-regulatory failure and intimate partner violence perpetration. *Journal of Personality and Social Psychology*, 97, 483-499.
- Reprinted in: Reis, H. T. (2012). *Psychology of close relationships* (pp. xxx-yyy). Thousand Oaks: Sage.
- Finkel, E. J., & Eastwick<sup>†</sup>, P. W. (2009). Arbitrary social norms and sex differences in romantic selectivity. *Psychological Science*, 20, 1290-1295.
- Selected media coverage: [Nature](#), [New York Times](#), [Yahoo](#)
- Finkel, E. J., & Slotter<sup>†</sup>, E. B. (2009). An I<sup>3</sup> Theory analysis of human sex differences in aggression. *Behavioral and Brain Sciences*, 32, 31.
- Molden, D. C., Lucas, G. M., Finkel, E. J., Kumashiro, M., & Rusbult, C. E. (2009). Perceived support for promotion-focused and prevention-focused goals: Associations with well-being in unmarried and married couples. *Psychological Science*, 20, 787-793.
- Rusbult, C. E., Finkel, E. J., & Kumashiro, M. (2009). The Michelangelo phenomenon. *Current Directions in Psychological Science*, 18, 305-309.
- Selected media coverage: [Science News](#)
- Rusbult, C. E., Kumashiro, M., Kubacka, K. E., & Finkel, E. J. (2009). "The part of me that you bring out": Ideal similarity and the Michelangelo phenomenon. *Journal of Personality and Social Psychology*, 96, 61-82.
- Slotter<sup>†</sup>, E. B., & Finkel, E. J. (2009). The strange case of sustained dedication to an unfulfilling relationship: Predicting commitment and breakup from attachment anxiety and need fulfillment within relationships. *Personality and Social Psychology Bulletin*, 39, 85-100.
- Eastwick<sup>†</sup>, P. W., & Finkel<sup>✉</sup>, E. J. (2008). Sex differences in mate preferences revisited: Do people know what they initially desire in a romantic partner? *Journal of Personality and Social Psychology*, 94, 245-264.
- Selected media coverage: [Nature](#), [NPR Marketplace](#)

- Eastwick<sup>†</sup>, P. W., & Finkel<sup>‡</sup>, E. J. (2008). Speed-dating as a methodological innovation. *The Psychologist*, *21*, 402-403.
- Eastwick<sup>†</sup>, P. W., & Finkel<sup>‡</sup>, E. J. (2008). The attachment system in fledgling relationships: An activating role for attachment anxiety. *Journal of Personality and Social Psychology*, *95*, 628-647.
- Eastwick<sup>†</sup>, P. W., Finkel<sup>‡</sup>, E. J., Krishnamurti, T., & Loewenstein, G. (2008). Mispredicting distress following romantic breakup: Revealing the time course of the affective forecasting error. *Journal of Experimental Social Psychology*, *44*, 800-807.
- Selected media coverage: [Washington Post](#)
- Finkel, E. J. (2008). Vengefully ever after? *The Psychologist*, *21*, 104-107.
- Reprinted in Poland as: Finkel, E. J. (2008). Vengefully ever after? *Charaktery: Magazyn Psychologiczny*, *134*, 56-59.
- Finkel, E. J., & Eastwick<sup>†</sup>, P. W. (2008). Speed-dating. *Current Directions in Psychological Science*, *17*, 193-197.
- Selected media coverage: [Chicago Tribune Magazine](#) (cover story)
- Impett, E. A., Strachman, A., Finkel, E. J., & Gable, S. L. (2008). Maintaining sexual desire in intimate relationships: The importance of approach goals. *Journal of Personality and Social Psychology*, *94*, 808-823.
- Kumashiro, M., Rusbult, C. E., & Finkel, E. J. (2008). Navigating personal and relational concerns: The quest for equilibrium. *Journal of Personality and Social Psychology*, *95*, 94-110.
- Eastwick<sup>†</sup>, P. W., Finkel<sup>‡</sup>, E. J., Mochon, D., & Ariely, D. (2007). Selective versus unselective romantic desire: Not all reciprocity is created equal. *Psychological Science*, *18*, 317-319.
- Selected media coverage: [New York Times](#)
- Finkel, E. J. (2007). Impelling and inhibiting forces in the perpetration of intimate partner violence. *Review of General Psychology*, *11*, 193-207.
- Finkel, E. J., Burnette<sup>†</sup>, J. L., & Scissors<sup>†</sup>, L. E. (2007). Vengefully ever after: Destiny beliefs, state attachment anxiety, and forgiveness. *Journal of Personality and Social Psychology*, *92*, 871-886.
- Finkel, E. J., Eastwick<sup>†</sup>, P. W., & Matthews, J. (2007). Speed-dating as an invaluable tool for studying romantic attraction: A methodological primer. *Personal Relationships*, *14*, 149-166.
- Finkel, E. J., & Slotter<sup>†</sup>, E. B. (2007). An attachment theory perspective on the perpetration of intimate partner violence. *DePaul Law Review*, *56*, 895-907.
- Finkel, E. J., Campbell, W. K., Brunell, A. B., Dalton, A. N., & Scarbeck<sup>†</sup>, S. J., & Chartrand, T. L. (2006). High-maintenance interaction: Inefficient social coordination impairs self-regulation. *Journal of Personality and Social Psychology*, *91*, 456-475.
- Selected media coverage: [Huffington Post](#)
- Clark, M. S., & Finkel, E. J. (2005). Willingness to express emotion: The impact of relationship type, communal orientation, and their interaction. *Personal Relationships*, *12*, 169-180.
- Neiss, M. B., Stevenson, J., Sedikides, C., Kumashiro, M., Finkel, E. J., & Rusbult, C. E. (2005). Executive self, self-esteem, and negative affectivity: Relations at the phenotypic and genotypic level. *Journal of Personality and Social Psychology*, *89*, 593-606.
- Rusbult, C. E., Kumashiro, M., Stocker, S. L., Kirchner, J. L., Finkel, E. J., & Coolsen, M. K. (2005). Self processes in interdependent relationships: Partner affirmation and the Michelangelo phenomenon. *Interaction Studies*, *6*, 375-391.

