

## **Curriculum Vitae – James N. Druckman**

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### **Contact Information**

*Address:* Department of Political Science, Northwestern University, Scott Hall, 601 University Place, Evanston, IL 60208

*Phone:* 847-491-7450

*Fax:* 847-491-8985

*E-mail:* [druckman@northwestern.edu](mailto:druckman@northwestern.edu)

*Web:* <http://faculty.wcas.northwestern.edu/~jnd260/index.html>

### **Education**

Ph.D. in Political Science; University of California, San Diego, June 1999.

M.A. in Political Science; University of California, San Diego, June 1997.

B.A. with highest distinction and honors in Mathematical Methods in the Social Sciences (honors program) and Political Science; Northwestern University, June 1993.

### **Current Academic Appointments**

Payson S. Wild Professor of Political Science, and Professor of Communication Studies (by courtesy), Northwestern University, September 2009–present.

Associate Director, Institute for Policy Research, Northwestern University, September 2012–present.

Faculty Fellow, Institute for Policy Research, Northwestern University, June 2005–present.

Honorary Professor of Political Science, Aarhus University, Denmark, August 2007–present.

### **Previous Employment**

Associate Professor of Political Science, and Associate Professor of Communication Studies (by courtesy), Northwestern University, June 2005–August 2009.

Benjamin E. Lippincott Associate Professor of Political Economy, Department of Political Science, University of Minnesota, September 2004–May 2005.

Assistant Professor of Political Science, University of Minnesota, September 1999–August 2004.

Research Assistant for Arthur Lupia and Mathew McCubbins, and Teaching Assistant, Department of Political Science, University of California, San Diego, September 1994–August 1999.

Research Assistant in the Law and Public Policy Area, Abt Associates Inc., Cambridge, MA, September 1993–August 1994.

### **Editorial Positions**

Principal Investigator, Time-Sharing Experiments for the Social Sciences (TESS), September 2012–present.

Editor, *Experiments and Experimental Design* eJournal, Political Science Section, Social Science Research Network, August 2007–present.

Associate Editor, *Journal of Experimental Political Science*, June 2013–August 2017.

Editor, *Chicago Studies in American Politics*, The University of Chicago Press, September 2007–December 2012.

Editor, *Public Opinion Quarterly* (Journal of the American Association for Public Opinion Research), June 2008–December 2012.

Associate Principal Investigator, Time-Sharing Experiments for the Social Sciences (TESS), May 2009–August 2012.

Associate Editor, *Public Opinion Quarterly* (Journal of the American Association for Public Opinion Research), September 2006–May 2008.

Editor, *Political Psychology* (Journal of the International Society of Political Psychology), September 2002–July 2005.

Editorial Board member for: *Communication Studies* (January 2006–January 2012); *Political Research Quarterly* (July 2006–July 2009); *The Journal of Politics* (January 2007–January 2009; January 2011–present); *American Political Science Review* (September 2007–June 2012); *Journal of Mass Communication, Delinquency and Criminology* (January 2013–January 2015); *Political Communication* (September 2007–August 2017); *Public Opinion Quarterly* (January 2013–December 2016); *Advances in Journalism and Communication* (May 2013–August 2017); *Journal of Mass Communication & Journalism* (July 2013–present); *Journal of Experimental Political Science* (September 2017–present); *Journal of Current Research in Sports* (September 2017–present).

### **Honors and Awards**

Finalist for Karl Rosengren Faculty Mentoring Award, for mentor of Best Academic Undergraduate Research Grant project, Northwestern University, 2016-2017.

*frank* Research Prize in Public Interest Communications (for “Counteracting the Politicization of Science,” with Toby Bolsen). Awarded by the University of Florida College of Journalism and Communications, 2017.

Karl Rosengren Faculty Mentoring Award, for mentor of Best Academic Undergraduate Research Grant project, Northwestern University, 2014-2015.

Thomson Reuters Highly Cited Researcher, ranking among the top 1% most cited for the field, 2014.

Martin E. and Gertrude G. Walder Award for Research Excellence, Northwestern University, 2014.

Associated Student Government Outstanding Faculty of the Year, 2012–3, Northwestern University. Selected based on “quality of instruction and contribution to the academic lives of undergraduates.”

Franklin L. Burdette / Pi Sigma Alpha Award (for “When and How Partisan Identification Works,” with Toby Bolsen and Fay Lomax Cook). Awarded to the best paper presented at the 2012 annual meeting of the American Political Science Association.

Paul Lazarsfeld Best Paper Award (for “How Elite Partisan Polarization Affects Public Opinion Formation,” with Erik Peterson, and Rune Slothuus). Awarded by the Political Communication Section to the best paper presented in the section at the 2012 annual meeting of the American Political Science Association

Best Paper in Political Psychology Award (Awarded by the Political Psychology Section to the best paper presented in the section at the 2012 annual meeting of the American Political Science Association.

Best Paper in Political Psychology Award (for “How Elite Partisan Polarization Affects Public Opinion Formation,” with Erik Peterson, and Rune Slothuus). Awarded by the Political Psychology Section to the best paper presented in the section at the 2012 annual meeting of the American Political Science Association.

Panhellenic Faculty Appreciation Award, recognizing excellence in undergraduate teaching, 2013.

Member of the American Academy of Arts and Sciences. Elected, 2012.

John Simon Guggenheim Memorial Foundation. Fellowship, 2012.

Award for Exceptional Contribution to the American Association for Public Opinion Research, as editor of *Public Opinion Quarterly*, 2012.

Robert E. Lane Award Co-Winner for the best book published in political psychology published in 2011 (for the *Cambridge Handbook of Experimental Political Science*, edited with Donald P. Green, James H. Kuklinski and Arthur Lupia). Awarded by the Political Psychology Section of the American Political Science Association.

Best Book Award for best book published in 2011 that either uses or is about experimental research methods in the study of politics (for the *Cambridge Handbook of Experimental Political Science*, edited with Donald P. Green, James H. Kuklinski and Arthur Lupia). Awarded by the Experimental Research Section of the American Political Science Association.

Best Paper on Elections, Public Opinion, and Voting Behavior Award (for “Framing and Biased Information Search,” with Jordan Fein, and Thomas Leeper). Awarded by the Elections, Public Opinion and Voting Behavior Section to the best paper presented in the section at the 2011 annual meeting of the American Political Science Association.

Timothy Cook Best Authored or Co-Authored Graduate Student Paper Award (for “Learning More from Political Communication Experiments: The Importance of Pretreatment Effects,” with Thomas J. Leeper). Awarded by the Political Communication Section to the best paper presented in the section, authored or co-authored by a graduate student, at the 2011 annual meeting of the American Political Science Association.

Franklin L. Burdette / Pi Sigma Alpha Award (for “Dynamic Public Opinion: Communication Effects Over Time,” with Dennis Chong). Awarded to the best paper presented at the 2010 annual meeting of the American Political Science Association.

Best Paper in Political Psychology Award (for “Dynamic Public Opinion: Communication Effects Over Time,” with Dennis Chong). Awarded by the Political Psychology Section to the best paper presented in the section at the 2010 annual meeting of the American Political Science Association.

Honorable Mention for Best Paper on Elections, Public Opinion, and Voting Behavior Award (for “Dynamic Public Opinion: Communication Effects Over Time,” with Dennis Chong). Awarded by the Elections, Public Opinion and Voting Behavior Section to the best paper presented in the section at the 2010 annual meeting of the American Political Science Association.

Award for Outstanding Freshman Advising, Weinberg College of Arts and Sciences, Northwestern University, 2010-2011.

Paul Lazarsfeld Best Paper Award (for “Timeless Strategy Meets New Medium: Going Negative on Congressional Campaign Websites, 2002-2006,” with Martin J. Kifer, and Michael Parkin). Awarded by the Political Communication Section to the best paper presented in the section at the 2009 annual meeting of the American Political Science Association.

Best Paper in Political Psychology Award (for “Framing, Motivated Reasoning, and Opinions about Emergent Technologies,” with Toby Bolsen). Awarded by the Political Psychology Section to the best paper presented in the section at the 2009 annual meeting of the American Political Science Association.

Most Cited Paper in *Fast Moving Front* Research Area, Thomson Reuter’s ScienceWatch (for “Political Preference Formation”), 2009.

Pi Sigma Alpha Award (for “The Content of U.S. Congressional Campaigns,” with Martin Kifer and Michael Parkin). Awarded to the best paper presented at the 2008 annual meeting of the Midwest Political Science Association.

Associated Student Government Outstanding Faculty of the Year, 2006–7, Northwestern University. Selected based on “quality of instruction and contribution to the academic lives of undergraduates.”

Franklin L. Burdette / Pi Sigma Alpha Award (for “Democratic Competition and Public Opinion,” with Dennis Chong). Awarded to the best paper presented at the 2006 annual meeting of the American Political Science Association.

Best Paper on Elections, Public Opinion, or Voting Behavior Award (for “Democratic Competition and Public Opinion,” with Dennis Chong). Awarded by the Elections, Public Opinion and Voting Behavior Section to the best paper presented in the section at the 2006 annual meeting of the American Political Science Association.

Erik Erikson Early Career Award for Excellence and Creativity in the Field of Political Psychology, International Society of Political Psychology, 2006.

Jewell-Loewenberg Award for the best article in the *Legislative Studies Quarterly* in 2005 (for “Influence Without Confidence: Upper Chambers and Government Formation,” with Michael F. Thies and Lanny Martin).

Best Paper in Political Psychology Award (for “Competitive Framing,” with Dennis Chong). Awarded by the Political Psychology Section to the best paper presented in the section at the 2005 annual meeting of the American Political Science Association.

AT&T Research Scholar, Northwestern University, 2005–2007.

Emerging Scholar Award from the American Political Science Association Organized Section on Elections, Public Opinion, and Voting Behavior. “Awarded at least biennially to a top scholar in the field who is within 10 years of his or her Ph.D.,” 2005.

Invited Fellow at the Center for Advanced Study in the Behavioral Sciences, 2005 (declined).

Founders Award (for “Lumpers and Splitters: The Public Opinion Information That Politicians Use,” with Lawrence R. Jacobs). Awarded by the Presidency Research Group to the best paper on the presidency presented at the 2004 annual meeting of the American Political Science Association.

University of Minnesota McKnight Presidential Fellows Award (three years of research support). Awarded to the five “most promising [University] faculty granted tenure and promotion to associate professor... Selection criteria include an identification by internal and external reviewers as leaders in their field; potential to build programs that will be in the top tier internationally; ability to advance University priorities; and growing national or international reputation,” 2004.

Roberta Sigel Junior Scholar Paper Award (for “Framing and Deliberation: How Citizens’ Conversations Limit Elite Influence,” with Kjersten R. Nelson). Awarded to “the best paper written by a Junior Scholar” at the 2003 annual meeting of the International Society of Political Psychology.

University of Minnesota McKnight Land-Grant Professorship (\$50,000 and one year’s paid leave). Awarded to junior faculty for “the degree to which past and present achievements demonstrate originality, imagination, and innovation,” 2002–2004.

Roberta Sigel Junior Scholar Paper Award (for “Do Party Cues Limit Framing Effects”). Awarded to “the best paper written by a Junior Scholar” at the 2000 annual meeting of the International Society of Political Psychology.

First Annual Peggy Quon Prize in Political Science, University of California, San Diego. Awarded to “the Ph.D. student most likely to contribute to the scientific study of politics,” 1999.

University of California, San Diego Teaching Assistant Excellence Award, in both 1998 and 1999.

Awarded highest honors on both American politics and comparative politics comprehensive exams, University of California, San Diego, 1996.

Phi Beta Kappa, Northwestern University (early selection), 1992.

## **Publications**

### ***Book***

*Who Governs? Presidents, Public Opinion, and Manipulation*, with Lawrence R. Jacobs, Chicago: University of Chicago Press, 2015.

### ***Edited Book***

*Cambridge Handbook of Experimental Political Science*, edited with Donald P. Green, James H. Kuklinski, and Arthur Lupia, New York: Cambridge University Press, 2011.

