

Financial Market Globalization, Symmetry-Breaking, and Endogenous Inequality of Nations

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Abstract

This paper investigates the effects of financial market globalization on the inequality of nations. The world economy consists of inherently identical countries, which could differ only in their levels of capital stock. Each country is represented by the standard overlapping generations model, modified only to incorporate credit market imperfection. An integration of financial markets affects the set of stable steady states, as it changes the balance between the equalizing force of the diminishing returns technology and the unequalizing force of the wealth-dependent borrowing constraint. The model is simple and tractable enough to allow for a complete characterization of the stable steady states.

In the absence of the international financial market, the world economy has a unique stable steady state, which is symmetric. When the international financial market is introduced, *symmetry-breaking* occurs under some conditions. That is to say, the symmetric steady state loses its stability and stable asymmetric steady states come to exist. In the stable asymmetric steady states, the world economy is endogenously divided into the rich and poor countries; the borrowing constraints are binding in the poor countries but not in the rich countries; the world output is smaller, the rich are richer and the poor are poorer in any of the stable asymmetric steady states than in the (unstable) symmetric steady state.

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1. Introduction

What are the effects of financial market globalization on the inequality of nations? The conventional wisdom suggests that an integration of national financial markets facilitates financial flows from rich countries to poor countries, thereby accelerating development in poor countries. According to this view, financial market globalization helps to reduce the inequality of nations. There is, however, the widely held belief that poor countries are unable to compete in the integrated financial market against rich countries, which can offer financial security to the lenders in the imperfect world. According to this view, whose intellectual origin can be traced back to structuralism of Nurkse (1953), Myrdal (1957) and Lewis (1977), financial market globalization magnifies the inequality. The structuralists often advocate that the poor countries should impose capital controls to stem the outflows of the domestic saving and that official aids from rich countries are needed for the development of poor countries. Some express an even more radical view that the poor countries should jointly cut their links to the rich countries and unite among themselves to escape the poverty. It is difficult to evaluate the logical consistency of their argument, because there have been few attempts to formalize it. The lack of formality not only renders their argument subject to various interpretations, but also leads many mainstream economists to dismiss it as a mere rhetoric or muddled thinking.² The structuralists, on their part, dismiss the standard economic theory, used by mainstream economists to illustrate the conventional wisdom, as irrelevant, because they believe it fails to capture the complex reality of the imperfect world.³ In short, the two camps seem unable to communicate with each other.⁴

In the present paper, we take a small step toward reconciling these two conflicting views. To this end, we develop a framework within which to investigate the effect of financial market globalization on the inequality of nations in the presence of credit market imperfection. The world economy is made up of inherently identical countries that differ only in their initial levels of capital stock. Each country is represented by the Diamond overlapping generations model,

²Despite that two of the structuralists won the Nobel Prizes in Economics.

³This view is aptly expressed in the title of Myrdal (1957).

⁴The disagreement between the two is unlikely to be resolved by looking at the fact. Even if the empirical literature on the long run trend in the world income distribution, such as Quah (1993, 1997), Jones (1997), and Pritchett (1997), ever succeeded in establishing some “stylized facts,” such empirical evidence would tell us little about the counterfactual, i.e., how the inequality of nations would be different under different degrees of financial market globalization. In particular, the evidence to support convergence is consistent with the structuralist view, and hence cannot be used to refute it.

modified to incorporate a credit market imperfection. The model is set up in such a way that, in the absence of credit market imperfection, the only stable steady state is symmetric, both with and without the integration. The two key elements of this framework are the diminishing returns technology and endogenous borrowing constraints. The former makes the marginal productivity of investment higher in poor countries, which creates an equalizing force. The latter makes the domestic investment dependent upon the domestic wealth, which in turn depends on the domestic investment. This creates an unequalizing force. Financial market globalization affects the structure of stable steady states of the world economy, as it changes the balance between these two competing forces.

In the absence of the international financial market, the world economy has the unique steady state, which is symmetric and globally stable (in spite of credit market imperfection). This is because, with no international lending and borrowing, capital formation in each country is dictated entirely by the domestic saving, and each country reaches the same steady state. The symmetric steady state is stable, because the domestic interest rate adjusts independently within each country to equate the domestic saving and the domestic investment, when different countries are hit by different shocks.

