CURRICULUM VITAE

PERSONAL
Born in Milan, Italy, 1972
Married to Daniela Pozzi Pavan; father of Beatrice and Matilde Pavan
Italian citizen; US permanent resident

ACADEMIC POSITIONS
• 2013 – present: HSBC Research Professor of Economics
   Northwestern University, Department of Economics
• 2013 – present: Center for Economic Policy Research Affiliate
• 2011 – present: Professor
   Northwestern University, Department of Economics
• 2011 – 2012: Visiting Professor
   University of California, Berkeley
• 2008 - 2011: Associate Professor (with tenure)
   Northwestern University, Department of Economics
• 2001 - 2008: Assistant Professor
   Northwestern University, Department of Economics
• 2007 (fall) Visiting Assistant Professor
   University of Chicago, Department of Economics
• 2004 (fall) Visiting Assistant Professor
   New York University, Department of Economics
• 2000 - 2001: Visiting Scholar
   Massachusetts Institute of Technology, Department of Economics

EDUCATION
• 2001: Ph.D. in Economics, University of Toulouse, France (highest honors)
  Advisor: Prof. Jean Tirole
• 1999: Diplôme Européenne d’Economie Quantitative Approfondie, University of Toulouse
• 1998: Master of Science in Financial Markets, University of Toulouse (distinction)
• 1997: Master of Science in Economics, Bocconi University (distinction)
• 1996: Laurea in Economics, Bocconi University (Summa cum laude + “Dignità di stampa”)

PUBLICATIONS
[1] Information Acquisition and Welfare
   Review of Economic Studies, Vol. 81, October 2014, 1438-1483 (with Luca Colombo and Gianluca Femminis)
*Econometrica*, Vol. 82(2), March 2014 601-653 (with Ilya Segal and Juuso Toikka)

[3] Selection-Free Predictions in Global Games with Endogenous Information and Multiple Equilibria  


[6] Policy with Dispersed Information  

[7] Sequential Contracting with Multiple Principals  

[8] On the Use of Menus in Sequential Common Agency  

[9] Efficient Use of Information and Social Value of Information  


[12] On the Optimality of Privacy in Sequential Contracting  


[14] Signaling in a Global Game: Coordination and Policy Traps  

[15] Tilting the Supply Schedule to Enhance Competition in Uniform-Price Auctions  
This paper was accepted when EER was the *Journal of the European Economic Association*

[16] Transparency of Information and Coordination in Economies with Investment Complementarities  

**PAPERS SUBMITTED AND/OR UNDER REVISION**

[17] Wall Street and Silicon Valley: A Delicate Interaction  
(with G-M. Angeletos and G. Lorenzoni) -- Revise and Resubmit, *Econometrica*

[18] Many-to-Many Matching and Price Discrimination  
(with Renato Gomes) -- Revise and Resubmit, *Theoretical Economics*

(with Daniel Garrett) -- Conditionally Accepted, *Journal of Economic Theory*

[20] Platform Pricing under Dispersed Information  
(with B. Jullien) -- Revise and Resubmit, *Review of Economic Studies*

[21] Differential Taxation and Occupational Choice  
(with Renato Gomes and Jean-Marie Lozachmeur) Revise and Resubmit, *Review of Economic Studies*

[22] Attention, Coordination, and Bounded Recall
WORK IN PROGRESS

[23] Taxation under Learning-by-doing: Incentives for Endogenous types
   (with Miltos Makris)

   (with Renato Gomes)

[25] Attention-Bayes Correlated Equilibrium
   (with G-M. Angeletos)

[26] Robust Predictions of Dynamic Optimal Contracts
   (with Daniel Garrett and Juuso Toikka)

[27] Campaign Spending, Electoral Turnout, and Efficiency
   (with Costel Andonie)

[28] Optimal Managerial Compensation Schemes and Time-varying Effort
   (with Daniel Garrett)

HONORS, GRANTS, FELLOWSHIPS

• NATIONAL SCIENCE FOUNDATION Grant SES 1156077 (2012-2015)
  “Price Discrimination and Competition in Two-sided Markets”


• NATIONAL SCIENCE FOUNDATION Grant SES 0721048 (2007-2010)
  “Economies with Dispersed Information”

• NATIONAL SCIENCE FOUNDATION Grant SES 0518810 (2005-2006)
  “Social Value of Information and Coordination”

• REVIEW OF ECONOMIC STUDIES TOUR (2001)

• MIDI PYRENEES SCHOOL OF ECONOMICS scholarship, University of Toulouse (1999-2000)

• DISTINCTION, Master of Science in Financial Markets, University of Toulouse (1998)