### ***Edited Symposia***

“The Politics of Science: Political Values and the Production, Communication, and Reception of Scientific Knowledge,” with Elizabeth Suhay, *The Annals of the American Academy of Political and Social Science* 658: 6-306, 2015.

“Research and Undergraduate Teaching: A False Divide?,” *PS: Political Science & Politics* 48: 35-64, 2015.

“75<sup>th</sup> Anniversary Issue of *Public Opinion Quarterly*,” with Nancy A. Mathiowetz, *Public Opinion Quarterly* 75: 821-1044, 2011.

“Dynamic Theories of Coalition Politics,” *Political Research Quarterly* 61: 479-542, 2008.

“The Political Psychology of Electoral Campaigns,” with Joanne M. Miller, *Political Psychology* 25: 501-610, 2004.

### ***Journal Articles***

“Gender Policy Feedback: Perceptions of Sex Equity, Title IX, and Political Mobilization Among College Athletes,” with Jacob E. Rothschild, and Elizabeth A. Sharrow, *Political Research Quarterly*, Forthcoming.

“Racial Bias in Sport Medical Staff’s Perceptions of Others’ Pain,” with Sophie Trawalter, Ivonne Montes, Alexandria Fredendall, Noah Kanter, and Allison Paige Rubenstein, *The Journal of Social Psychology*, Forthcoming.

“Political Protesting, Race, and College Athletics: Why Diversity Among Coaches Matters,” with Adam J. Howat, and Jacob E. Rothschild, *Social Science Quarterly*, Forthcoming.

“Football and Public Opinion: A Partial Replication and Extension,” with Ethan C. Busby, *Journal of Experimental Political Science*, Forthcoming.

“Unbiased?: Race, Gender, and Sport Effects in University Medical Staff’s Perceptions of Injured Student-Athletes,” with Sophie Trawalter, and Ivonne Montes, *Journal for the Study of Sports and Athletes in Education*, Forthcoming.

“Do Partisanship and Politicization Undermine the Impact of a Scientific Consensus Message about Climate Change?,” with Toby Bolsen, *Group Processes & Intergroup Relations*, Forthcoming.

“Graduate Advising in Experimental Research Groups,” with Adam J. Howat, and Kevin J. Mullinix, *PS: Political Science & Politics*, Forthcoming.

“Resisting the Opportunity for Change: How Congressional Campaign Insiders Viewed and Used the Web in 2016,” with Martin J. Kifer, and Michael Parkin, *Social Science Computer Review*, Forthcoming.

“An Inside View of Congressional Campaigning on the Web,” with Martin J. Kifer, Michael Parkin, and Ivonne Montes, *Journal of Political Marketing*, Forthcoming.

“No Need to Watch: How the Effects of Partisan Media Can Spread via Inter-Personal Discussions,” with Matthew S. Levendusky, and Audrey McLain, *American Journal of Political Science*, Forthcoming.

- “Do Disagreeable Political Discussion Networks Undermine Attitude Strength?,” with Joshua Robison, and Thomas J. Leeper, *Political Psychology*, Forthcoming.
- “The Crisis of Politicization Within and Beyond Science,” *Nature Human Behavior* 1: 615-617, 2017.
- Reprinted in *Investigación y Ciencia*, December 2017, 56-58.
- “The Political Relevance of Irrelevant Events,” with Ethan C. Busby, and Alexandria Fredendall, *The Journal of Politics* 79: 346-350, 2017.
- “The Conditional Nature of the Local Warming Effect,” with Richard M. Shafranek, *Weather, Climate, and Society* 9: 15-26, 2017.
- “How Group Discussions Create Strong Attitudes and Strong Partisans,” with Matthew S. Levendusky, and Audrey McLain, *Research and Politics* 3: 1-6, 2016.
- “The Influence of Race on Attitudes about College Athletics,” with Adam J. Howat, and Andrew Rodheim, *Sport in Society* 19: 1020-1039, 2016.
- “The Demographic and Political Composition of Mechanical Turk Samples,” with Kevin E. Levay, and Jeremy Freese, *SAGE Open* 6: 1-17, 2016.
- “The Generalizability of Survey Experiments,” with Kevin J. Mullinix, Thomas J. Leeper, and Jeremy Freese, *Journal of Experimental Political Science* 2: 109-138, 2015.
- “Counteracting the Politicization of Science,” with Toby Bolsen, *Journal of Communication* 65: 745-769, 2015.
- “Communicating Policy-Relevant Science,” *American Political Science Association Task Force on Public Engagement. PS: Political Science & Politics* 48 (Supplement S1): 58-69, 2015.
- “Measuring Drug and Alcohol Use Among College Student-Athletes,” with Mauro Gilli, Samara Klar, and Joshua Robison, *Social Science Quarterly* 96: 369-380, 2015.
- “Eliminating the Local Warming Effect,” *Nature Climate Change* 5: 176-177, 2015.
- “Citizens’, Scientists’, and Legislators’ Beliefs about Global Climate Change,” with Toby Bolsen, and Fay Lomax Cook, *The Annals of the American Academy of Political and Social Science* 658: 271-295, 2015.
- “Merging Research and Undergraduate Teaching in Political Behavior Research,” *PS: Political Science & Politics* 48: 53-57, 2015.
- “The Role of Social Context in Shaping Student-Athlete Opinions,” with Mauro Gilli, Samara Klar, and Joshua Robison, *PLoS ONE* 9: e115159. doi:10.1371/journal.pone.0115159, 2014.



“Communication and Collective Actions: A Survey Experiment on Motivating Energy Conservation in the U.S.,” with Toby Bolsen, and Fay Lomax Cook, *Journal of Experimental Political Science* 1: 24-38, 2014.

“Pathologies of Studying Public Opinion, Political Communication, and Democratic Responsiveness,” *Political Communication* 31: 467-492, 2014.

“The Influence of Partisan Motivated Reasoning on Public Opinion,” with Toby Bolsen, and Fay Lomax Cook, *Political Behavior* 36: 235-262, 2014.

“Athlete Support for Title IX,” with Mauro Gilli, Samara Klar, and Joshua Robison, *The Sport Journal*, <http://thesportjournal.org/>, 2014.

“How Frames Can Undermine Support for Scientific Adaptations: Politicization and the Status Quo Bias,” with Toby Bolsen, and Fay Lomax Cook, *Public Opinion Quarterly* 78: 1-26, 2014.

“U.S. Congressional Campaign Communications in an Internet Age,” with Martin J. Kifer, and Michael Parkin, *Journal of Elections, Public Opinion & Parties* 24: 20-44, 2014.

“Stunted Policy Support,” *Nature Climate Change* 3: 617, 2013.

“Mobilizing Group Membership: The Impact of Personalization and Social Pressure E-mails,” with Donald P. Green, *SAGE Open* 3: 1-6, 2013.

“How Elite Partisan Polarization Affects Public Opinion Formation,” with Erik Peterson, and Rune Slothuus, *American Political Science Review* 170: 57-79, 2013.

“Counter-Framing Effects,” with Dennis Chong, *The Journal of Politics* 75: 1-16, 2013.

“Learning More from Political Communication Experiments: Pretreatment and Its Effects,” with Thomas J. Leeper, *American Journal of Political Science* 56: 875-896, 2012.

“Is Public Opinion Stable?: Resolving the Micro/Macro Disconnect in Studies of Public Opinion,” with Thomas J. Leeper, *Daedalus* 141: 50-68, 2012.

“The Politics of Motivation,” *Critical Review: A Journal of Politics and Society* 24: 199-216, 2012.

“A Source of Bias in Public Opinion Stability,” with Jordan Fein, and Thomas J. Leeper, *American Political Science Review* 106: 430-454, 2012.

“Experimenting with Politics,” with Arthur Lupia, *Science* 335: 1177-1179, 2012.

“Framing, Motivated Reasoning, and Opinions about Emergent Technologies,” with Toby Bolsen, *Journal of Communication* 61: 659-688, 2011.

- “Dynamic Public Opinion: Communication Effects Over Time,” with Dennis Chong, *American Political Science Review* 104: 663-680, 2010.
- “Issue Engagement on Congressional Candidate Websites (2002-2006),” with Cari Lynn Hennessy, Martin J. Kifer, and Michael Parkin, *Social Science Computer Review* 28: 3-23, 2010.
- “Timeless Strategy Meets New Medium: Going Negative on Congressional Campaign Websites, 2002-2006,” with Martin J. Kifer, and Michael Parkin, *Political Communication* 27: 88-103, 2010.
- “Competing Rhetoric Over Time: Frames Versus Cues,” with Cari Lynn Hennessy, Kristi St. Charles, and Jonathan Weber, *The Journal of Politics* 72: 136-148, 2010.
- “The Unmet Potential of Interdisciplinary Research: Political Psychological Approaches to Voting and Public Opinion,” with James H. Kuklinski, and Lee Sigelman, *Political Behavior* 31: 485-510, 2009.
- “Campaign Communications in U.S. Congressional Elections,” with Martin J. Kifer, and Michael Parkin, *American Political Science Review* 103: 343-366, 2009.
- “Emotion and the Framing of Risky Choice,” with Rose McDermott, *Political Behavior* 30: 297-321, 2008.
- “Campaign Mixed-Message Flows and Timing of Vote Decision,” with Lilach Nir, *International Journal of Public Opinion Research* 20: 326-346, 2008.
- “Measuring Portfolio Salience in Eastern European Parliamentary Democracies,” with Andrew Roberts, *European Journal of Political Research* 47: 101-134, 2008.
- “Framing Public Opinion in Competitive Democracies,” with Dennis Chong, *American Political Science Review* 101: 637-655, 2007.
- Reprinted in Lavine, Howard, ed., 2010. *Political Psychology*. London: Sage Publications.
- “The Technological Development of Candidate Websites: How and Why Candidates Use Web Innovations,” with Martin J. Kifer, and Michael Parkin, *Social Science Computer Review* 25: 425-442, 2007.
- Reprinted in Panagopolous, Costas, ed., 2009. *Politicking Online: The Transformation of Election Campaign Communications*. New Brunswick, NJ: Rutgers University Press, pages 21-47.
- “Public Opinion Research and Support for the Iraq War,” with Adam J. Berinsky, *Public Opinion Quarterly* 71: 126-141, 2007.
- “A Theory of Framing and Opinion Formation in Competitive Elite Environments,” with Dennis Chong, *Journal of Communication* 57: 99-118, 2007.

“Communist Successor Parties and Coalition Formation in Eastern Europe,” with Andrew Roberts, *Legislative Studies Quarterly* 32: 5-31, 2007.

“The Growth and Development of Experimental Research Political Science,” with Donald P. Green, James H. Kuklinski, and Arthur Lupia, *American Political Science Review* 100: 627-635, 2006.

- Reprinted in Vogt, W. Paul, ed., 2008. *Selecting Research Methods*. London: Sage Publications
- Reprinted in Schneider, Sandra L. ed., 2013. *Experimental Design in the Behavioural and Social Sciences*. London: Sage Publications.
- Reprinted in Franzese, Robert J. ed., 2015. *Quantitative Research in Political Science*. London: Sage Publications.
- Reprinted in Curtis, Bruce, and Cate Curtis, eds., 2016. *Generating Data*. London: Sage Publications.

“Lumpers and Splitters: The Public Opinion Information That Politicians Use,” with Lawrence R. Jacobs, *Public Opinion Quarterly* 70: 453-476, 2006.

“The Paradox of Portfolio Allocation: An Investigation into the Nature of a Very Strong but Puzzling Relationship,” with Paul V. Warwick, *European Journal of Political Research* 45: 635-665, 2006.

“Media Matter: How Newspapers and Television News Cover Campaigns and Influence Voters,” *Political Communication* 22: 463-481, 2005.

“The Impact of Media Bias: How Editorial Slant Affects Voters,” with Michael Parkin, *The Journal of Politics* 67: 1030-1049, 2005.