- Exline, J. J., Baumeister, R. F., Bushman, B. J., Campbell, W. K., & Finkel, E. J. (2004). Too proud to let go: Narcissistic entitlement as a barrier to forgiveness. *Journal of Personality and Social Psychology*, *87*, 894-912.
- Flora, D. B., Finkel, E. J., & Foshee, V. A. (2003). Higher order factor structure of a self-control test: Evidence from a confirmatory factor analysis with polychoric correlations. *Educational and Psychological Measurement*, *63*, 112-127.
- Campbell, W. K., Foster, C. A., & Finkel, E. J. (2002). Does self-love lead to love for others?: A story of narcissistic game-playing. *Journal of Personality and Social Psychology*, *83*, 340-354.
- Finkel, E. J., Rusbult, C. E., Kumashiro, M., & Hannon, P. A. (2002). Dealing with betrayal in close relationships: Does commitment promote forgiveness? *Journal of Personality and Social Psychology*, *82*, 956-974.
- Kumashiro, M., Finkel, E. J., & Rusbult, C. E. (2002). Self-respect and pro-relationship behavior in marital relationships. *Journal of Personality*, *70*, 1009-1049.
- Finkel, E. J., & Campbell, W. K. (2001). Self-control and accommodation in close relationships: An interdependence analysis. *Journal of Personality and Social Psychology*, *81*, 263-277.
- Insko, C. A., Schopler, J., Gaertner, L., Wildschut, T., Kozar, R., Pinter, B., Finkel, E. J., Brazil, D. M., Cecil, C. L., & Montoya, M. R. (2001). Interindividual-intergroup discontinuity reduction through the anticipation of future interaction. *Journal of Personality and Social Psychology*, *80*, 95-111.

## Edited Books

- Baumeister, R. F., & Finkel, E. J. (2010). *Advanced social psychology: The state of the science*. New York: Oxford University Press.
- *Doody's* review excerpt: "The editors are experts in the field who have brought together a wonderful team of authors to offer students an in-depth look at the field."
- Vohs, K. D., & Finkel, E. J. (2006). *Self and relationships: Connecting intrapersonal and interpersonal processes*. New York: Guilford Press.
- *APA PsycCRITIQUES* review excerpt: "I was thrilled by the original, sometimes ingenious, content; sophisticated methodology; and elegant style of all the contributions in what I consider an evolutionary first step and a milestone for social psychology. The contributors represent the very best that social psychology can produce."
  - *Choice* review excerpt: "From the opening chapter to the last chapter, the book illuminates the myriad ways that research on self and research on relationships mutually inform each other. ... This volume will drive research for years. Highly recommended."
  - *The Family Psychologist* review excerpt: "The chapters complement each other and combine as a whole to create a must-have reference regarding the intersection of self and relationship development."

## Book Chapters

- Finkel, E. J. (2014, invited). I<sup>3</sup> Theory. In M. P. Zanna, P. M. Devine, J. M. Olsen, & E. A. Plant (Eds.), *Advances in experimental social psychology*, *47*. San Diego: Academic Press.
- Finkel, E. J., & Eastwick†, P. E. (in press). Interpersonal Attraction: In Search of a Theoretical Rosetta Stone. In J. A. Simpson & J. F. Dovidio (Eds.), *Handbook of personality and social psychology: Interpersonal relations and group processes*. Washington: American Psychological Association.
- Finkel, E. J., & Eckhardt, C. I. (in press). Intimate partner violence. In J. A. Simpson & L. Campbell (Eds.), *The Oxford handbook of close relationships*. New York: Oxford.
- Fitzsimons, G. M., & Finkel, E. J. (2012). Outsourcing effort to close others. In L. Campbell, J. G. La Guardia, J. M. Olson, & M. P. Zanna (Eds.), *The science of the couple: The Ontario symposium* (Vol. 12, pp. 41-57). New York: Psychology Press.

- Finkel, E. J., & Fitzsimons<sup>✕</sup>, G. M. (2011). The effects of social relationships on self-regulation. In K. D. Vohs, & R. F. Baumeister (Eds.), *Handbook of self-regulation: Research, theory, and applications* (2<sup>nd</sup> ed., pp. 390-406). New York: Guilford.
- Fitzsimons, G. M., & Finkel<sup>✕</sup>, E. J. (2011). The effects of self-regulation on social relationships. In K. D. Vohs, & R. F. Baumeister (Eds.), *Handbook of self-regulation: Research, theory, and applications* (2<sup>nd</sup> ed., pp. 407-421). New York: Guilford.
- Luchies<sup>†</sup>, L. B., & Finkel, E. J. (2011). The doormat effect: On the dangers of resolving conflict via unilateral forgiveness. In J. P. Forgas, A. W. Kruglanski, & K. D. Williams (Eds.), *The psychology of social conflict and aggression* (pp. 217-230). New York: Psychology Press.
- Slotter<sup>†</sup>, E. B., & Finkel, E. J. (2011). I<sup>3</sup> Theory: Instigating, impelling, and inhibiting factors in aggression. In P. R. Shaver, & M. Mikulincer (Eds.), *Human aggression and violence: Causes, manifestations, and consequences* (pp. 35–52). Washington: American Psychological Association.
- Finkel, E. J., & Baumeister, R. F. (2010). Attraction and rejection. In R. F. Baumeister, and E. J. Finkel (Eds.), *Advanced social psychology: The state of the science* (pp. 419-459). New York: Oxford University Press.
- Eastwick<sup>†</sup>, P. W., & Finkel, E. J. (2009). Infatuation. In H. T. Reis & S. Sprecher (Eds.), *Encyclopedia of human relations* (pp. 843-846). Thousand Oaks: Sage.
- Eastwick<sup>†</sup>, P. W., & Finkel, E. J. (2009). Reciprocity of liking. In H. T. Reis & S. Sprecher (Eds.), *Encyclopedia of human relations* (pp. 1333-1336). Thousand Oaks: Sage.
- Finkel, E. J., & Eastwick<sup>†</sup>, P. W. (2009). Hard-to-get phenomenon. In H. T. Reis & S. Sprecher (Eds.), *Encyclopedia of human relations* (pp. 788-790). Thousand Oaks: Sage.
- Finkel, E. J., & Eastwick<sup>†</sup>, P. W. (2009). Speed-dating. In H. T. Reis & S. Sprecher (Eds.), *Encyclopedia of human relations* (pp. 1587-1589). Thousand Oaks: Sage.
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- Rusbult, C. E., Hannon, P. A., Stocker, S. L., & Finkel, E. J. (2005). Forgiveness and relational repair. In E. L. Worthington, Jr. (Ed.), *Handbook of forgiveness* (pp. 185-205). New York: Brunner-Routledge.
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- Rusbult, C. E., Kumashiro, M., Finkel, E. J., & Wildschut, T. (2002). The war of the Roses: An interdependence analysis of betrayal and forgiveness. In P. Noller & J. A. Feeney (Eds.), *Understanding Marriage: Developments in the Study of Couple Interaction* (pp. 251-281). New York: Cambridge University Press.