• LUCIANO JONA scholarship, San Paolo-IMI Bank (1997-1999)

• DISTINCTION, Master of Science in Economics, Bocconi University (1997)

• INVERNIZZI scholarship, Bocconi University (1996)

• DIGNITÀ DI STAMPA, Bocconi University

• COLLEGIO CARLO ALBERTO Visiting Fellowship (2008, 2009)

TEACHING

• Graduate: “Information Economics”
  Universitat Carlos III Madrid, Spain

• Graduate: “Advances in Information Economics”
  University of California at Berkeley

• Graduate: “Economic Theory and Methods”
  Northwestern University

• Graduate: “Contracts and Mechanism Design”
  The University of Chicago

• Graduate: “Information Economics”
ALESSANDRO PAVAN  
NORTHWESTERN UNIVERSITY

Northwestern University
• Graduate: “Coordination under Incomplete Information” 
  Northwestern University
• Undergraduate: “Intermediate Microeconomics” 
  Northwestern University
• Undergraduate: “Principles of Microeconomics” 
  M.I.T.

PROFESSIONAL INVOLVEMENT
• 2013 – present: Lead Editor, Journal of Economic Theory
• 2011 – present: Foreign Editor, Review of Economic Studies
• 2010 – 2012: Associate Editor, Theoretical Economics
• 2008 – 2012: Associate Editor, Journal of Economic Theory
• 2008 – 2012: Associate Editor, Journal of the European Economic Association
• NSF Research Council Panel on Social Sciences
• 2011: Stony Brook Game Theory Festival: Invited keynote speaker
• 2012: Berkeley Department-Wide Seminar
• 2013: Asian Meetings of Econometric Society – Invited semi-plenary talk
• 2014: Latin-America Meetings of Econometric Society – Invited semi-plenary talk
• 2014: European Meetings of Econometric Society – Invited semi-plenary talk
• 2000 - present: Invited seminars: Arizona State University, Università Autonoma de Barcelona, University of British Columbia, University of California at Berkeley, University of California at Davis, University of California San Diego, Bocconi University, University of Bologna, University of Bonn, Cambridge University, University Carlos III de Madrid, Catholic University of Milan, Bank of Italy, University of Chicago, Chicago GSB, Chicago FRB, Columbia University, Columbia GSB, Collegio Carlo Alberto of Turin, 2010 Cowles Foundation Conference in Economic Theory, ECARES-Brussels, European University Institute, Gerzensee Summer Symposium in Economic Theory, George Washington University, Harvard University, Hass School of Business, Hong Kong University, Iowa State University, University of Iowa, London School of Economics, London Business School, University of Maryland, University of Michigan, University of Minnesota, Minneapolis FRB, University of Milan-Bicocca, University of Montreal – Cirano, University of North Carolina, MIT, New York University, NYU Stern, Ohio State University, 2010 Princeton Conference on Recent Developments in Mechanism Design, University of Naples Federico II, University of Rochester, 2011 Stony Brook Festival in Economic Theory, University of Pennsylvania, University of Salerno, University of Southampton, Stanford University, University of Texas-Austin, Tel Aviv University, Tilburg University, University of Toulouse, University of Toronto, University College of London, Université Catholique de Leuven, UCLA, Yale University, University of Wisconsin at Madison, University of Pennsylvania (Wharton), University of Zurich.

• 2014: **Co-Organizer**: Barcelona Workshop on Information, Competition, and Market Frictions (second edition)

• 2013: **Co-Organizer**: Cowles-Foundation Conference on Dynamic Mechanism Design, Yale Univ.

• 2013: **Co-Organizer**: Barcelona Workshop on Information, Competition, and Market Frictions

• 2012: **Co-Chair**: Econometric Society North American Summer Meetings

• 2010: **Program Committee**: Econometric Society World Congress

• 2010 – present: **Organizer**: CSIO-IDEI conference in Industrial Organization

• 2009: **Program Committee**: Econometric Society European Meetings

• 2008: **Program Committee**: Society of Economics Dynamics (Cambridge, MA)

• 2008: **Co-organizer**: Conference on Dynamic Mechanism Design (Northwestern University)

• 2007: **Co-organizer**: 2007 Stony Brook Workshop on Global Games

• 2006: **Program Committee**: Econometric Society European Meetings

• 2004 **Program Committee**: Econometric Society European Meetings


• 1998: Summer School in “Economic Theory of Auctions and Mechanism Design” Center for Rationality, Hebrew University, Jerusalem

• 1996-97: **Post-graduate research** on auction mechanisms, Centro di Economia Monetaria e Finanziaria "Paolo Baffi", Bocconi University.