“Influence Without Confidence: Upper Chambers and Government Formation,” with Michael F. Thies, and Lanny Martin, *Legislative Studies Quarterly* 30: 529-548, 2005.

“Context, and Coalition Bargaining: Comparing Portfolio Allocation in Eastern and Western Europe,” with Andrew Roberts, *Party Politics* 11: 535-555, 2005.

“The Missing Piece: Measuring Portfolio Salience in Western European Parliamentary Democracies,” with Paul V. Warwick, *European Journal of Political Research* 44: 17-42, 2005.

“e-Mediation: Evaluating the Impacts of an Electronic Mediator on Negotiation Behavior,” with Daniel Druckman, and Tatsushi Arai, *Group Decision and Negotiation* 13: 481-511, 2004.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects,” *American Political Science Review* 98: 671-686, 2004.

- Reprinted in Tolleson-Rinehart, Sue, and Mark A. Peterson, eds., 2010. *Health, Politics and Policy*. London: Sage Publications.

“Does Presidential Rhetoric Matter?: Priming and Presidential Approval,” with Justin W. Holmes, *Presidential Studies Quarterly* 34: 755-778, 2004.

“Candidate Strategies to Prime Issues and Image,” with Lawrence R. Jacobs, and Eric Ostermeier, *The Journal of Politics* 66: 1205-1227, 2004.

“Priming the Vote: Campaign Effects in a US Senate Election,” *Political Psychology* 25: 577-594, 2004.

“Framing and Deliberation: How Citizens’ Conversations Limit Elite Influence,” with Kjersten R. Nelson, *American Journal of Political Science* 47: 729-745, 2003.

“The Power of Television Images: The First Kennedy-Nixon Debate Revisited,” *The Journal of Politics* 65: 559-571, 2003.

“When Can a News Organization Lead Public Opinion?: Ideology versus Market Forces in Decisions to Make News,” with Gregory L. Bovitz, and Arthur Lupia, *Public Choice* 113: 127-155, 2002.

“The Importance of Concurrence: The Impact of Bicameralism on Government Formation and Duration,” with Michael F. Thies, *American Journal of Political Science* 46: 760-771, 2002.

“Portfolio Salience and the Proportionality of Payoffs in Coalition Governments,” with Paul V. Warwick, *British Journal of Political Science* 31: 627-649, 2001.

“Evaluating Framing Effects,” *Journal of Economic Psychology* 22: 91-101, 2001.

“The Implications of Framing Effects for Citizen Competence,” *Political Behavior* 23: 225-256, 2001.

“Using Credible Advice to Overcome Framing Effects,” *The Journal of Law, Economics, & Organization* 17: 62-82, 2001.

“On The Limits Of Framing Effects: Who Can Frame?,” *The Journal of Politics* 63: 1041-1066, 2001.

“Visibility and Negotiating Flexibility,” with Daniel Druckman, *The Journal of Social Psychology* 136: 117-120, 1996.

“Party Factionalism and Cabinet Durability,” *Party Politics* 2: 397-407, 1996.

***Review Articles, Book Chapters, and Commentaries***

“Political Dynamics of Framing,” with S.R. Gubitz, Samara Klar and Joshua Robison, in Travis N. Ridout, ed., *New Directions in Media and Politics 2<sup>nd</sup> Edition*, New York: Routledge. Forthcoming. (Updated chapter from 1<sup>st</sup> Edition.)

“Motivated Responses to Political Communications: Framing, Party Cues, and Science Information,” with Thomas J. Leeper, and Rune Slothuus, in Howard G. Lavine, and Charles S. Taber, eds., *The Feeling, Thinking Citizen: Essays in Honor of Milton Lodge*, New York: Routledge. Forthcoming.

“Studying Framing Effects on Political Preferences: Existing Research and Lingering Questions,” with Ethan C. Busby, and D.J. Flynn, in Paul D’Angelo, ed., *Doing News Framing Analysis II*, New York: Routledge. Forthcoming.

“Consistent and Cautious: Congressional Campaigning on the Web in 2016,” with Martin J. Kifer, and Michael Parkin, in Jody Baumgartner, and Terri Towner, eds., *The Internet and the 2016 Presidential Campaign*, New York: Lexington Books, 2017.

“Using Frames to Make Scientific Communication More Effective,” with Arthur Lupia, in Kathleen Hall Jamieson, Dan M. Kahan, and Dietram A. Scheufele, eds., *Oxford Handbook of the Science of Science Communication*, New York: Oxford University Press, 2017.

“Response to Daniel M. Butler’s review of *Who Governs?: Presidents, Public Opinion, and Manipulation*,” with Lawrence R. Jacobs, *Perspectives on Politics* 14: 822-823, 2016.

“Public Policy Challenges to Scientific Innovation on Solar Energy,” with Toby Bolsen, and Fay Lomax Cook, *Chem* 1: 518-519, 2016.

“Preference Change in Competitive Political Environments,” with Arthur Lupia, *Annual Review of Political Science* 19: 13-31, 2016.

“Introduction to The Politics of Science: Political Values and the Production, Communication, and Reception of Scientific Knowledge,” with Elizabeth Suhay, *The Annals of the American Academy of Political and Social Science* 658: 6-15, 2015.

“Research and Undergraduate Teaching: A False Divide?,” *PS: Political Science & Politics* 48: 35-38, 2015.

“The Experimental Study of Legislative Behaviour,” with Thomas J. Leeper and Kevin J. Mullinix, in Thomas Saalfeld, and Kaare Strøm, eds., *Oxford Handbook of Legislative Studies*. Oxford. Oxford University Press, 2014.

“Political Dynamics of Framing,” with Samara Klar and Joshua Robison, in Travis N. Ridout, ed., *New Directions in Media and Politics*, New York: Routledge, 2013.

“Media Effects in Politics,” in Rick Valelly, eds., *Oxford Bibliographies Online: Political Science*. New York: Oxford University Press, 2012.

(<http://www.oxfordbibliographies.com/view/document/obo-9780199756223/obo-9780199756223-0033.xml?>)

“How Scientific Evidence Links Attitudes to Behaviors,” with Toby Bolsen, in David Dana, ed., *The Nanotechnology Challenge: Creating Law and Legal Institutions for Uncertain Risks*. New York, NY: Cambridge University Press, 2012.

“Dynamics in Mass Communication Effects Research,” with Dennis Chong, in Holli A. Semetko and Maggie Scammell, eds., *The Sage Handbook of Political Communication*. Los Angeles, CA: Sage Publications, 2012.

“Public-Elite Interactions: Puzzles in Search of Researchers,” with Dennis Chong, in Robert Y. Shapiro and Lawrence R. Jacobs, eds., *The Oxford Handbook of the American Public Opinion and the Media*. Oxford: Oxford University Press, 2011.

“Students as Experimental Participants: A Defense of the ‘Narrow Data Base,’” with Cindy D. Kam, in James N. Druckman, Donald P. Green, James H. Kuklinski, and Arthur Lupia, eds., *Cambridge Handbook of Experimental Political Science*, New York: Cambridge University Press, 2011.

“Experiments: An Introduction to Core Concepts,” with Donald P. Green, James H. Kuklinski, and Arthur Lupia, in James N. Druckman, Donald P. Green, James H. Kuklinski, and Arthur Lupia, eds., *Cambridge Handbook of Experimental Political Science*, New York: Cambridge University Press, 2011.

“Experimentation in Political Science,” with Donald P. Green, James H. Kuklinski, and Arthur Lupia, in James N. Druckman, Donald P. Green, James H. Kuklinski, and Arthur Lupia, eds., *Cambridge Handbook of Experimental Political Science*, New York: Cambridge University Press, 2011.

“The Many Faces of Framing in Negotiation,” with Daniel Druckman, in William A. Donohue, Randall G. Rogan, and Sanda Kauffman, eds., *Framing Matters: Perspectives on Negotiation Research and Practice in Communication*. New York, NY: Peter Lang Publishing, 2011.

“What’s It All About?: Framing in Political Science,” in Gideon Keren, ed., *Perspectives on Framing*. New York: Psychology Press / Taylor & Francis, 2011.

“Segmented Representation: The Reagan White House and Disproportionate Responsiveness,” with Lawrence R. Jacobs, in Peter K. Enns and Christopher Wlezien, eds., *Who Gets Represented?*, New York: Russell Sage Foundation, 2011.

“Identifying Frames in Political News,” with Dennis Chong, in Erik P. Bucy and R. Lance Holbert, eds., *Sourcebook for Political Communication Research: Methods, Measures, and Analytical Techniques*, New York: Routledge, 2011.

“Competing Frames in a Political Campaign,” in Brian F. Schaffner and Patrick J. Sellers, eds., *Winning with Words: The Origins and Impact of Framing*, pages 101-120. New York: Routledge, 2010.

“Presidential Responsiveness to Public Opinion,” with Lawrence R. Jacobs, in George C. Edwards III and William G. Howell, eds., *The Oxford Handbook of the American Presidency*, pages 160-181. Oxford: Oxford University Press, 2009.

“Dynamic Approaches to Studying Parliamentary Coalitions.” *Political Research Quarterly* 61: 479-483, 2008.

“Framing Theory,” with Dennis Chong, *Annual Review of Political Science* 10: 103-126, 2007.

“Mind, Will, and Choice: Lessons From Experiments in Contextual Variation,” with Arthur Lupia, in Robert E. Goodin and Charles Tilly, eds., *The Oxford Handbook of Contextual Political Analysis*, pages 97-113. Oxford: Oxford University Press, 2006.

“Framing” in Samuel J. Best and Benjamin Radcliff, eds., *Polling America: An Encyclopedia of Public Opinion*, Volume 1, pages 253-258. Westport, CT: Greenwood Publishing Group, 2005.

“Experiments” in Samuel J. Best and Benjamin Radcliff, eds., *Polling America: An Encyclopedia of Public Opinion*, Volume 1, pages 209-214. Westport, CT: Greenwood Publishing Group, 2005.

“Does Political Information Matter?,” *Political Communication* 22: 515-519, 2005.

“The Political Psychology of Electoral Campaigns: Introduction to the Symposium,” with Joanne M. Miller, *Political Psychology* 25: 501-506, 2004.

“Preference Formation,” with Arthur Lupia, *Annual Review of Political Science* 3: 1-24, 2000.

### ***Other Publications and Reports***

“Future Considerations for Instrumentation and Measurement on the American National Election Studies,” with Shanto Iyengar, Melissa R. Michelson, Stephen P. Nicholson, Randy Stevenson, and Joshua Tucker. Report to the American National Election Studies, June, 2017.

“Welcome from Section Chair,” American Political Science Association *Political Psychology Newsletter*, February, 2012.

“Reflections and Speculations on the 75<sup>th</sup> Anniversary of *Public Opinion Quarterly*,” with Nancy A. Mathiwetz, *Public Opinion Quarterly* 75: 821-822, 2011.

“Forward,” to *Man Is By Nature a Political Animal: Evolution, Biology and Politics*, edited by Peter K. Hatemi, and Rose McDermott, pages ix-xiii. Chicago: University of Chicago Press, 2011.

“The Emergence of the American Political Science Association Experimental Section,” *The Experimental Political Scientist* 2(2): 1, 2011.

“Harold Guetzkow’s Legacy,” *Simulations & Gaming* 42: 335-337, 2011.

“A Golden Era for the Gold Standard?,” *The Experimental Political Scientist* 2(1): 1, 2011.

“Experimental Myths,” *The Experimental Political Scientist* 1(1): 9-11, 2010.

“Forward,” to *Doing News Framing Analysis: Empirical and Theoretical Perspectives*, edited by Paul D’Angelo and Jim A. Kuypers, pages xiii-xiv. New York: Routledge, 2010.

“Editors’ Note,” with Nancy A. Mathiowetz, *Public Opinion Quarterly* 73: 639-640, 2009.

“Editors’ Note,” with Nancy A. Mathiowetz, *Public Opinion Quarterly* 73: 1-6, 2009.