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### Manuscripts Under Review or Revising for Resubmission

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- Burnette<sup>†</sup>, J. L., O'Boyle, E., VanEpps, E., Pollack, J. M., & Finkel, E. J. (invited revision under review). *Mindsets matter: A meta-analytic review of the effects of implicit theories on self-regulation*.
- DeWall, C. N., Balcetis, E., Cole, S., Ridings, L., Eastwick<sup>†</sup>, P. W., Finkel, E. J., Sedikides, C., Bushman, B. J. (revising for resubmission). *Narcissists tuck and run after their egos are threatened*.
- DeWall, C. N., Finkel, E. J., Lambert, N. M., Slotter<sup>†</sup>, E. B., Bodenhausen, G. V., Pond, R. S., & Fincham, F. D. (revising for resubmission). *The voodoo doll task: Introducing and validating a novel method for studying aggression*.
- DeWall, C. N., Finkel, E. J., Pond, R. S., Luchies<sup>†</sup>, L. B., Slotter<sup>†</sup>, E. B., & Baumeister, R. F., (revising for resubmission). *Does psychopathy predict intimate partner violence perpetration more strongly for women than for men?*
- DeWall, C. N., Pond, R. S. Jr., Fincham, F. D., Lambert, N. M., Deckman, T., Finkel, E. J. (revising for resubmission). *Dangerously distant: Avoidant attachment predicts intimate partner violence*.
- DeWall, C. N., Stillman, T. F., & Finkel, E. J. (revising for resubmission). *Drawing as an implicit window into the motivated mind: Measuring the desire for social connection, in millimeters*.
- Eisenlohr-Moul, T. A., Pond, R. S. Jr., DeWall, C. N., Lambert, N. M., Finkel, E. J., & Fincham, F. D. (revising for resubmission). *From fertility to force: Ovulating women feel less accepted and display more aggression*.
- Finkel, E. J., Campbell, W. K., & Sands<sup>†</sup>, A. (revising for resubmission). *High-maintenance interaction in romantic relationships*.
- Finkel, E. J., & Clark, M. S. (revising for resubmission). *Facilitated emotion expression: One pathway linking close relationships to health*.
- Finkel, E. J., Herbst, K. C., & Fitzsimons, G. M. (under review). *I<sup>3</sup> Theory and overeating*.
- Finkel, E. J., & Foshee, V. A. (revising for resubmission). *Impelling and inhibiting forces in the perpetration of intimate partner violence*.

- Johnson<sup>†</sup>, S. E., & Finkel, E. J. (revising for resubmission). *Needing you ... but having other options: Regulation relationship dependence with alternatives.*
- Kumashiro, M., Rusbult, C. E., Reis, H. T., & Finkel, E. J. (revising for invited resubmission). *Perceived partner responsiveness, effort expenditure, and the Michelangelo phenomenon.*
- Luchies<sup>†</sup>, L. B., Finkel, E. J., Davis, J. L., Green, J. D., & Coy A. E. (revising for resubmission). *Is a romantic partner's high forecasted forgiveness a license to transgress?*
- Luchies<sup>†</sup>, L. B., Wieselquist, J., Rusbult, C. E., Kumashiro, M., Eastwick<sup>†</sup>, P. W., Coolson, M. K. & Finkel<sup>✉</sup>, E. J. (revising for invited resubmission). *Trust and biased memory of transgressions in romantic relationships.*
- Knowles<sup>†</sup>, M. L., Finkel, E. J., & Williams, K. (revising for resubmission). *Bolstering self-regulation through social lubrication.*
- Molden, D. C., Finkel, E. J., Johnson<sup>†</sup>, S. E., & Eastwick<sup>†</sup>, P. W. (revising for resubmission). *In the eye of the motivated beholder: Promotion- and prevention-focused evaluations of romantic alternatives.*
- Righetti<sup>†</sup>, F., Finkenauer, C., & Finkel, E. J. (revising for resubmission). *Me or you? The role of self-control in facing the daily dilemmas of sacrifice.*
- Tidwell, N. D., Eastwick<sup>†</sup>, P. W., & Finkel, E. J. *Sex differences in succumbing to sexual temptations: A function of impulse or control?*

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## Manuscripts in Preparation

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- Berman<sup>†</sup>, G. G., & Finkel, E. J. *Familiarity and attraction: Responding to the JPSP controversy.*
- Carswell<sup>†</sup>, K. D., Finkel, E. J., Fitzsimons, G. M., Lambert, N. M., & Fincham, F. D. *With a little help from my unhelpful friends: Thinking about how a friend undermines one's goals bolsters one's goal commitment.*
- Finkel, E. J. *Predicting behavior: A 12-step program.*
- Finkel, E. J., Bodenhausen, G. V., & Bushman, B. J. *I<sup>3</sup> theory as an integrative metatheory for research on aggression.*
- Finkel, E. J., Duffy<sup>†</sup>, C. W., Carswell<sup>†</sup>, K., & Fitzsimons, G. M. (invited). *The bidirectional interplay between self-regulation and relationships. European Review of Social Psychology.*
- Finkel, E. J., Kumashiro, M., & Rusbult, C. E. *Self-control, self-regulatory depletion, and accommodation in marital interaction.*
- Finkel, E. J., Slotter, E. B., Luchies, L. B., Walton, G. M., & Gross, J. J. *Saving marriage in 21 minutes per year.*
- Finkel, E. J., Yu<sup>†</sup>, B. R., Eastwick, P. W., & McDade, T. *Testosterone Reactivity in Response to New Romantic Connections.*
- Green, J. B., Davis, J. L., Finkel, E. J., Coy, A. E., Luchies<sup>†</sup>, L. B., Van Tongeren, D., & Reid, C. *Level and pattern biases in the intrapersonal and interpersonal forecasting of transgressions in romantic relationships.*
- Hui<sup>†</sup>, C. M., Finkel, E. J., Fitzsimons, G. M., & Kumashiro, M. *When committed people neglect or undermine their relationship partner's interests: A further interdependence analysis of relationship commitment.*
- Hui<sup>†</sup>, C. M., Molden, D. C., & Finkel, E. J. *Valuing the experience of personal autonomy in close relationships: The role of motivations for promotion.*