When the international financial market is introduced, *symmetry-breaking* occurs under some conditions.⁵ That is to say, the symmetric steady state loses its stability and stable asymmetric steady states come to exist. The symmetric steady state is unstable because, with the integration of the financial markets, the interest rates in different countries must move together. Without offsetting changes in the domestic interest rates, the agents in the countries hit by relatively bad shocks are put in disadvantage, and the domestic investment in these countries decline, creating a downward spiral of low-wealth/low-investment. The same force operates in the opposite direction within the countries hit by relatively good shocks, creating an upward spiral of high-wealth/high-investment. In the stable asymmetric steady states, the world economy is polarized into the rich and the poor and the borrowing constraint is binding in the poor countries, but not in the rich countries. Furthermore, the rich are richer and the poor are poorer and the world output is smaller than in the (unstable) symmetric steady state. Therefore, the

⁵Symmetry-breaking has found a wide range of applications in natural sciences. See Matsuyama (1995, 2002a) for its logic and its applications in economics.

symmetry-breaking case offers some support for the structuralist view that globalization magnifies the inequality of nations, as well as for the popular belief that global capitalism is a mechanism through which some countries become rich at the expense of others. Contrary to the popular belief, however, the model suggests that the poor countries cannot jointly escape from the poverty by cutting their links to the rich countries and that official aids from the rich would not eliminate the inequality. Just as in a game of musical chairs, some countries have to be excluded from being rich.

Demonstrating the possibility that globalization might cause symmetry-breaking is important, because it captures the structuralist view and hence enables us to put their argument under logical scrutiny. What is equally important is that globalization does not always cause symmetry-breaking. The major advantage of the present framework is that it is simple and tractable enough to allow for a complete characterization of the stable steady states in the world economy, which enables us to express analytically both the sufficient and necessary condition for the symmetry-breaking case. (Roughly speaking, for a sufficiently large credit market imperfection, symmetry-breaking occurs when the productivity of the investment projects is neither too high nor too low.) The present model thus serves as an organizing framework for understanding and reconciling the two conflicting views of the world.

As the title suggests, this paper offers a theory of endogenous inequality of nations; it examines how financial market globalization might cause a *change* in the *endogenous* components of *heterogeneities* across countries. Needless to say, there are obvious sources of exogenous heterogeneities across countries, e.g., the climate, the natural endowments, the location, etc. The logic of symmetry-breaking does not suggest that such exogenous heterogeneities are unimportant. On the contrary, symmetry-breaking is a magnification mechanism. It suggests that even a small amount of exogenous heterogeneities can be amplified to create large observed heterogeneities in a variety of endogenous variables.⁶

As a theory of endogenous inequality of nations, the present model is designed to highlight a mechanism that magnifies cross-country differences, *not only* in per capita income *but also* in other variables. As such, this paper differs fundamentally, both in its objective and in its methodology, from the voluminous literature, which includes Mankiw, Romer and Weil (1992),

⁶See Matsuyama (1995) for more on this point.

Parente and Prescott (1994) and Klenow and Rodríguez (1997), just to name a few. This body of work has developed mostly as the contest between the neoclassical versus endogenous growth models in their ability to fit the cross-country data. It seeks to account for the cross-country differences in per capita income in terms of the cross-country differences in other variables, such as investment rates, market distortions, government policies, and political institutions, etc, under the following three (often unstated) maintained hypotheses. First, individual countries are closed economies, and their data provide independent observations of the underlying processes. Second, the cross-country variations in these “explanatory” variables are assumed to be exogenous and left unexplained. In particular, it is assumed that they are not caused by differences in the income levels. Third, any cross-country variations would disappear without cross-country variations in these exogenous “explanatory” variables. That is, no endogenous inequality is one of their identifying assumptions. Because of the first maintained hypothesis, this body of work has nothing to say about how financial market globalization might change the inequality of nations. The second maintained hypothesis makes this body of work unable to capture the structuralist view that low investment rates, high market distortions and other common features of poor countries are *symptoms* of the poverty, rather than the causes of the poverty. Because of the third maintained hypothesis, this body of work does not offer a theory of endogenous inequality. It is worth pointing out that the model developed below predicts, in the symmetry-breaking case, that the poor countries suffer from low investments and the borrowing constraints, but not the rich countries. One should not conclude from this that the investment distortions “explain” the poverty of nations, because the causality goes in both directions. Both the income levels and the investment distortions are endogenous. The very fact that, even in such a highly stylized model, an integration of national financial markets generates endogenous variations not only in income but also in other variables across inherently identical countries should at least give the reader a warning when interpreting the results obtained in this literature.

As a theory of endogenous inequality of nations, the symmetry-breaking approach may be contrasted with an alternative, which may be called the “poverty trap” or “coordination failure” approach.⁷ Take any model of poverty traps that analyzes a country in isolation, either as a closed economy or as a small open economy, such as Murphy, Shleifer and Vishny (1989),

⁷Matsuyama (2002a) discusses the differences between the two approaches in more detail.