“Farewell from the Minnesota Editorial Team,” with Eugene Borgida, Wendy Rahn, and John L. Sullivan, *Political Psychology* 26: 985-987, 2005.

“Political Economy at Its Best,” *The Political Economist* 12: 4-5, 10, 2004.

### ***Book Reviews***

“*War and Democratic Constraint: How the Public Influences Foreign Policy*, by Matthew A. Baum and Philip B. K. Potter,” *The Journal of Politics* 79: e70-e71, 2017.

“*Representing the Advantaged: How Politicians Reinforce Inequality*, by Daniel M. Butler,” with Lawrence R. Jacobs, *Perspectives on Politics* 14: 823-825, 2016.

“*The Decline of the Death Penalty and the Discovery of Innocence*, by Frank R. Baumgartner, Suzanna L. De Boef, and Amber E. Boydston,” *The International Journal of Press/Politics* 14: 134-135, 2009.

“*Troubled Pasts: News and the Collective Memory of Social Unrest*, by Jill A. Edy,” *Political Communication* 24: 472-474, 2007.

“*Framing American Politics*, edited by Karen Callaghan and Frauke Schnell,” *Political Psychology* 27: 929-932, 2006.

“*Who Leads Whom?: Presidents, Policy, and the Public*, by Brandice Canes-Wrone,” *Public Opinion Quarterly* 70: 405-409, 2006.

“Stoking the Voters’ Passions,” (Review of *Campaigning for Hearts and Minds: How Emotional Appeals in Political Ads Work*, by Ted Brader), *Science* 312: 1878-1879, 2006.

“*The Costs of Coalition*, by Carol Mershon,” *The Journal of Politics* 66: 1330-1331, 2004.

### **Grants**



National Science Foundation for “Time-Sharing Experiments for the Social Sciences (TESS): Proposal for Renewed Support 2016-2019, with Jeremy Freese (total of \$3,035,868; \$2,611,285 for Northwestern), 2016-2019.

Danish Council for Independent Research *Sapere Aude: DFF–Starting Grant* (a grant “targeted at top researchers who have achieved outstanding research results in their field”) for “When and How Political Parties Influence Public Opinion Formation,” with Rune Slothuus (lead Principal Investigator), and Thomas Lepper (total of DKK 7,050,249 ~ € 940,000 ~ \$1,048,096), 2015-2018. Administered through Aarhus University, Denmark.

National Science Foundation for “Time-Sharing Experiments for the Social Sciences (TESS): Proposal for Renewed Support 2012-2015, with Jeremy Freese (total of \$2,787,617), 2012-2015.

National Science Foundation for “Using Web Data to Study U.S. Congressional Campaigns and Representation,” with Martin J. Kifer, and Michael Parkin, (total of \$199,003; \$144,609 for Northwestern), 2012-2015.

National Science Foundation for “Doctoral Dissertation Research in Political Science: How Identities Affect Political Preferences” (Samara Klar’s dissertation training grant), (\$12,000), 2012-2013.

National Science Foundation for “Doctoral Dissertation Research in Political Science: Political Information and the Dynamics of Public Opinion” (Thomas J. Leeper’s dissertation training grant), (\$12,000), 2012-2013.

National Science Foundation for “Doctoral Dissertation Research in Political Science: Red Brain, Blue Brain: How Elite Polarization Constrains Presidential Rhetoric” (Brian Harrison’s dissertation training grant), (\$11,900), 2012-2013.

National Science Foundation for “Using Web Data to Study the Nature and Consequences of U.S. Congressional Campaigns,” with Martin J. Kifer, and Michael Parkin, (total of \$173,487; \$126,242 for Northwestern), 2010-2012.

National Science Foundation for “Experimentation in Political Science,” (\$94,949), 2009-2010.

National Science Foundation for “Doctoral Dissertation Research in Political Science: A Light Bulb Goes On: Values, Attitudes, Social Norms, and Personal Energy Consumption” (Toby Bolsen’s dissertation training grant), (\$12,000), 2009-2010.

National Science Foundation for “Campaigns in a New Media Age,” with Michael Parkin, (total of \$60,953; \$32,316 for Northwestern), 2008-2009.

Small Grants Program in Behavioral Economics, Russell Sage Foundation (\$4,759), 2001-2002.

University of Minnesota Grant-in-Aid of Research (\$25,842), 2000-2001.

University of Minnesota Faculty Summer Research Fellowship (\$5,000), 2000.

Phi Beta Kappa Graduate Fellowship. The selection committee chose three award recipients from the entire population of graduate students in the San Diego area (\$3,000), 1998.

### **Professional Activities**

#### ***Advisory Panels***

Advisory Group for “Social Science under the Microscope” project, Center for Research and Evaluation at the Center for Science and Industry, Columbus, Ohio, 2017.

Editorial Search Committee for the *American Journal of Political Science*, Midwest Political Science Association, 2016.

Executive Council, Pi Sigma Alpha (The National Political Science Honor Society), 2016-2020.

Editorial Search Committee, American Political Science Association Open Access Journal, 2016.

Chair of the Advisory Committee for the *Journal of Experimental Political Science*, January 2014-December 2017.

Administrative Committee for the American Political Science Association, September 2014-September 2015.

American Political Science Association Council, September 2013-September 2015.

Editorial Search Committee, International Society of Political Psychology, 2013-2014.

Member of American Political Science Association Task Force on Public Engagement, 2013-2014.

Membership Panel, American Academy of Arts and Sciences’ Class III, Section 3 (Political Science, International Relations, and Public Policy), 2013-2015.

Advisory Committee for the *Journal of Experimental Political Science*, January 2013-December 2013.

American National Election Studies Board, 2010-2017.

The American Panel Survey, 2011–2012.

Governing Council Member, International Society of Political Psychology, 2009-2011.

National Science Foundation Political Science Advisory Panel, 2007-2008.

#### ***Offices***

Nominating Committee (chair), Organized Section on Experimental Research, American Political Science Association, 2013-2014.

Vice President, International Society of Political Psychology, 2012-2013.

Chair, Organized Section on Political Psychology, American Political Science Association, 2011-2012.

President, Organized Section on Experimental Research, American Political Science Association, 2011.

President-Elect, Organized Section on Experimental Research, American Political Science Association, 2010.

Chair-Elect, Organized Section on Political Psychology, American Political Science Association, 2010-2011.

***Meeting Program Co-Chair***

International Society of Political Psychology Annual Meeting, Portland Oregon, 2007.

***Meeting Division Chair***

Section on Political Psychology for the 2007 Annual Meeting of the American Political Science Association.

Section on Political Psychology for the 2005 Annual Meeting of the Midwest Political Science Association.

Section on Media and Politics for the 2004 Annual Meeting of the Southern Political Science Association.

Section on Political Economy for the 2003 Annual Meeting of the American Political Science Association.

Co-organized a Panel at the 2000 Annual Meeting of the American Political Science Association.

***Prize Committees***

Hazel Gaudet Erskine Career Achievement Award, awarded by the Section on Political Psychology of the American Political Science Association, 2017.

Erik Erikson Early Career Award, International Society of Political Psychology, 2016.

Midwest Political Science Association Best Article Award published the 2015 *American Journal of Political Science*.

Best Experimental political science paper presented at the 2014 Annual Meeting of the American Political Science Association.

Ithiel deSola Pool Lecture Committee, American Political Science Association (2012-2013) (chair).

Best Book Award for best book published in 2012 that either uses or is about experimental research methods in the study of politics. Awarded by the Experimental Research Section of the American Political Science Association (chair).

Roberta Sigel Junior Scholar Paper Award for best Junior Scholar paper presented at the International Society of Political Psychology meeting, 2012.

Mancur Olson Award for Best Political Economy Dissertation in 2009-2010, awarded by the Section on Political Economy of the American Political Science Association (chair).

Erik Erikson Early Career Award, International Society of Political Psychology, 2010 (chair).

Doris Graber Outstanding Book Award for the best book published on political communication in the last ten years, 2008.

Best Political Psychology paper presented at the 2007 Annual Meeting of the American Political Science Association (chair).

Best Political Communication paper presented by a graduate student at the 2006 Annual Meeting of the American Political Science Association (chair).

Murray Edelman Distinguished Career Award, Political Communication Section of the American Political Science Association, 2006.

Philip Converse Book Award, Elections, Public Opinion, and Voting Behavior Section of the American Political Science Association, 2006.

Best Political Economy paper presented at the 2003 Annual Meeting of the American Political Science Association (chair).

### ***Reviewer***

*Acta Politica; American Economic Review; American Journal of Political Science; American Political Science Review; American Politics Research; American Sociological Review; Argumentation and Advocacy; Asian Journal of Social Psychology; Basic and Applied Social Psychology; British Journal of Political Science; Communication Research; Communication Studies; Communication Theory; Comparative Political Studies; Congress and the Presidency;*

*Danish National Research Foundation; Ecological Economics; Electoral Studies; European Journal of International Relations; European Journal of Political Research; European Political Science Review; European Union Politics; Foreign Policy Analysis; Group Processes & Intergroup Relations; The Harvard International Journal of Press/Politics; International Journal of Public Opinion Research; International Organization; International Studies Quarterly; International Studies Review; Israel Science Foundation; Journal of Applied Communication Research; Journal of Applied Social Psychology; Journal of Communication; Journal of Conflict Resolution; Journal of Economic Psychology; Journal of Elections, Public Opinion & Parties; Journal of Environmental Policy and Planning; Journal of Experimental Psychology: Applied; Journal of the European Economic Association; Journal of Environmental Policy and Planning; Journal of Law, Economics, and Organization; Journal of Political Marketing; The Journal of Politics; Journal of Theoretical Politics; Journalism: Theory, Practice, & Criticism; Law and Social Inquiry; Legislative Studies Quarterly; Mass Communication and Society; Media Psychology; National Science Foundation (for Economics; Political Science; Decision, Risk, and Management Sciences; Law and Social Sciences; and Sociology Units); Nature Biotechnology; Nature Human Behavior; Nature Climate Change; Netherlands Organization for Scientific Research; Party Politics; Peace Studies; Perspectives on Politics; Philosophical Transactions B; PLOS ONE; Policy Studies Journal; Political Analysis; Political Behavior; Political Communication; Political Psychology; Political Research Quarterly; Polity; Political Studies; Politics and Gender; Politics and the Life Sciences; Presidential Studies Quarterly; Princeton University Press; Proceedings of the National Academy of Sciences; PS: Political Science & Politics; Public Administration Review; Public Opinion Quarterly; Research and Politics; Review of Policy Research; Risk Analysis; Sage Open; Scandinavian Political Studies; Science Communication; Social Problems; Social Psychology Quarterly; Social Science Computer Review; Social Science & Medicine; Social Science Quarterly; Social Science Research; Social Science Research Council; The Spanish Journal of Psychology; State Politics and Policy Quarterly; Swiss National Science Foundation; Time-sharing Experiments in the Social Sciences (TESS); Blackwell Publishing; Brookings Press; Cambridge University Press; College Publishing; Flat World Knowledge; Greenwood Publishing Group; Lynne Rienner Publishers; Oxford University Press; Palgrave Macmillan Press, Pearson Arts & Sciences; Pebble Books/Red Brick Learning; Routledge; RTI (Research Triangle Institute) Press; Sage Publications; The National Academy of Sciences, Engineering, and Medicine; University of Chicago Press; University of Michigan Press; Westview Press; W.W. Norton & Company; Yale University Press.*

### ***External Reviewer***

American Academy of Political and Social Science; Aarhus University; Boston University; the University of Arizona; Brigham Young University; Cornell University; Columbia University; Dartmouth College; Duke University; Florida State University; Fordham University; George Washington University; Georgia State University; Harvard University; Illinois Wesleyan University; Iowa State University; Leverhulme Trust; Loyola University Chicago; MacArthur Fellowship Committee; Massachusetts Institute of Technology; New York University; Northeastern University; Oberlin College; The Ohio State University; Pennsylvania State University – Harrisburg; Princeton University; Roper Center for Public Opinion Research; Marquette University; Southern Illinois University – Carbondale; Stanford University; Stony Brook University; The New School for Social Research; Temple University; Texas

Technological University; Tufts University; Tulane University; United States Military Academy; University of Amsterdam; University of California – Berkeley; University of California – Davis; University of California – Los Angeles; University of California – Riverside; University of California – San Diego; University of California – Santa Cruz; University of Mannheim; University of Chicago; University of Colorado; University of Delaware; University of Exeter; University of Georgia; University of Houston; University of Illinois at Chicago; University of Illinois at Urbana-Champaign; University of Memphis; University of Michigan; University of Minnesota; University of Nebraska; University of North Carolina at Chapel Hill; University of Oxford; University of Pennsylvania; University of Massachusetts-Amherst; University of Notre Dame; University of Southern California; University of Texas at Austin; University of Vienna; University of Virginia; University of Wisconsin – Madison; University of Wisconsin – Milwaukee; Vanderbilt University; Washington University; Washington State University; Yale University.