- Johnson<sup>†</sup>, S. E., & Finkel, E. J. *Self-regulatory depletion and forgiveness tendencies in romantic relationships*.
- Lambert, N. M., DeWall, C. N., Finkel, E. J., Fincham, F. D., Fitzsimons, G. M., & Stillman, T. F. *Implicit relationship closeness: Theory and measurement*.
- Luchies<sup>†</sup>, L. B., Finkel, E. J., Green, J. D., Davis, J. L., & Coy, A. E. *Does forgiving others' transgressions make us happy?*
- Pond, R. S., Jr., DeWall, C. N., McNulty, J. K., Finkenauer, C., Lambert, N. M., Finkel, E. J., Keller, P. S., & Fincham, F. D. *Thwarted connection: Social disconnection predicts intimate partner violence through a hostile perceptual bias*.
- Tidwell, N. D., Eastwick, P. W., & Finkel, E. J. *Sex differences in succumbing to sexual temptations: A function of impulse or control?*
- Scissors<sup>†</sup>, L. E., Eastwick, P. W., & Finkel, E. J. *We like each other, now what? Gender and linguistic strategies in speed-dating follow-up emails*.
- vanDellen, M., Fitzsimons, G. M., & Finkel, E. J. *Invisible self-control: A self-other bias in attributions about self-control success and failure*.

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## Conference Activities & University Presentations

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### Conferences Organized

- The Attraction and Relationships preconference associated with the annual meeting of the Society of Experimental Social Psychology (SESP), 2007, 2008, 2009, 2010, 2011, 2012
- The annual meeting of the Social Psychologists of Chicago (SPOC), 2005

### Workshop Hosted

- Finkel, E. J. (2008, September). *Navigating relationships: From initiation to conflict management*. Behavioral Science Institute, Radboud Universiteit, Nijmegen.

### Invited Conference Symposia Chaired

- Finkel, E. J., & DeWall, C. N. (2011, October). *Anger, disgust, and aggression*. Speakers: Eddie Harmon-Jones, Nathan DeWall, Eli Finkel, and Leonard Berkowitz. Symposium presented at the annual meeting of the Society for Experimental Social Psychology (SESP), Washington, DC.
- Finkel, E. J., & Fitzsimons, G. M. (2009, October). *Social relationships, automaticity, and Self-Regulation*. Speakers: Gráinne Simpson, Ben Converse, Peter Gollwitzer, and Eli Finkel. Symposium presented at the annual meeting of the Society for Experimental Social Psychology (SESP), Portland, ME.
- Finkel, E. J. (2006, May). *Initial romantic attraction: Four novel perspectives*. Speakers: Jeffrey Simpson, Eli Finkel, Chris Fraley, and Eva Klohnen. Symposium presented at the annual meeting of the Midwestern Psychological Association (MPA), Chicago, IL.

### Competitive Conference Symposia Chaired

- Finkel, E. J. (2011, August). *The effects of social relationships on individuals' self-regulation: Implications for goal achievement and relationship well-being*. Symposium presented at the annual meeting of the American Psychological Association (APA), Washington, DC.
- Fitzsimons, G. M., & Finkel, E. J. (2010, July). *Self-Regulation and Romantic Relationships*. Speakers: Eli Finkel, Tila Pronk, Lara Kamrath, and Gráinne Fitzsimons. Symposium presented at the bi-annual meeting of the International Association for Relationships Research (IARR), Herzliya, Israel.

- Slotter, E. B., & Finkel, E. J. (2009, February). *Hurting the Ones We Love: Social Psychological Perspectives on Violence between Intimate Partners*. Speakers: Eli Finkel, Joe Vandello, Erica Slotter, and Ximena Arriaga. Symposium presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Tampa, FL.
- Finkel, E. J. (2008, October). *The Normative Component of Attachment Theory*. Speakers: Brooke Feeney, Nancy Collins, Paul Eastwick, and Phil Shaver. Symposium presented at the annual meeting of the Society for Experimental Social Psychology (SESP), Sacramento, CA.
- Finkel, E. J. (2006, July). *Beyond Individual Differences: The Power of Adult Attachment Theory for Understanding Normative Relationship Dynamics*. Speakers: John Holmes, Mario Mikulincer, Brooke Feeney, and Eli Finkel. Symposium presented at the bi-annual meeting of the International Association for Relationships Research (IARR), Rethymnon, Crete.
- Finkel, E. J. (2006, January). *Forgiveness Meets Time-Honored Theories in Social/Personality Psychology*. Speakers: Caryl Rusbult, Eli Finkel, Johan Karremans, & Phillip Shaver. Symposium presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Palm Springs, CA.
- Burnette, J. L., & Finkel, E. J. (2005, May). *What leads to forgiveness? Exploring potential predictors and consequences of forgiveness*. Speakers: Julia Meyer, Suzanne Freedman, Jeni Burnette, and Eli Finkel. Symposium presented at the annual meeting of the Midwestern Psychological Association (MPA), Chicago, IL.
- Rusbult, C. E., Kumashiro, M., & Finkel, E. J. (2004, July). *The Michelangelo phenomenon and related interpersonal processes*. Speakers: Eli Finkel, Madoka Kumashiro, and Caryl Rusbult. Symposium presented at the bi-annual meeting of the International Association for Relationships Research (IARR), Madison, WI.
- Finkel, E. J. (2004, January). *Self-regulation as an interpersonal process*. Speakers: Jim Shah, Susan Andersen, Tanya Chartrand, Eli Finkel, and Harry Reis. Symposium presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Austin, TX.
- Finkel, E. J. (2002, July). *Relationships and emotional experience*. Speakers: Judy Feeney, Eli Finkel, Mark Leary, and Rody Miller. Symposium presented at the bi-annual meeting of the International Association for Relationships Research (IARR), Halifax, Nova Scotia.
- Finkel, E. J. (2001, February). *How do close relationships influence the self? How does the self influence close relationships?* Speakers: Art Aron, Eli Finkel, Sandra Murray, and Caryl Rusbult. Symposium presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), San Antonio, TX.

#### Conference Paper Presentations – Invited Talks

- Finkel, E. J. (2012, May). *Grading the online dating industry*. Paper presented at the annual meeting of the American Psychological Society (APS), Chicago, IL.
- Finkel, E. J., & Eastwick, P. W. (2012, May). *Legends and legacies: The continuing influence of Berscheid and Hatfield in the science of interpersonal attraction*. Paper presented at the annual meeting of the American Psychological Society (APS), Chicago, IL.
- Finkel, E. J. (2012, January). *Motivation, depletion, and behavior: An  $I^3$  Theory analysis*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), San Diego, CA.
- Finkel, E. J. (2012, January). *On the self-regulation of eating behavior*. Paper presented at the annual Self and Identity Preconference preceding the meeting of the Society for Personality and Social Psychology (SPSP), San Diego, CA.
- Fitzsimons, G. M., Laurin, K., Finkel, E. J., Carswell, K., & LaMarche, V. (2012, January). *Standing behind your man: Powerful partners and personal goal pursuits*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), San Diego, CA.