Azariadis and Drazen (1990), Matsuyama (1991), Ljungqvist (1993), Ciccone and Matsuyama (1996), and Rodríguez (1996). These models have multiple equilibria (in static models) or multiple steady states (in dynamic models). Then, one could argue that, even in the world economy made up of inherently identical countries, it is possible that some countries remain poor while others are rich, simply because different equilibria (or steady states) prevail in different countries. In other words, some countries are in poverty traps, while others are not. Although the poverty trap approach suggests the possibility of co-existence of the rich and the poor, it does not suggest that such co-existence is the only stable patterns. The symmetric patterns are also stable. Without the broken symmetry, this approach does not capture the structuralist view that the division of the world economy into the rich and the poor is an inevitable feature of the International Economic Order or of the Modern World System. Furthermore, it cannot yield any definite prediction regarding the effects of financial market globalization on the degree of the inequality. Moreover, the two approaches have different policy implications. According to the poverty trap approach, the case of underdevelopment is an isolated problem, which can be treated independently for each country. According to the symmetry-breaking approach, it is a part of the interrelated whole, and needs to be dealt with at the global level, which is more in the spirit of structuralism.

Before proceeding, a couple of cautions should be given to the reader. First, the case of symmetry-breaking should not be confused with the case of divergence in the long run evolution of the world income distribution. As a thought experiment in section 6.4 suggests, the symmetry-breaking case is consistent with the convergence hypothesis. The symmetry-breaking case suggests that there is a limit to convergence, but does not necessarily imply that the cross-country difference would widen over time. Second, this paper does not attempt to explain the patterns of capital flows. The following analysis focuses on the characterization of the steady states. By definition, net capital flows are equal to zero in any steady state. The model thus suggests, in the case of symmetry-breaking, a possible explanation for why (financial) capital doesn't flow from rich to poor countries.⁸ Nevertheless, a satisfactory treatment of this issue would require an explicit analysis of the dynamic paths in an extension of this model that would incorporate country-specific shocks, which is beyond the scope of this paper.

⁸See Lucas (1990). Kraay et. al. (2000) show that net capital flows are virtually zero.

The rest of the paper is organized as follows. Section 2 discusses more directly related work in the literature. Section 3 develops the building blocks of the model. Sections 4 and 5 provide the analysis for the autarky and small open economy cases, which serve as preliminary steps for the analysis of the world economy in Section 6. Section 7 discusses how robust the results are when different specifications are used. Section 8 concludes.

2. Related Work in the Literature

This paper focuses on credit market imperfection and the wealth-dependent borrowing constraint as the key mechanism behind symmetry-breaking. This is just one of many mechanisms through which structuralists believe that globalization magnifies the inequality of nations. Indeed, previous studies have focused on a different symmetry-breaking mechanism to capture the structuralist view. In Krugman (1981), Krugman and Venables (1995), and Matsuyama (1996), an integration of goods markets can lead to symmetry-breaking, dividing inherently identical countries into the rich and the poor. The possibility that an integration of factor markets can lead to symmetry-breaking has also been extensively studied, although they are usually discussed in the context of regional integration within countries. The symmetry-breaking mechanism in all these studies is aggregate increasing returns, which create agglomeration economies. If this is the mechanism behind symmetry-breaking in the world economy, there are some efficiency gains from symmetry-breaking and the world as a whole may benefit from globalization and magnifying inequality. Even the countries that become poorer than others may gain from globalization. Furthermore, the effect would not depend on the form of globalization. Whether it takes place in financial markets, in factor markets, or in goods markets, globalization makes symmetry-breaking more likely in the presence of agglomeration economies. In the present paper, the technology satisfies diminishing returns at the aggregate level, so that symmetry-breaking generates efficiency losses. Thus, globalization makes some countries richer only at the expense of making the rest of the world poorer. Furthermore, the effect depends critically on the form of globalization. Financial market globalization (trade in financial assets) makes symmetry-breaking more likely, while factor market globalization (such as foreign direct investment and trade in physical capital, i.e., the capital good used in production) would make symmetry-breaking less likely.

Many recent studies have examined the role of the international financial market in the presence of credit market imperfection: see, for example, the work cited by Obstfeld (1998) and Tirole (2002a). They mostly focus on the issue of short-run volatility, motivated by recent economic crises in emerging markets. Only a few studies have addressed the effects of financial market globalization on the inequality of nations in the presence of credit market imperfection. In the static model of Gertler and Rogoff (1990), the country's wealth is given by an exogenous endowment. They examined how the distribution of the endowment across countries affects the investment and financial capital flows, but, due to the static nature of the model, there is no feedback effect from the investment to the distribution. Boyd and Smith (1997) introduced such feedback effect in an overlapping generations model of the world economy. Their model is so complicated that they had to assume that the borrowing constraint is always binding for all the countries, both in and out of the steady states, and even then, they had to rely on the numerical simulation to prove the stability of asymmetric steady states. They also restricted their parameters in such a way the symmetric steady state is always unstable. The model presented in this paper has advantage of being tractable, which makes it possible to characterize all the stable steady states for the full set of the parameter values, without making any auxiliary assumption.⁹ In other words, the present model allows one to derive analytically the conditions for the stability of the symmetric and asymmetric steady states and for the borrowing constraint to be binding in these steady states. This in turn makes it possible to examine the effects of changing the parameter values, making the model useful as an intuition-building device.¹⁰

⁹It turns out that one of the auxiliary assumptions that Boyd-Smith made would be untenable in the present model. The analysis shows that the borrowing constraint is not binding for the rich in all the stable asymmetric steady states, which necessarily exist when the symmetric steady state is unstable.