### ***Professional Affiliations***

American Political Science Association; Midwest Political Science Association; Southern Political Science Association; American Association for Public Opinion Research; International Society of Political Psychology; Economic Science Association.

### **Service to Northwestern University**

Internal Program Review Participant, Kellogg School of Management, 2017.

Member of Department of Statistics Search Committee, 2016-2017.

Co-Chair of Indigenous Studies Search Committee, 2015-2016.

Organizer of October Domain Dinner on 2012 Presidential Election.

Undergraduate Research Grant Committee, 2011-2014, 2015-2016.

Department Advisory Committee, 2011-2013.

Chair of American Politics Search Committee, 2011-2012, 2013-2014, 2015-2016.

Institute for Policy Research Director Search Committee, 2010-2011, 2017.

Chair of Political Communication Job Search Committee, 2010-2011.

Faculty Research Oversight Committee, Searle Civil Justice Institute, Law School, 2010-2011.

Strategic Planning Workgroup: Areas of Distinction, 2010.

Committee for the Program in Mathematical Methods in the Social Sciences, 2008-2018.

Executive Committee, Institute for Policy Research, 2006-2017.

Chair of Politics, Institutions, and Public Policy Program, Institute for Policy Research, 2006-2017.

Chair of Methods Job Search Committee, 2005-2006, 2007-2008, 2008-2009.

Methodology Field Chair, 2005-2011, 2012-2013.

American Politics Field Chair, 2005-2006, 2009-2014.

### **Service to the University of Minnesota**

Methodology Field Chair, Spring 2005.

Co-director, Center for the Study of Political Psychology, 2004-2005.

Director of Graduate Studies, Political Psychology minor, 2004-2005.

Faculty Summer Research Fellowship Advisory Committee Member, Graduate School, 2004-2005.

Social Science Research Facility Advisory Committee, 2003-2005.

Coordinator of American Politics Speaker Series, 2003-2004.

Affiliated Faculty Member, Institute for New Media Studies, School of Journalism and Mass Communication, 2002-2005.

Lecturer in Freshman Honors Seminar, "Introduction to Arts and Sciences," 2002-2003.

Co-Organizer of Second Minnesota Symposium on Political Psychology: Campaigns and Elections, November 8-9, 2002.

Graduate Work Committee, 2001-2002.

Co-organizer of Political Psychology Media Study Group, 2001-2002.

American Politics Field Chair, Spring 2001, Spring 2002, Fall 2002, Spring 2003.

Designed and funded Political Psychology Experimental Laboratory, 2001.

University Representative to the Inter-University Consortium for Political and Social Research, 2000-2005.

Speaker at various University events, 2000-2005.

Merit Advisory Committee, 2000-2001.

Job Search Committee, 2000-2001, 2002, 2004-2005.

Graduate Dissertation Fellowship Committee, Spring 2000.

Affiliated Faculty Member, Center for the Study of Political Psychology, 1999- 2005.

Department Secretary and Commencement Representative, 1999-2000.

### **Teaching and Advising**

**Graduate Courses:** Experimental Political Science (Fall 2009, Fall 2011); Introduction to Regression Analysis (Winter 2006, Winter 2007); Game Theory (Spring 2000, Spring 2005); Introduction to Political Science (Fall 2004, co-taught; Fall 2007); American Politics (Spring 2001, Spring 2002, Spring 2003, Fall 2008, Fall 2010, Fall 2012, Fall 2013, Fall 2015, Fall 2016); Proseminar in Political Psychology (Fall 2000, co-taught); Independent Study on Media Effects (Spring 2001, Winter 2006); Independent Study on Parliamentary Government (Spring 2002, Fall 2002); Independent Study on Experimental Methods (Spring 2006, Winter 2015); Independent Study on Political Campaigns (Fall 2007) (and other independent studies).

**Dissertation Advisor:** Emily Clough (co-advisor) (University of North Texas), Andra Crull (North Hennepin Community College), Michael Parkin (Oberlin College), Monica Schneider (Miami University, Ohio), Christopher Chapp (St. Olaf College), Bas van Doorn (Wooster College), Christy Aroopala (co-advisor) (Post-doctoral fellowship, Yale University; University of St. Thomas), Toby Bolsen (Georgia State University), Meredith Czaplewski (National Opinion Research Center), Salvador Vázquez del Mercado (Buendia & Laredo Survey Firm), Thomas Leeper (Post-doctoral fellowship, Aarhus University), Samara Klar (University of Arizona), Brian Harrison (Wesleyan University), Emily Alvarez (National Opinion Research Center, (NORC), Joshua Robison (Post-doctoral fellowship, Aarhus University), Rachel Moskowitz (Trinity College), Kevin Mullinix (Appalachian State University), Heather Madonia (Direct Opinions), Daniel Flynn (Dartmouth College), Kevin Levay (FrameWorks Institute), Julia Valdes (Lake Forest College), Ethan Busby (ongoing), Adam Howat (ongoing), Richard Shafranek (ongoing), Jacob Rothschild (ongoing).

**Dissertation Committee Member:** Amy Gangl (University of Colorado), William Gorton (St. Olaf College), Elizabeth Rybicki (Congressional Research Service), Daniel Stevens (University of Miami), Justin Wedeking (University of Kentucky), Dukhong Kim (University of Illinois, Chicago), Rune Slothuus (University of Aarhus), Peter Loewen (University of British Columbia), Regula Hänggli (University of Zurich), Sophie Lecheler (University of Amsterdam), Amber Wichowsky (Marquette University), Else Marie Holm (Aarhus University), David Tully (United State Department of State's Bureau of Intelligence and Research), Zachery Cook (DePaul University), Ericka Menchen-Trevino (Erasmus University, Netherlands), Lia Rohr (Centre College), Seoyoon Choi (Korea), Eugenia Mitchelstein (Universidad de San Andres), Christoph Nguyen (Aarhus University), Alexander Coppock (Yale University), Mara Suttmann-Lea (Skidmore College), John Kuk (Washington University).



***Undergraduate Courses:*** Sports, Politics, and Public Opinion (Fall, 2011, Winter 2016, Winter 2017), Collective Decision Making and Political Economy (Spring 2008, Spring 2009, Spring 2014), Research Seminar on Political Communication (Spring 2006); Elementary Statistics for Political Research (Spring 2000, Fall 2000, Fall 2001, Fall 2002, Spring 2005, Fall 2005, Spring 2012); Campaigns (Fall 2000, Fall 2002, Fall 2004, Fall 2006, Fall 2007, Fall 2008, Fall 2010, Fall 2012); Mass Politics in a Media Age (Fall 1999, Spring 2002, Spring 2003), Media and Political Campaigns (Fall 2006).

***Undergraduate Thesis Advisor:*** Ashley Lloyd (2016-17; finalist for Fletcher Undergraduate Research Grant Prize for the best Academic Year Thesis); Alexandria Mae Fredendall (2014-15; Fletcher Undergraduate Research Grant Prize for the best Academic Year Thesis, and honorable mention for the Janda Prize for best undergraduate thesis in political science); Jordan Fein (2010-11; winner of the Janda Prize for best undergraduate thesis in political science); Erik Petersen (2010-11), Ben Stewart (2007-8); Jonathan Weber (2007-8); Kristi St. Charles (2007-8; winner of Pi Sigma Alpha best paper award at Illinois Student Political Science Conference, and Janda Prize for the best undergraduate thesis in political science); Jacklina Len (2005-6); Kjersten Nelson (2000-1, Truman Scholarship winner and John Turner Thesis Award nominee); Jessica Kimpell (2001-2, co-advisor, Truman Scholarship winner); Dean Harvey (2001-2).

### **Invited Research Presentations**

“Do Partisanship and Politicization Undermine the Impact of a Scientific Consensus Message about Climate Change?,” Energy Policy Institute, University of Chicago, December 5, 2017.

“Do Partisanship and Politicization Undermine the Impact of a Scientific Consensus Message about Climate Change?,” University of Southern California Gould School of Law, November 14, 2017.

“How Incivility On Partisan Media (De-)Polarizes the Electorate,” at the Department of Psychology, Purdue University, September 15, 2017.

“Counteracting the Politicization of Science,” frank gathering, Tallahassee, Florida, March 2, 2017.

“The Conditional Effect of Communicating Scientific Consensus about Human-Caused Climate Change on Opinions in the United States,” at the Department of Psychology, Northwestern University, December 2, 2016.

“Election 2016,” at the Institute for Policy Research, Northwestern University, November 14, 2016.

“Scientific Consensus, the Politicization of Science and Climate Change Beliefs,” at the Department of Political Science, University of Pennsylvania, September 12, 2016.

“Political Polarization,” at the Kettering Foundation, Dayton, Ohio, June 15, 2016.

“No Need to Watch: How the Effects of Partisan Media Can Spread via Inter-Personal Discussions,” at the Department of Political Science, University of Minnesota, March 29, 2016.

“No Need to Watch: How the Effects of Partisan Media Can Spread via Inter-Personal Discussions,” at the Department of Political Science, University of California – Berkeley, March 30, 2016.

“The Political Relevance of Irrelevant Events,” at the Managerial Economics and Decision Sciences Department, Northwestern University, March 11, 2016.

“The Political Relevance of Irrelevant Events,” at Department of Political Science, University of Wisconsin-Madison, February 29, 2016.

“No Need to Watch: How the Effects of Partisan Media Can Spread via Inter-Personal Discussions,” at the Department of Communication, University of Michigan, January 22, 2016.

“The Political Relevance of Irrelevant Events,” at Department of Government, University of Texas at Austin, December 2, 2015.

“The Political Relevance of Irrelevant Events,” at Working Group in Political Psychology and Behavior, Harvard University, October 9, 2015.

“Do Politics Hinder Scientific Communication?,” at the American Politics Workshop, University of Chicago, May 18, 2015.

“Do Politics Hinder Scientific Communication?,” Empire Lecture, at the 2015 annual meeting of the Midwest Political Science Association, Chicago, IL, April 16-April 19.

“Do Politics Hinder Scientific Communication?,” Distinguished Speaker Series, Department of Political Science, University of British Columbia, April 8, 2015.

“Overcoming Counterproductive Communication In Science,” at The Annenberg “Science of Science Communication Conference,” University of Pennsylvania, October 16, 2014.

“Policy Challenges: Energy Politics and Public Opinion,” at the Institute for Sustainability and Energy, Northwestern University, March 13, 2014.

“Democratic Competition and Citizens’ Preferences: An Uneasy Tension?,” at the Centre for the Study of the United States, University of Toronto, January 17, 2014.

“Democratic Competition and Citizens’ Preferences: An Uneasy Tension?,” Munro Distinguished Lecture, Stanford University, June 5, 2013.

“Democratic Competition and Citizens’ Preferences: An Uneasy Tension?,” at the Department of Politics, University of Virginia, April 26, 2013.

“How the Politcalization of Science Shapes Public Opinion,” at the Institute for Policy Research, Northwestern University, April 15, 2013.

“Democratic Competition and Citizens’ Preferences: An Uneasy Tension?,” at the Department of Political Science, University of Georgia, March 22, 2013.