- Finkel, E. J. (2011, October). *Using  $F^3$  Theory to identify moderators of the link between trait anger and intimate partner violence*. Paper presented at the annual meeting of the Society for Experimental Social Psychology (SESP), Washington, DC.
- Finkel, E. J. (2010, April). *Intimate partner violence*. Paper presented at the annual meeting of the Midwestern Psychological Association (MPA), Chicago, IL.
- Finkel, E. J. (2010, March). *On the perils of resolving conflict with unilateral forgiveness*. Paper presented at the annual meeting of the Sydney Symposium on Social Psychology (SSSP), Sydney, NSW, Australia.
- Finkel, E. J., Dalton, A. N., & Chartrand, T. L. (2009, October). *The schema-driven chameleon: How mimicry affects self-regulation*. Paper presented at the annual meeting of the Society for Experimental Social Psychology (SESP), Portland, ME.
- Finkel, E. J. (2009, February). *The  $F^3$  theory of intimate partner violence: Introduction and initial evidence*. Paper presented at the annual Herzliya Symposium on Personality and Social Psychology (Understanding and Reducing Aggression, Violence, and Their Consequences), Herzliya, Israel.
- Finkel, E. J. (2009, February). *The  $F^3$  theory of aggression: Implications for emotion research*. Paper presented at the annual Emotion Preconference preceding the meeting of the Society for Personality and Social Psychology (SPSP), Tampa, FL.
- Finkel, E. J. (2008, March). *Regulatory focus and relationships*. Paper presented at the annual meeting of the Sydney Symposium on Social Psychology (SSSP), Sydney, NSW, Australia.
- Finkel, E. J. (2008, February; **early career award address**). *Intimate partner violence: Insights from the science of self-regulation*. Paper presented at the annual Close Relationships Preconference preceding the meeting of the Society for Personality and Social Psychology (SPSP), Albuquerque, NM.
- Finkel, E. J., & Eastwick, P. W. (2007, June). *The ecstasy and the ecstasy: How to conduct speed-dating studies, and the joys of doing so*. Paper presented at the annual meeting of the Meeting of the Emerging Relationships Researchers Group (MERRG), Collingwood, Ontario, Canada.
- Eastwick, P. E., & Finkel, E. J. (2007, May) *Do men and women show evidence of reciprocity while speed-dating?* Paper presented at the Social Relations Modeling Approaches to Intergroup Relations Conference, Storrs, CT.
- Finkel, E. J. (2007, March; **keynote address**). *Self-regulation and intimate partner violence perpetration*. Paper presented at the annual Convention of Behavioral Sciences, Athens, GA.
- Finkel, E. J. (2007, March). *Intimate partner violence: Insights from the science of self-regulation*. Paper presented at the annual meeting of the Sydney Symposium on Social Psychology (SSSP), Sydney, NSW, Australia.
- Finkel, E. J., & Eastwick, P. W. (2007, January). *Back to the Future: Speed-Dating Procedures at the Vanguard of the Initial Romantic Attraction Renaissance*. Paper presented at the annual Close Relationships Preconference preceding the meeting of the Society for Personality and Social Psychology (SPSP), Memphis, TN.
- Finkel, E. J. (2006, May). *In the beginning: Romantic infatuation, attachment anxiety, and early relationship development*. Paper presented at the annual meeting of the Midwestern Psychological Association (MPA), Chicago, IL.
- Finkel, E. J. (2006, March). *Intimate partner violence*. Paper presented at a DePaul Law Review symposium on "Ties that bind: Family relationships, biology, and the law," Chicago, IL.
- Finkel, E. J. (2005, May). *High-maintenance interaction: Poor interpersonal coordination impairs self-regulation*. Paper presented at the annual meeting of the American Psychological Society (APS), Los Angeles, CA.

Finkel, E. J. (2004, April). *The Enchanted April phenomenon: Trust and benevolent memory in romantic relationships*. Paper presented at the annual meeting of the Midwestern Psychological Association (MPA), Chicago, IL.

Finkel, E. J. (2004, April). *High-maintenance interaction and self-regulation*. Paper presented at the annual meeting of the Social Psychologists of Chicago (SPOC), Chicago, IL.

#### Conference Paper Presentations – Symposium Talks (Posters Omitted)

Finkel, E. J. (2012, January). *Motivation, depletion, and behavior: An  $F^3$  Theory analysis*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), San Diego, CA.

Fitzsimons, G. M., Laurin, K., Finkel, E. J., Carswell, K. L., LaMarche, V. (2012, January). *Standing behind your man: Powerful partners and personal goal pursuits*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), San Diego, CA.

Duffy, C. W., Finkel, E. J., & Eastwick, P. W. (2011, January). *The social psychology of romantic charisma*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), San Antonio, TX.

Finkel, E. J., & Kumashiro, M. (2011, August). *When and how do romantic partners promote (vs. undermine) the pursuit of our important personal goals?* Paper presented at the annual meeting of the American Psychological Association (APA), Washington, DC.

Herbst, K. C., Finkel, E. J., & Fitzsimons, G. M. (2011, February). *Factors that trigger unhealthy food consumption: What makes us indulge and what can attenuate how much we eat?* Paper presented at the annual meeting of the Society for Consumer Psychology (SCP), Atlanta, GA.

Lambert, N. M., Dwall, C. N., & Finkel, E. (2011, July). Does Necking with a Partner Mean that You Like Him/Her?: An Implicit Measure of Closeness. Paper presented at the Meeting for European Association for Social Psychology, Stockholm, Sweden.

Finkel, E. J., & Herbst, K. C. (2010, October). *Testing an integrative framework for understanding unhealthy food consumption*. Paper presented at the annual meeting of the Association for Consumer Research (ACR), Jacksonville, FL.

Reis, H. T., Maniaci, M. R., Caprariello, P. A., Eastwick, P. W., & Finkel, E. J. (2010, October). *Familiarity does indeed lead to attraction*. Paper presented at the annual meeting of the Society for Experimental Social Psychology (SESP), Minneapolis, MN.

Finkel, E. J. (2010, July). *Caryl, interdependence theory, and forgiveness*. Paper presented at the bi-annual meeting of the International Association for Relationships Research (IARR), Herzliya, Israel.