“How Elite Partisan Polarization Affects Public Opinion Formation,” at conference on The Polarized Electorate, University of Kentucky, December 7, 2012.

“Democratic Competition and Citizens’ Preferences: An Uneasy Tension?,” at the Department of Politics, Princeton University, April 18, 2012.

“Policy Challenges: Energy and Politics and Public Opinion,” at the Department of Political Science, Duke University, February 29, 2012.

“Is Public Opinion Stable?,” at the workshop on “Bridging Micro and Macro: New Developments in Framing Research,” Aarhus University, Denmark, January 26, 2012.

“Policy Challenges: Energy and Politics and Public Opinion,” at the Department of Political Science, Vanderbilt University, December 2, 2011.

“Policy Challenges: Energy and Politics and Public Opinion,” at the Department of Government, Dartmouth College, April 29, 2011.

Keynote Address of “Policy Challenges: Energy and Politics and Public Opinion,” at the 18<sup>th</sup> Conference on Small City and Regional Community, University of Wisconsin-Stevens Point, April 6, 2011.

“How the Politicization of Science Shapes Public Opinion,” at the law school faculty seminar series, Northwestern University, March 10, 2011.

“Policy Challenges: Energy Politics and Public Opinion,” at the Department of Civil and Environmental Engineering, Northwestern University, November 12, 2010.

“Bias in Political Communication Experiments,” at the Department of Political Science, University of Kansas, November 3, 2010.

“How Scientific Evidence Links Attitudes to Behaviors,” at the Social Sciences Seminar Series, Illinois Institute of Technology, March 24, 2010.

“Campaign Communications in U.S. Congressional Elections,” at the Social Science Seminar Series, Oklahoma State University, March 9, 2010.

“How Scientific Evidence Links Attitudes to Behaviors,” at the Political Economy Seminar Series, Northwestern University Law School, February 15, 2010.

“Framing, Motivated Reasoning, and Opinions about Emergent Technologies,” at the Department of Political Science, Florida State University, January 29, 2010.

“Framing, Motivated Reasoning, and Opinions about Emergent Technologies,” at the Department of Political Science, Brigham Young University, December 3, 2009.

“Framing, Motivated Reasoning, and Opinions about Emergent Technologies,” at the Institute for Policy Research, Northwestern University, November 30, 2009.

“Framing, Motivated Reasoning, and Opinions about Emergent Technologies,” at the Department of Political Science, University of North Carolina, October 30, 2009.

“Campaign Communications in U.S. Congressional Elections,” at the Department of Political Science, Aarhus University, Denmark, September 15, 2009.

“Campaign Communications in U.S. Congressional Elections,” at the John F. Kennedy School of Government, Harvard University, University, March 11, 2009.

“Campaign Communications in U.S. Congressional Elections,” at the Department of Linguistics, Northwestern University, March 6, 2009.

“Campaign Communications in U.S. Congressional Elections,” at the Department of Political Science, Ohio State University, February 27, 2009.

“Campaign Communications in U.S. Congressional Elections,” at the Departments of Telecommunications and Political Science, Indiana University, January 16, 2009.

“The Dynamics of Public Opinion: Framing Over-Time,” at the Department of Political Science, Yale University, November 13, 2008.

“Election 2008,” at the Institute for Policy Research, Northwestern University, November 3, 2008.

“Pre- and Post-Treatment Effects in Experiments,” at the Department of Psychology, Loyola University, Chicago, September 26, 2008.

“The Dynamics of Public Opinion: Framing Over-Time,” at the Department of Journalism and Mass Communication, University of Wisconsin, Madison, August 15, 2008.

“Strategies and Effects of Political Rhetoric,” at the Department of Political Science, Aarhus University, Denmark, June 12, 2008.

“The Dynamics of Public Opinion: Framing Over-Time,” at the Department of Political Science, Stanford University, May 22, 2008.

“Segmented Representation: The Reagan White House and Disproportionate Responsiveness,” at the Institute for Policy Research, Northwestern University, April 14, 2008.

“The Dynamics of Public Opinion: Framing Over-Time,” at the Department of Political Science, Massachusetts Institute of Technology, March 14, 2008.

“The Dynamics of Public Opinion: Framing Over-Time,” at the Department of Political Science, Washington University, February 29, 2008.

“The Dynamics of Public Opinion: Framing Over-Time,” at the Harris School of Public Policy Studies, University of Chicago, January 14, 2008.

“Framing, Competition, and Time,” at the Department of Political Science, Columbia University, December 3, 2007.

“Framing Public Opinion in Competitive Democracies,” at the Center for American Political Studies, Harvard University, October 12, 2007.

“Going Negative in a New Media Age: Congressional Campaign Websites, 2002-2006,” at the Department of Communication, Cornell University, September 14, 2007.

“Going Negative in a New Media Age: Congressional Campaign Websites, 2002-2006,” at the Department of Communication Studies, Northwestern University, May 2, 2007.

“Democratic Competition and Public Opinion,” at the Department of Political Science, University of Michigan, March 23, 2007.

“Democratic Competition and Public Opinion,” at the Department of Political Science, University of Notre Dame, March 2, 2007.

“Democratic Competition and Public Opinion,” at the Department of Political Science, Rice University, January 26, 2007.

“Studying Mass Communication,” at the Amsterdam School of Communication Research, the University of Amsterdam, November 16, 2006.

“Democratic Competition and Public Opinion,” at the Institution for Social and Policy Studies, Yale University, October 4, 2006.

“Competitive Framing,” at the Department of Political Science, University of Kentucky, March 24, 2006.

“Competitive Framing,” at the Institute for Public Affairs, Temple University, December 15, 2005.

“Competitive Framing,” at the Institute for Policy Research, Northwestern University, November 21, 2005.

“How Editorial Slant Affects Voters,” at the Department of Political Science, Columbia University, May 10, 2005.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects,” at the Department of Political Science, Northwestern University, November 12, 2004.

“How Editorial Slant Affects Voters,” at the Annenberg School for Communication, University of Pennsylvania, October 26, 2004.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects,” at the Department of Political Science, University of Pennsylvania, October 25, 2004.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects,” at the American Politics Workshop, Harvard University, March 19, 2004.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects,” at the Political Psychology Workshop, University of Chicago, March 10, 2004.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects,” at the Department of Psychology, University of Minnesota, November 10, 2003.

“Framing and Deliberation: How Citizens’ Conversations Limit Elite Influence,” at the Department of Political Science, University of Illinois at Urbana-Champaign, March 20, 2003.

“Citizen Competence” to Citizen Competence Research Group at the Department of Political Science, University of Illinois at Urbana-Champaign, March 20, 2003. (Informal presentation.)

“Framing and Deliberation: How Citizens’ Conversations Limit Elite Influence,” at the Department of Political Science, University of California, Los Angeles, February 14, 2003.

“Framing, Deliberation, and Opinions about Campaign Finance Reform,” at the Political Psychology and Behavior Workshop, Center for Basic Research in the Social Sciences, Harvard University, December 5, 2002.

“Bargaining Models in the Context of Parliamentary Coalitions,” at the Law, Economics, and Organization Workshop, Yale University Law School, April 11, 2002.

“The Power of Image: The First Kennedy-Nixon Debate Revisited,” at the Free Lunch Research Seminar, Department of Political Science, University of Minnesota, September 10, 2001.

“Experiments in Social Science,” at the Conflict Analysis and Resolution Program, Sabanci University, Istanbul, Turkey, May 24, 2001.

“The Power of Image: The First Kennedy-Nixon Debate Revisited,” at the Department of Politics, Princeton University, May 3, 2001.

“The Limits of Political Manipulation: Psychological and Strategic Determinants of Framing,” at the Department of Government, University of Maryland, November 19, 1998.

“The Limits of Political Manipulation: Psychological and Strategic Determinants of Framing,” at the Department of Political Science, George Washington University, November 16, 1998.

“The Limits of Political Manipulation: Psychological and Strategic Aspects of Framing,” at the Department of Political Science, University of Minnesota, October 30, 1998.

### **Pedagogical Presentations**

“Partisan Media Effects,” at the 2017 Summer Institute in Political Psychology, Stanford University, August 17.

“Hurdles and Antidotes to Making Science Communication Effective,” at the 2017 Summer Institute in Political Psychology, Stanford University, August 17.

“Hurdles and Antidotes to Making Science Communication Effective,” Webinar, Northwestern Alumni Association, December 9, 2016.

“The Political Relevance of Irrelevant Events,” Family Weekend Lecture, Northwestern University, November 4, 2016.

Participant on “On the Eve of the Election” Big Ideas Forum, Northwestern University, November 4, 2016.

“Communicating Science in Politicized Environments,” Short Course at the 2016 annual meeting of the American Political Science Association, Philadelphia, PA, August 31.

“How Frames Can Undermine Support for Scientific Adaptations: Politicization and the Status Quo Bias,” *Creativity and Innovation* Seminar, Northwestern University, October 9, 2013.

“Energy Politics and Public Opinion,” *Science Café*, Northwestern University, May 22, 2013.

“Opinions About Energy Policy,” at the 2012 Summer Institute in Political Psychology, Stanford University, July 27.

“Democratic Competition and Public Opinion,” at the 2012 Summer Institute in Political Psychology, Stanford University, July 27.

“U.S. Elections,” at Lincolnwood Elementary School, Evanston, IL, October 26, 2010.

“Opinions About Emergent Security Technologies,” at Workshop on Emerging National Security Technologies,” Institute for Homeland Security Solutions, Chapel Hill, North Carolina, January 21, 2010.

“Over-Time Opinion Formation,” at Department of Political Science, Aarhus University, Denmark, September 14, 2009.

“Presidential Campaigns,” at Lincolnwood Elementary School, Evanston, IL, October 24, 2008.

“Determining the Next Four Years: What Presidential Candidates and Northwestern Students Have in Common,” Lecture to Incoming College of Arts and Sciences Students, Northwestern University, September 22, 2008.

“Framing an Ill-Structured Problem,” at Workshop on Ill-Structured Problems, Defense Threat Reduction Agency, Washington D.C., September 12, 2008.

“Strategies and Effects of Political Rhetoric,” at the Fortnightly of Chicago, May 22, 2008.

“An Overview of Framing,” at the Amsterdam School of Communication Research, the University of Amsterdam, November 17, 2006.

“The Psychology of Framing,” at the Department of Political Science, University of Kentucky, March 23, 2006.

“Political Communication,” at the School of Journalism and Mass Communication, University of Minnesota, November 14, 2003.

“Media Effects Research,” at the College in the Schools Program, University of Minnesota, April 9, 2003.

“Studying Campaigns,” at the Department of Political Science, University of Illinois at Urbana-Champaign, March 20, 2003.

“Media Effects Re-Visited,” at the Department of Communication, University of California, Los Angeles, February 13, 2003.

“Media Effects,” Macalester College, St. Paul, MN, September 18, 2002.

“Experimental Methods in Political Science,” Macalester College, St. Paul, MN, October 8, 2001.

“Formal Theory and Political Science,” at the Department of Political Science, Carleton College, Northfield, MN, June 12, 2000.

### **Conference Presentations and Activities**

“Football and Public Opinion: A Partial Replication and Extension,” with Ethan Busby, at the 2017 annual meeting of the American Political Science Association, San Francisco, CA, August 31-September 3.



“Do Partisanship and Politicization Undermine the Impact of Scientific Consensus on Climate Change Beliefs?,” with Toby Bolsen, at the 2017 annual meeting of the American Political Science Association, San Francisco, CA, August 31-September 3.

“Do Partisanship and Politicization Undermine the Impact of Scientific Consensus on Climate Change Beliefs?,” Research Roundtable on Global Climate Change Governance, Searle Center on Law, Regulation, and Economic Growth, Northwestern Pritzker School of Law, May 19, 2017.

Invited Participant at University of Chicago Conference on “Enchanted America” (book manuscript by Eric Oliver and Thomas Wood), April 8, 2017.

“Partisan Group Identity and Belief in Human-Caused Climate Change,” with Toby Bolsen, at the 2017 annual meeting of the Midwest Political Science Association, Chicago, IL, April 6-April 9.

Roundtable Presentation on “Who Governs?: Presidents, Public Opinion, and Manipulation,” at the 2016 annual meeting of the American Political Science Association, Philadelphia, PA, September 1-September 4.

Roundtable Presentation on “War and Democratic Constraint: How the Public Influences Foreign Policy,” at the 2016 annual meeting of the American Political Science Association, Philadelphia, PA, September 1-September 4.

Roundtable Presentation on “The Power of Context and Process in Resolving Conflicts: The Foundational Contributions of Daniel Druckman,” at the 2016 annual meeting of the International Association for Conflict Management, New York, NY, June 26-June 29.

Invited Participant at University of Michigan Conference on “Hooked: How Political Interest Fuels Our Democracy” (book manuscript by Markus Prior), May 16, 2016.

Roundtable Presentation on “Who Governs?: Presidents, Public Opinion, and Manipulation,” at the 2016 annual meeting of the Midwest Political Science Association, Chicago, IL, April 7-April 10.

“The Conditional Nature of the Local Warming Effect,” with Richard M. Shafranek, at the 2016 annual meeting of the Midwest Political Science Association, Chicago, IL, April 7-April 10.

“The Political Relevance of Irrelevant Events,” with Ethan Busby, at the 2016 annual meeting of the Midwest Political Science Association, Chicago, IL, April 7-April 10.

“Counteracting the Politicization of Science,” with Toby Bolsen, at the 2015 annual meeting of the American Political Science Association, San Francisco, CA, September 3-September 6.

“Citizens’, Scientists’, and Legislators’ Beliefs about Global Climate Change,” with Toby Bolsen, at the 2015 annual meeting of the American Political Science Association, San Francisco, CA, September 3-September 6.

“Limits and Opportunities of Campaigning on the Web,” with Martin Kifer and Michael Parkin, at the 2015 annual meeting of the Midwest Political Science Association, Chicago, IL, April 16-April 19.

“Communicating Policy Relevant Science,” at the 2014 annual meeting of the American Political Science Association, Washington, DC, August 28-August 31.

Roundtable Presentation on “The Undeserving Rich,” at the 2013 annual meeting of the American Political Science Association, Chicago, IL, August 29-September 1.

Roundtable Presentation on “The Rationalizing Voter,” at the 2013 annual meeting of the American Political Science Association, Chicago, IL, August 29-September 1.

“Motivation Action on Energy in the U.S.,” with Toby Bolsen and Fay Lomax Cook, at the 2013 annual meeting of the American Political Science Association, Chicago, IL, August 29-September 1.

“When and How Partisan Identification Works,” with Toby Bolsen and Fay Lomax Cook, at the 2013 annual meeting of the American Political Science Association, Chicago, IL, August 29-September 1.

Roundtable Presentation on “Twenty-five Years of Media Effects Experiments: The Silver Anniversary of News That Matters,” at the 2013 annual meeting of the Midwest Political Science Association, Chicago, IL, April 11-April 14.

Roundtable Presentation on “The Impact and Importance of Gerber and Green’s Field Experiments Book,” at the 2013 annual meeting of the Midwest Political Science Association, Chicago, IL, April 11-April 14.

“The Influence of Partisan Motivated Reasoning On Public Opinion,” with Toby Bolsen and Fay Lomax Cook, at the 2013 annual meeting of the Midwest Political Science Association, Chicago, IL, April 11-April 14.

“The Influence of Partisan Motivated Reasoning On Public Opinion,” with Toby Bolsen and Fay Lomax Cook, at the 2013 annual meeting of the Midwest Political Science Association, Chicago, IL, April 11-April 14.

Invited Participant at Massachusetts Institute of Technology Conference on “Rumors, Truth, and Reality” (book manuscript by Adam Berinsky), June 7, 2012.

“How Elite Partisan Polarization Affects Public Opinion Formation,” with Erik Peterson and Rune Slothuus, at the 2012 annual meeting of the Midwest Political Science Association, Chicago, IL, April 12-April 15.

“Motivating Action on Energy in the U.S.,” with Toby Bolsen and Fay Lomax Cook, at the 2012 annual meeting of the Midwest Political Science Association, Chicago, IL, April 12-April 15.

“U.S. Congressional Campaign Communications in an Internet Age,” with Martin J. Kifer and Michael Parkin, at the 2012 annual meeting of the Midwest Political Science Association, Chicago, IL, April 12-April 15.

“A Source of Bias in Public Opinion Stability,” with Jordan Fein and Thomas J. Leeper, at the 2012 annual meeting of the Midwest Political Science Association, Chicago, IL, April 12-April 15.

“Learning More from Political Communication Experiments: The Importance of Pretreatment Effects,” with Thomas J. Leeper, at Experiments, Invited Presentation at Tolerance and Partisanship: A Conference in Honor of Paul Sniderman, Stanford University, October 28, 2011.

Roundtable Participation on “Accelerating Democracy,” Northwestern University Law School, September 15-16, 2011.

Roundtable Presentation of “Man is By Nature a Political Animal: Considerations for a Research Agenda,” at the 2011 annual meeting of the American Political Science Association, Seattle, WA, September 1-4.

“Technology Use on Congressional Candidate Websites Web Innovations and the Nature of Candidate-Voter Interactions,” with Martin Kifer and Michael Parkin, at the 2011 annual meeting of the American Political Science Association, Seattle, WA, September 1-4.

“Strategies of Counter-Framing,” with Dennis Chong, at the 2011 annual meeting of the American Political Science Association, Seattle, WA, September 1-4.

“Framing and Biased Information Search,” with Jordan Fein and Thomas J. Leeper, at the 2011 annual meeting of the American Political Science Association, Seattle, WA, September 1-4.

“Learning More from Political Communication Experiments: The Importance of Pretreatment Effects,” with Thomas J. Leeper, at the 2011 annual meeting of the American Political Science Association, Seattle, WA, September 1-4.

Roundtable Presentation of “Micro-Macro Perspectives in the Study of Public Opinion,” at the 2011 annual meeting of the Midwest Political Science Association, Chicago, IL, March 31-April 3.

“Bias in Political Communication Experiments,” with Thomas J. Leeper, at the 2011 annual meeting of the Midwest Political Science Association, Chicago, IL, March 31-April 3.

“Technology Use on Congressional Candidate Websites Web Innovations and the Nature of Candidate-Voter Interactions,” with Martin Kifer and Michael Parkin, at the 2011 annual meeting of the Midwest Political Science Association, Chicago, IL, March 31-April 3.

“Bias in Political Communication Experiments,” Invited presentation at the Program on Survey Research Conference, Harvard University, October 22, 2010.

Invited Participant at University of Michigan Conference on “Political Representation: New Directions.” October 1-2, 2010.

“Dynamic Public Opinion,” with Dennis Chong, at the 2010 annual meeting of the American Political Science Association, Washington D.C., September 2-5.

Roundtable Presentation of “Political Communication: Puzzles In Search of Researchers,” at the 2010 annual meeting of the American Political Science Association, Washington D.C., September 2-5.

Roundtable Presentation of “What I Think of When I Think of Lee Sigelman,” at the 2010 annual meeting of the American Political Science Association, Washington D.C., September 2-5.

“Using the Web to Study Campaigns,” with Martin Kifer and Michael Parkin, at the 2010 annual meeting of the Midwest Political Science Association, Chicago, IL, April 22-25.

“Framing, Motivated Reasoning, and Opinions about Emergent Technologies,” with Toby Bolsen, at the 2009 annual meeting of the American Political Science Association, Toronto, CA, September 3-6.

“Timeless Strategy Meets New Medium: Going Negative on Congressional Campaign Websites, 2002-2006,” with Martin Kifer and Michael Parkin, at the 2009 annual meeting of the American Political Science Association, Toronto, CA, September 3-6.

Invited Participant at Center for the Study of American Politics Summer Conference, Yale University, June 18-19, 2009.

“Framing, Motivated Reasoning, and Opinions about Emergent Technologies,” with Toby Bolsen, Research Roundtable on Environmental, Health, and Safety Risks of Emerging Technologies, Searle Center, Northwestern University Law School, April 25, 2009.

Moderator on “Politics, Public Opinion, and Inequality” panel, at the Institute for Policy Research 40<sup>th</sup> Anniversary Conference, Northwestern University, April 17, 2009.

“Timeless Strategy Meets New Medium: Going Negative on Congressional Campaign Websites, 2002-2006,” with Martin Kifer and Michael Parkin, at the 2009 annual meeting of the Midwest Political Science Association, Chicago, IL, April 2-5.

“Framing, Motivated Reasoning, and Opinions about Emergent Technologies,” with Toby Bolsen, at the 2009 annual meeting of the Midwest Political Science Association, Chicago, IL, April 2-5.

“Framing, Motivated Reasoning, and Opinions about Emergent Technologies,” at the 2009 annual meeting of the Midwest Political Science Association, Chicago, IL, April 2-5.

“Dynamic Public Opinion,” at the Center for Experimental Social Sciences Conference on Experimental Political Science, New York University, February 6-7, 2009.

“Segmented Representation: The Reagan White House and Disproportionate Responsiveness,” at the Conference on Homogeneity and Heterogeneity in Public Opinion, Department of Government, Cornell University, October 3-5, 2008.

“Dynamic Public Opinion,” with Dennis Chong, at the 2008 annual meeting of the American Political Science Association, Boston, MA, August 28-August 31.

Roundtable Presentation on the “Publishing Across Fields and Disciplines,” at the 2008 annual meeting of the American Political Science Association, Boston, MA, August 28-August 31.

“The Content of U.S. Congressional Campaigns,” with Michael Parkin at the 2008 annual meeting of the Midwest Political Science Association, Chicago, IL, April 3-6.

“Web Campaigning and Sources of Democratic Accountability,” at the Conference on the Changing Media and Political Accountability, Center for the Study of Democratic Politics, Princeton University, November 30–December 1, 2007.

Roundtable Presentation on the “Political Psychology: A Roundtable on Political Science and Beyond,” at the 2007 annual meeting of the American Political Science Association, Chicago, IL, August 30-September 2.

Roundtable Presentation on the “Reasoning and Choice: Retrospective and Future Directions,” at the 2007 annual meeting of the American Political Science Association, Chicago, IL, August 30-September 2.

“Framing Over-Time,” with Dennis Chong, at the 2007 annual meeting of the American Political Science Association, Chicago, IL, August 30-September 2.

“Framing Theory,” with Dennis Chong, at the 2007 annual meeting of the International Society of Political Psychology, Portland, OR, July 3-July 7.

“Framing in a Political Campaign,” at the “Research Conference on Issue Framing,” Center for Congressional and Presidential Studies, American University, June 21, 2007.

“The Influence of Democratic Competition on Public Opinion,” at the “Theoretical and Empirical Contributions to Modeling Context in the Vote Decision” Conference, Nuffield College, University of Oxford, June 2, 2007.

Invited Discussant at the “Theoretical and Empirical Contributions to Modeling Context in the Vote Decision” Conference, Nuffield College, University of Oxford, June 2, 2007.

“Segmented Representation: The Reagan White House and Disproportionate Responsiveness,” with Lawrence R. Jacobs, at the 2007 annual meeting of the Midwest Political Science Association, Chicago, IL, April 12-14.

Discussant on “Political Sophistication and Awareness” panel, at the 2007 annual meeting of the Midwest Political Science Association, Chicago, IL, April 12-14.

“Going Negative in a New Media Age: Congressional Campaign Websites, 2002-2006,” with Martin Kifer and Michael Parkin, at the 2007 annual meeting of the Midwest Political Science Association, Chicago, IL, April 12-14.

“Segmented Representation: The Reagan White House and Disproportionate Responsiveness,” with Lawrence R. Jacobs, at the 2006 annual meeting of the American Political Science Association, Philadelphia PA, August 31-September 3.