Finkel, E. J., and Eastwick, P. W. (2010, July). *The evolutionary armistice: Attachment bonds moderate ovulatory cycle effects*. Paper presented at the bi-annual meeting of the International Association for Relationships Research (IARR), Herzliya, Israel.

Finkel, E. J., Kumashiro, M., Rusbult, C. E., & Reis, H. T. (2010, July). *When and how do romantic partners promote versus impede the pursuit of individuals' important personal goals?* Paper presented at the bi-annual meeting of the International Association for Relationships Research (IARR), Herzliya, Israel.

Fitzsimons, G. M., & Finkel, E. J. (2010, July). *Outsourcing self-regulation to romantic partners*. Paper presented at the bi-annual meeting of the International Association for Relationships Research (IARR), Herzliya, Israel.

Eastwick, P. W., & Finkel, E. J. (2010, January). *The evolutionary armistice: Attachment bonds moderate the function of ovulatory cycle adaptations*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Las Vegas, NV.

- Herbst, K. C., Finkel, E. J., Allan, D., and Fitzsimons, G. M. (2010, February). *On the dangers of “pulling a fast one”*: The effects of advertisement disclaimer speed and consumer brand familiarity on product trust and purchase intention. Paper presented at the annual meeting of the Society for Consumer Psychology, Tampa, FL.
- Luchies, L. B., & Finkel, E. J. (2010, January). *The doormat effect: When forgiving erodes self-respect and self-concept clarity*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Las Vegas, NV.
- Rick, S., Small, D., Finkel, E. (2010, January). *Fatal (fiscal) attraction: Spendthrifts and tightwads in marriage*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Las Vegas, NV.
- Finkel, E. J. (2009, February). *The I<sup>3</sup> theory of intimate partner violence perpetration: Introduction and initial evidence*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Tampa, FL.
- Impett, E. A., Strachman, A., Finkel, E. J., & Gable, S. L. (2009, February). *Fueling the flame: Approach relationship goals and sexual desire*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Tampa, FL.
- Olivola, C. Y., Eastwick, P. W., Finkel, E. J., Hortaçu, A., Ariely, D., & Todorov, A. (2009, February). *Fooled by first impressions: Re-considering the validity of appearance-based trait inferences*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Tampa, FL.
- Eastwick, P. W., Finkel, E. J. (2008, October). *Romantic relationship initiation is motivated in part by normative attachment processes*. Paper presented at the annual meeting of the Society for Experimental Social Psychology (SESP), Sacramento, CA.
- Finkel, E. J., & Luchies, L. B. (2008, June). *When forgiving hurts: The effect of perpetrator amends and victim forgiveness on victim self-respect*. Paper presented at the annual meeting of the European Association of Experimental Social Psychology (EAESP), Opatija, Croatia.
- Finkel, E. J., Molden, D. C., Johnson, S. E., & Eastwick, P. W. (2008, February). *In the eye of the motivated beholder: Promotion- and prevention-focused evaluation of romantic alternatives*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Albuquerque, NM.
- Eastwick, P. W., & Finkel, E. J. (2007, January). *Sex differences in mate preferences revisited: Do people really know what they desire in a romantic partner?* Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Memphis, TN.
- Finkel, E. J., & Eastwick, P. W. (2006, July). *Activating the attachment system in developing relationships: Normative attachment anxiety is associated with positive outcomes*. Paper presented at the bi-annual meeting of the International Association for Relationships Research (IARR), Rethymnon, Crete.
- Eastwick, P. W., & Finkel, E. J. (2006, May). *If I am romantically interested in you, will you reciprocate? Yes, but....* Paper presented at the annual meeting of the Midwestern Psychological Association (MPA), Chicago, IL.
- Scarbeck, S. J., & Finkel, E. J. (2006, May). *Social interaction and self-regulation: What makes an interaction partner depleting?* Paper presented at the annual meeting of the Midwestern Psychological Association (MPA), Chicago, IL.
- Eastwick, P. W., & Finkel, E. J. (2006, January). *Activating the attachment system in developing relationships: Anxiety is associated with positive outcomes in a Partner-Specific Context*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Palm Springs, CA.

- Finkel, E. J., & Molden, D. C. (2006, January). *Regulatory focus theory and forgiveness*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Palm Springs, CA.
- Rusbult, C. E., Kumashiro, M., & Finkel, E. J. (2006, January). *Interdependence theory and forgiveness*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Palm Springs, CA.
- Eastwick, P. W., & Finkel, E. J. (2005, May). *Romantic infatuation and attachment anxiety in developing relationships*. Paper presented at the annual meeting of the Midwestern Psychological Association (MPA), Chicago, IL.
- Finkel, E. J., & Burnette, J. L. (2005, May). *Implicit theories of relationships and the forgiveness process*. Paper presented at the annual meeting of the Midwestern Psychological Association (MPA), Chicago, IL.
- Mitchell, A., & Finkel, E. J. (2005, May). *An experimental and longitudinal exploration of the association of the Michelangelo phenomenon with self-esteem*. Paper presented at the annual meeting of the Midwestern Psychological Association (MPA), Chicago, IL.
- Pinter, B., Insko, C. A., Wildschut, T., Kirchner, J. L., Montoya, R. M., Wolf, S. T., & Finkel, E. J. (2005, May). *Normative social influence, guilt-proneness, and leader competitiveness: The double-edged sword of human sociality*. Paper presented at the annual meeting of the Midwestern Psychological Association (MPA), Chicago, IL.
- Finkel, E. J. (2005, January). *Transitioning into—and out of—a postdoctoral position*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), New Orleans, LA.
- Clark, M. S., Graham, S. M., Pataki, S., Finkel, E. J., & Lemay, E. (2004, July). *It's the thought that counts*. Paper presented at the bi-annual meeting of the International Association for Relationships Research (IARR), Madison, WI.
- Finkel, E. J., Kumashiro, M., Coolsen, M., & Wolf, S., & Mitchell, A. (2004, July). *Partner affirmation, enhancement, and verification*. Paper presented at the bi-annual meeting of the International Association for Relationships Research (IARR), Madison, WI.
- Rusbult, C. E., Kumashiro, M., Stocker, S., Estrada, M. J., & Finkel, E. J. (2004, July). *Partner affirmation and self-other merger*. Paper presented at the bi-annual meeting of the International Association for Relationships Research (IARR), Madison, WI.
- Finkel, E. J., Campbell, W. K., Brunell, A. B., & Burke, B. J. (2004, February). *High-Maintenance Interaction: Poor Interpersonal Coordination Impairs Self-Regulatory Success*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Austin, TX.
- Finkel, E. J. (2003, October). *An interdependence analysis of forgiveness in couples*. Paper presented at the first-ever conference on Scientific Findings about Forgiveness, Atlanta, GA.
- Finkel, E. J., and Clark, M. S. (2003, October). *Facilitated emotion expression: One pathway linking relationship variables to health*. Paper presented at the annual Positive Psychology Summit, Washington, DC.
- Finkel, E. J. (2003, August). *Emotional vampires and emotional energizers*. Paper presented at the annual Positive Psychology Summer Institute, Montchanin, DE.
- Kumashiro, M., Finkel, E. J., & Rusbult, C. E. (2002, October). *Optimal Distinctiveness Processes in Close Relationships*. Paper presented at the annual meeting of the Society for Southeastern Social Psychology (SSSP), August, GA.

- Finkel, E. J., & Clark, M. S. (2002, July). *Facilitated emotional expression: One pathway linking relationship variables to health*. Paper presented at the 11<sup>th</sup> annual International Conference for Personal Relationships (ICPR), Halifax, Nova Scotia.
- Finkel, E. J., & Campbell, W. K. (2001, February). *Self-control and accommodation in close relationships: An interdependence analysis*. Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), San Antonio, TX.
- Rusbult, C. E., Davis, J. L., Finkel, E. J., Hannon P. & Olsen, N. (2001, February). *What happens to self-interest in ongoing close relationships?* Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), San Antonio, TX.
- Campbell, W. K., & Finkel, E. J. (2000, November). *Too tired to be nice: Ego depletion, accommodation, and romantic relationships*. Paper presented at the annual meeting of the Southeastern Society for Social Psychology (SSSP), Macon, GA.
- Finkel, E. J., & Rusbult, C. E. (2000, February). *Dealing with betrayal in close relationships: Does commitment promote forgiveness?* Paper presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Nashville, TN.
- Rusbult, C. E., Finkel, E. J., Davis, J. L., Olsen, N., & Hannon P. (1999, August). *Betrayal and forgiveness in close relationships: Commitment and pro-relationship transformation of motivation*. Paper presented at the annual meeting of the American Psychological Association (APA), Boston, MA.
- Rusbult, C. E., Hannon, P., Olsen, N., Davis, J., & Finkel, E. J. (1999, July). *Betrayal and forgiveness in close relationships: Moving from self-interest to pro-relationship interests*. Paper presented at the annual meeting of the European Association of Experimental Social Psychology (EAESP), Oxford, England.

## Other Invited Talks

Princeton University	Princeton, NJ	April, 2013
University of Texas at Austin	Austin, TX	April, 2012
University of California, Berkeley (Haas School of Business)	Berkeley, CA	March, 2012
Science Café at the Firehouse Grill	Evanston, IL	February, 2012
“Science is Sexy” at Schubas	Chicago, IL	February, 2012
University of Illinois at Urbana-Champaign	Champaign, IL	December, 2011
University of Western Ontario	London, Ontario, Canada	March, 2011
University of Toronto	Toronto, Ontario, Canada	March, 2011
Ohio State University	Columbus, OH	February, 2011
Northern Illinois University	DeKalb, IL	February, 2011
Ethical Humanist Society	Skokie, IL	April, 2010
A Day with Northwestern	Evanston, IL	April, 2010
University of Otago	Dunedin, New Zealand	March, 2010
DePaul University	Chicago, IL	April, 2009
University of Chicago	Chicago, IL	March, 2009
Harvard University	Boston, MA	February, 2009
Stanford University	Stanford, CA	December, 2008
Ben Gurion University of the Negev	Be'er Sheva, Israel	September, 2008
Radboud Universiteit Nijmegen	Nijmegen, The Netherlands	September, 2008
Indiana University	Bloomington, IN	April, 2008
Aurora University	Aurora, IL	March, 2008
Middlebury College	Middlebury, VT	April, 2007
American Medical Association (AMA) Violence Council	Elk Grove Village, IL	April, 2006
Lake Forest College	Lake Forest, IL	March, 2006
Virginia Commonwealth University (2 talks)	Richmond, VA	March, 2005
Purdue University	West Lafayette, IN	February, 2005
Wabash College	Crawfordsville, IN	February, 2005
University of Chicago	Chicago, IL	January, 2005

University of Illinois at Urbana-Champaign	Urbana, IL	January, 2005
DePaul University	Chicago, IL	May, 2004
University of Georgia	Athens, GA	October, 2003
University of Wisconsin—Madison	Madison, WI	October, 2003
University of Illinois at Chicago	Chicago, IL	September, 2003
Miami University	Oxford, OH	November, 2002
Michigan State University	East Lansing, MI	November, 2002
Princeton University	Princeton, NJ	October, 2001
Stanford University	Stanford, CA	May, 2001
University of North Carolina at Chapel Hill	Chapel Hill, NC	Many Talks
Carnegie Mellon University	Pittsburgh, PA	Many Talks
Northwestern University	Evanston, IL	Many Talks

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## Service to the Field

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### Committee Positions

2012–	Awards committee, International Association of Relationships Research (IARR)
2012–	Program committee, Society for Personality and Social Psychology (SPSP)
2012	Program committee—reviewer, Society for Personality and Social Psychology (SPSP)
2011–	Awards committee, Relationship Researchers Interest Group (RRIG) of the Society for Personality and Social Psychology (SPSP)
2011–	Steering committee, Summer Institute in Social Psychology (SISP)
2010–2012	Planning committee, International Association of Relationships Research (IARR) biannual conference (Chicago, 2012)
2008–2010	Publication committee, International Association of Relationships Research (IARR)

### Editorial Positions

2008–2010	Associate editor, <i>Journal of Experimental Social Psychology</i>
2012	Guest editor, <i>Journal of Personality and Social Psychology</i>

### Editorial Board Positions

2011–2012	<i>Psychological Science</i>
2010–	<i>Journal of Experimental Social Psychology</i>
2008–	<i>Journal of Personality and Social Psychology</i>
2008–2010	<i>Personal Relationships</i>
2007–2008	<i>Psychological Science</i>
2005–	<i>Social Cognition</i>