“Democratic Competition and Public Opinion,” with Dennis Chong, at the 2006 annual meeting of the American Political Science Association, Philadelphia PA, August 31-September 3.

“Campaigns in a New Media Age: How Candidates Use the World Wide Web to Win Elections,” with Martin Kifer and Michael Parkin, at the 2006 annual meeting of the Midwest Political Science Association, Chicago, IL, April 20-23.

Roundtable Discussant on “Author Meets Critics: *Who Leads Whom?*,” at the 2006 annual meeting of the Midwest Political Science Association, Chicago, IL, April 20-23.

Roundtable Discussant on “Author Meets Critics: *Political Disagreement*,” at the 2006 annual meeting of the Midwest Political Science Association, Chicago, IL, April 20-23.

Poster Presentation of “Political Motivations, Information Gains, and Presidential Polling: The Nixon and Reagan White Houses,” with Lawrence R. Jacobs, at the 2006 annual meeting of the Midwest Political Science Association, Chicago, IL, April 20-23.

Invited Participant and Discussant (for “Deliberative Rhetoric and Strategic Communication”) at the “Deliberative Democracy conference,” Princeton University, March 9-11, 2006.

Invited Participant and Moderator (for “Informing Political Institutions) at the “Workshop on new Methods for Studying Social Behavior in Political Science,” Rice University, October 7-9, 2005.

“Political Motivations, Information Gains, and Presidential Polling: The Nixon and Reagan White Houses,” with Lawrence R. Jacobs, at the 2005 annual meeting of the American Political Science Association, Washington, D.C., September 1-4.

“Competitive Framing,” with Dennis Chong, at the 2005 annual meeting of the American Political Science Association, Washington, D.C., September 1-4.

“Competitive Framing in Tolerance Debates,” with Dennis Chong, at the Political Tolerance and Political Psychology Mini-Conference, Washington University, April 29-30, 2005.

Discussant for Political Tolerance and Political Psychology Mini-Conference, Washington University, April 29-30, 2005.

“Communist Successor Parties and Coalition Formation in Eastern Europe,” with Andrew Roberts, at the 2005 annual meeting of the Midwest Political Science Association, Chicago, IL, April 7-10.

“Lumpers and Splitters: The Public Opinion Information That Politicians Use,” at the 2005 annual meeting of the Midwest Political Science Association, Chicago, IL, April 7-10.

Roundtable Presentation on “The Editors Meet: Assessing the State of Political Psychology Based on Recent Edited Collections” panel at the 2005 annual meeting of the Midwest Political Science Association, Chicago, IL, April 7-10.

Roundtable Presentation on “The Psychology of Surveys” panel at the 2005 annual meeting of the Midwest Political Science Association, Chicago, IL, April 7-10.

“Competitive Framing,” with Dennis Chong, at the Issue Framing, Public Opinion, and American Democracy conference, Texas A&M University, March 5, 2005.

“The Paradox of Portfolio Allocation: An Investigation into the Nature of a Very Strong but Puzzling Relationship,” with Paul V. Warwick, at the 2004 annual meeting of the American Political Science Association, Chicago, IL, September 2-5.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects,” at the 2004 annual meeting of the American Political Science Association, Chicago, IL, September 2-5.

“Communist Successor Parties and Coalition Formation in Eastern Europe,” with Andrew Roberts, at the 2004 annual meeting of the American Political Science Association, Chicago, IL, September 2-5.

Chair on “The Politics of Priming, Framing, and Preference Formation” panel, at the 2004 annual meeting of the American Political Science Association, Chicago, IL, September 2-5.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects,” at the 2004 annual meeting of the Midwest Political Science Association, Chicago, IL, April 15-18.

“Media ‘Bias’ and Its Effect on Voters,” with Michael Parkin, at the 2004 annual meeting of the Midwest Political Science Association, Chicago, IL, April 15-18.

Discussant for Workshop on “Coalition Governance,” Barcelona, Spain, September 19-24, 2003.

Roundtable Presentation on “Rationality Debate Continues: The Dialogue Between Economics and Psychology” panel at the 2003 annual meeting of the American Political Science Association, Philadelphia, PA, August 28-31.

“Ministerial Allocation in Eastern Europe,” with Andrew Roberts, at the 2003 annual meeting of the American Political Science Association, Philadelphia, PA, August 28-31.

“Influence Without Confidence: Upper Chambers and Government Formation,” at the 2003 annual meeting of the American Political Science Association, Philadelphia, PA, August 28-31.

“Political Preference Formation: Competition, Deliberation, and the (Ir)relevance of Framing Effects” at the 2003 annual meeting of the Political Methodology Society, Minneapolis, MN, July 17-19.

Roundtable Presentation on “Publishing in Political Psychology” panel at the 2003 annual meeting of the International Society of Political Psychology, Boston, MA, July 6-9.

“Priming the Vote: Campaign Effects in a US Senate Election,” at the 2003 annual meeting of the International Society of Political Psychology, Boston, MA, July 6-9.

“Framing and Deliberation: How Citizens’ Conversations Limit Elite Influence,” at the 2003 annual meeting of the International Society of Political Psychology, Boston, MA, July 6-9.

“Influence Without Confidence: Upper Chambers and Parliamentary Government Formation,” at the 2003 annual meeting of the Midwest Political Science Association, Chicago, IL, April 3-6.

“The Politics of Presidential Approval: How Presidential Rhetoric Affects Approval,” at the 2003 annual meeting of the Midwest Political Science Association, Chicago, IL, April 3-6.

“Framing and Deliberation: How Citizens’ Conversations Limit Elite Influence,” at the 2003 annual meeting of the Midwest Political Science Association, Chicago, IL, April 3-6.

“Priming the Vote: Campaign Effects in a US Senate Election,” at the Second Minnesota Symposium on Political Psychology: Campaigns and Elections, November 8, 2002.

Discussant of “An Age-Period-Cohort Model of African-American Political Activity, 1973-1994,” at the Free Lunch Research Seminar, Department of Political Science, University of Minnesota, October 3, 2002.

Discussant on “Understanding the Determinants of Candidate Evaluations in the United States” panel, at the 2002 annual meeting of the American Political Science Association, Boston, MA, August 29-September 1.

“Lumpers and Splitters: The Public Opinion Information That Politicians Use,” with Lawrence R. Jacobs, at the 2002 annual meeting of the American Political Science Association, Boston, MA, August 29-September 1.

Discussant and chair on “Party Unity in Legislatures: A Comparative Perspective” panel, at the 2002 annual meeting of the Midwest Political Science Association, Chicago, IL, April 25-28.



“The Power of Television Images: The First Kennedy-Nixon Debate Revisited,” at the 2002 annual meeting of the Midwest Political Science Association, Chicago, IL, April 25-28.

Discussant on “Legislative Rules” panel, at the 2002 annual meeting of the Public Choice Society and Economic Science Association, San Diego, CA, March 22-24.

“The Importance of Concurrence: The Impact of Bicameralism on Government Formation and Duration,” with Michael F. Thies, at the 2002 annual meeting of the Public Choice Society and Economic Science Association, San Diego, CA, March 22-24.

Discussant on “Experimental Research into Strategic Behavior” panel, at the 2001 annual meeting of the American Political Science Association, San Francisco, CA, August 30-September 2.

“The Power of Image: The First Kennedy-Nixon Debate Revisited,” at the 2001 annual meeting of the American Political Science Association, San Francisco, CA, August 30-September 2.

“A Political Theory of Candidate Strategy: Nixon’s Use of Polling Information on Policy Issues and Candidate Image,” with Lawrence R. Jacobs and Eric Ostermeier, at the 2001 annual meeting of the American Political Science Association, San Francisco, CA, August 30-September 2.

Chair on “Gore, Clinton, Lewinsky, and Agenda Control” panel, at the 2000 annual meeting of the American Political Science Association, Washington D.C., August 31-September 3.

“Using Credible Advice to Overcome Framing Effects,” at the 2000 annual meeting of the American Political Science Association, Washington D.C., August 31-September 3.

“Do Party Cues Limit Framing Effects?,” at the 2000 annual meeting of the International Society of Political Psychology, Seattle, WA, July 1-4.

“The Power of Image: The Kennedy-Nixon Debates 40 Years Later,” at the 2000 annual meeting of the International Society of Political Psychology, Seattle, WA, July 1-4.

Discussant and chair on “Framing and the Limits of Framing” panel, at the 2000 annual meeting of the Midwest Political Science Association, Chicago, IL, April 27-30.

“Do Party Cues Limit Framing Effects?,” at the 2000 annual meeting of the Midwest Political Science Association, Chicago, IL, April 27-30.

Discussant and chair on “Public Policy Preferences” panel, at the 1999 annual meeting of the Southern Political Science Association, Savannah, GA, November 3-6.

“Do Party Cues Limit Framing Effects?,” at the 1999 annual meeting of the Southern Political Science Association, Savannah, GA, November 3-6.

Poster Presentation of “Mass Communication and Accessibility: The Psychology of Framing, Priming, and Agenda Setting,” at the 1999 annual meeting of the American Political Science Association, Atlanta, GA, September 2-5.

“Do Party Cues Limit Framing Effects?,” at the 1999 annual meeting of the American Political Science Association, Atlanta, GA, September 2-5.

“Do Party Cues Limit Framing Effects?,” at the Mental Models in Social Science Conference, University of California, San Diego, July 29-31, 1999.

“When Can Media Elites Lead Public Opinion?,” with Gregory L. Bovitz, and Arthur Lupia, at the 1999 annual meeting of the Midwest Political Science Association, Chicago, IL, April 15-17.

“Who Can Frame?: Source Credibility and Framing Effects,” at the 1999 annual meeting of the Midwest Political Science Association, Chicago, IL, April 15-17.

“Who Can Frame?: Source Credibility and Framing Effects,” at the 1998 annual meeting of the American Political Science Association, Boston, MA, September 3-6.

Poster Presentation of “Who Can Frame?: Source Credibility and Framing Effects,” at the 1998 annual meeting of the Political Methodology Society, San Diego, CA, July 23-25.

Discussant and chair on “Spatial Models, Party Cues, and Vote Choice” panel, at the 1998 annual meeting of the Midwest Political Science Association, Chicago, IL, April 23-25.

“Stop the Presses: When Can the Media Lead Public Opinion?,” with Gregory L. Bovitz, and Arthur Lupia, at the 1998 annual meeting of the Midwest Political Science Association, Chicago, IL, April 23-25.

“Stop the Presses: When Can the Media Lead Public Opinion?,” with Gregory L. Bovitz, and Arthur Lupia, at the 1998 annual meeting of the Western Political Science Association, Los Angeles, CA, March 19-21.

Discussant and chair on “Legislative Politics and Process” panel, at the 1998 annual meeting of the Western Political Science Association, Los Angeles, CA, March 19-21.

Participant to Conference on Experimentation in Political Science, University of California, Los Angeles, November 19, 1997.

“Stop the Presses: When Can the Media Lead Public Opinion?,” with Gregory L. Bovitz, and Arthur Lupia, at the 1997 annual meeting of the American Political Science Association, Washington D.C., August 28-31.

Participant in the Southern California Political Methodology program, April 1997, November 1997, May 1998.

Poster Presentation of “The Psychology of Rational Choice,” at the 1997 annual meeting of the Midwest Political Science Association, Chicago, IL, April 10-12.

Discussant and chair on “Public Opinion and Health Care Reform” panel, at the 1997 annual meeting of the Midwest Political Science Association, Chicago, IL, April 10-12.

Roundtable Presentation of “Assessing Experimental Design,” at the 1996 annual meeting of the American Political Science Association, San Francisco, CA, August 29-September 1.

Poster Presentation of “The Study of Cabinet Durability: Methods, Meanings, and Political Parties,” at the 1996 annual meeting of the Political Methodology Society, Ann Arbor, Michigan, July 17-21.

“Party Factionalism and Cabinet Durability,” at the 1996 annual meeting of the Midwest Political Science Association, Chicago, IL, April 18-20.

***References Available Upon Request***