### Ad Hoc Reviewer

<i>Aggressive Behavior</i>	<i>Journal of Social and Clinical Psychology</i>
<i>Basic and Applied Social Psychology</i>	<i>Journal of Social and Personal Relationships</i>
<i>Bridging Social Psychology</i> (edited volume)	National Science Foundation
Cambridge University Press	<i>Personal Relationships</i>
<i>Current Biology</i>	<i>Personality and Social Psychology Bulletin</i>
<i>Current Directions in Psychological Science</i>	<i>Personality and Social Psychology Review</i>
<i>European Journal of Social Psychology</i>	<i>Personality Processes and Individual Differences</i>
<i>Evolution and Human Behavior</i>	<i>PLoS One</i>
<i>Handbook of Personality</i> (edited volume)	<i>Psychological Bulletin</i>
<i>Handbook of Relationship Initiation</i> (edited volume)	<i>Psychological Science</i>
International Association for Relationships Research conference	<i>Quantitative Marketing and Economics</i>
<i>Journal of Consulting and Clinical Psychology</i>	<i>Representative Research in Social Psychology</i>
<i>Journal of Experimental Social Psychology</i>	<i>Review of General Psychology</i>
<i>Journal of Interpersonal Violence</i>	<i>Self and Identity</i>
<i>Journal of Personality and Social Psychology</i>	<i>Social &amp; Personality Psychology Compass</i>
	<i>Social Influence</i>

*Social Psychology and Personality Science*  
*Social Psychology Quarterly*  
Society of Personality and Social Psychology  
conference

Time-sharing Experiments in the Social Sciences  
United States–Israel Binational Science Foundation  
Wiley-Blackwell Publishing

#### Summer Institute Hosted

2009 Summer Institute in Social Psychology (SISP), Evanston, IL.

#### Graduate Student Mentoring (Non-NU Activities)

2011 Mentoring lecture at the Graduate Student Committee's (GSC's) annual preconference preceding the annual meeting of the Society for Personality and Social Psychology (SPSP), San Antonio, TX.  
2010 Mentoring luncheon at the bi-annual meeting of the International Association for Relationships Research (IARR), Herzliya, Israel.  
2009 Summer Institute in Social Psychology Instructor (with Jeff Simpson), Evanston, IL.  
2007 Mentoring luncheon at the annual meeting of the Society for Personality and Social Psychology (SPSP), Memphis, TN.  
2006 External examiner, Megan Oaten, Macquarie University  
2005 Mentoring lecture at Virginia Commonwealth University: *Transitioning into and out of a postdoctoral position.*

#### Membership in Professional Organizations

**Fellow**, Association for Psychological Science (APS)  
**Fellow**, Society for Personality and Social Psychology (SPSP)  
American Psychology Association (APA)  
Society of Experimental Social Psychology (SESP)  
Foundation for the Advancement of Behavioral and Brain Sciences (FABBS; charter member)  
International Social Cognition Network (ISCON)  
Midwestern Psychological Association (MPA)  
Social Psychologists of Chicago (SPOC)

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### Service to Northwestern University

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#### University Service

2011 Panelist, Sexual Health and Assault Peer Educators' (SHAPE) event on "The Psychology of Love"  
2008 WCAS Teaching Awards Committee  
2008 Preview NU  
2007 Sigma Xi's (scientific research society) "Science Café."  
2007 College Feminists' "Sex Week."  
2006– Residential College Board's Field Day.  
2006, 2007 Dance Marathon.  
2006, 2007 Suitcase Party.  
2006, 2007 Participant in external reviews.  
2006, 2007 The Northwestern University Alumni Association's "Dinner with 12 Strangers."  
2006, 2007 Co-leader, "Where disciplines intersect: The research question and digital resources in psychology, linguistics, and related fields," Fifth Annual Electronic Resources Forum in the NU Library.  
2003-2009 Faculty fellow, Willard Residential College.

#### Psychology Department Service

2009– Department of psychology executive committee.  
2009– Social psychology area coordinator.  
2008 Searle teaching mentor (Abigail Hazlett).  
2008 Teaching panel for graduate student training.  
2006– Psychology 110 mass-testing supervisor.  
2005– Panelist for undergraduate psychology students interested in learning about graduate school.

2004– Guest lecturer, various undergraduate and graduate courses.  
2004–2011 Faculty advisor, Undergraduate Psychology Association.  
2004–2006 Psychology department's computer committee.  
2004 Social psychology faculty search committee (Jennifer Richeson hire).

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## Teaching and Mentoring

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### Courses Taught

#### *Undergraduate-Level Courses*

Introduction to Psychology  
Social Psychology  
Close Relationships

#### *Graduate-Level Courses*

Close Relationships  
Self-Regulation

### Research Mentoring

#### *Doctoral-Level Advisees*

Abigail Mitchell, 2007  
Paul Eastwick, 2009\*  
\* Winner of the SESP Dissertation Award  
Sarah Johnson, 2009  
Laura Luchies, 2011\*  
\* Winner of the 2010 SPSP Graduate Student  
Committee's Outstanding Research Award  
Francesca Righetti, 2012 (visiting scholar, 2010)  
Caitlin Duffy, 2014 (Expected)  
Katie Carswell, 2015 (Expected)  
Grace Larson, 2017 (Expected)

#### *Undergraduate Honors Thesis Advisees*

Georgene Chiou, 2004  
Allison Sands, 2004  
Lauren Scissors, 2006  
Ashley Mason, 2006  
Rita Biagioli, 2009  
Sarah Stanton, 2009\*  
\* Winner of the psychology department's Hunt Award  
Nora Ellingsen, 2010  
Tim Herrman, 2010  
Bonnie Vu, 2010  
Grace Berman, 2012  
Benjamin Yu, 2012

#### *Masters-Level Advisees*

Paul Eastwick, 2005  
Sarah Johnson, 2006  
Laura Luchies, 2008  
Caitlin Duffy, 2011  
Kathleen Carswell, 2012 (Expected)  
Grace Larson, 2014 (Expected)

#### *Undergraduate Research Supervisor*

Honors Thesis secondary advisor (5 students)  
Primary supervisor for 200+ independent researchers

#### *Graduate Student Committee Member*

Jeong Eun Lee, 2005 (Masters)  
Megan Knowles, 2007 (Dissertation)  
Chin Ming Hui, 2010 (Masters)  
Erica Slotter, 2011 (Dissertation)  
Yu-Wei (Dennis) Hsu, 2013 (Dissertation)

Erica Slotter, 2007 (Masters)  
Lauren Scissors, 2010 (Masters)  
Lora Harding, 2011 (Dissertation)  
Amanda Uliaszek, 2011 (Dissertation)  
Sohyeon Shim, 2013 (Dissertation)

#### *Summer Research Opportunity Program (SROP) Advisees*

Stephanie Cantu, 2007

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