¹⁰The present paper may remind some readers of the literature on wealth distribution across households; see Aghion and Bolton (1997), Banerjee and Newman (1993), and Matsuyama (2000) and Mookherjee and Ray (2000). The last two studies in particular use the symmetry-breaking approach to explain endogenous inequality across households. Despite some resemblance, the present model differs fundamentally from these models. First, in all these models, the assumption that each household faces a nonconvex technology plays an essential role in generating the inequality among households. In the present model, the inequality among nations is generated despite that each nation has a convex technology. Second, inequality is transmitted over time through bequest motives in these studies. Here, they are transmitted through nontraded factor markets that generate a home bias in the investment demand spillovers. These differences in the specifications lead to the difference in the predictions, as well. For example, in the model of Matsuyama (2000), which uses the same specification of the credit market imperfection with the present model, endogenous inequality across households occurs when the productivity of the investment projects is sufficiently low. In the present model, endogenous inequality across nations occurs when the productivity of the investment projects is neither too low nor too high.

Acemoglu and Zilibotti (1997, Section VI) and Martin and Rey (2001) demonstrated how incomplete markets (in the sense of Arrow-Debreu securities) could magnify the inequality of nations. The key mechanism in these models is that rich countries have better financial markets than poor countries, which provide with more opportunities to diversify, and hence encourage more investment. In other words, the agents in poor countries do not enjoy the equal access to the financial markets as those in rich countries. In the present paper, as well as in the models of Gertler-Rogoff-Boyd-Smith, it is assumed that countries do not differ in their degree of credit market imperfection. The key mechanism here is that globalization makes everyone have the equal access to the financial markets, thereby forcing the agents in the poor countries, who have less wealth, to compete directly with those in the rich countries for the credit.¹¹

3. The Model

The basic framework used is the Diamond overlapping generations with two period lifetimes. A single final good is produced by two factors of production: labor, supplied by the young agents, and physical capital, supplied by the old agents. “Labor” should be interpreted broadly to include any endowment held by the young agents, whose equilibrium value increases with the investment made by the older generation. “Physical capital” should be interpreted broadly to include human capital or any capital good used in production. The final good produced in period t may be consumed in period t or may be invested in the production of physical capital, which become available in period $t+1$. When physical capital is interpreted as human capital, this technology may be interpreted as education. Only the final good can be traded (intertemporally) between countries. Both factors of production are assumed nontradeable.

The technology of the final goods sector satisfies standard, neoclassical properties. It is given by a linear homogeneous production function, $Y_t = F(K_t, L_t)$, where K_t and L_t are aggregate domestic supplies of physical capital and labor in period t . Let $y_t \equiv Y_t/L_t = F(K_t/L_t, 1) \equiv f(k_t)$ where $k_t \equiv K_t/L_t$ and $f(k)$ is C^2 and satisfies $f'(k) > 0 > f''(k)$, $f(0) = 0$, and $f''(0) = \infty$. The factor

¹¹ Another difference from the present model is that the aggregate increasing returns exist in the models of Acemoglu-Zilibotti-Martin-Rey (as in the Dixit-Stiglitz-Ethier-Romer model of monopolistic competition). This feature of their models makes it difficult to separate the role of financial factors from that of agglomeration economies. One may indeed interpret that they explored the role of agglomeration economies that operate through financial markets. In this sense, these studies are more closely related to Krugman and Venables (1995) and Matsuyama (1996).

markets are competitive, and the factor rewards for physical capital and for labor are equal to $\rho_t = f'(k_t)$ and $w_t = f(k_t) - k_t f'(k_t) \equiv W(k_t)$, which are both paid in the final good. Note that $f''(k) < 0$ implies that a higher k_t increases w_t and reduces ρ_t . For simplicity, physical capital is assumed to depreciate fully in one period. This assumption is particularly reasonable when physical capital is interpreted as human capital.

Each generation consists of a continuum of homogenous agents with unit mass. (Sections 7.1 and 7.2 introduce heterogeneous agents.) Each agent is endowed with one unit of labor in the first period, which is supplied inelastically to the final goods sector, and consumes only in the second. Thus, $L_t = 1$, and the wage income, w_t , is also equal to the level of wealth held by the young agents at the end of period t . They allocate their wealth, w_t , in order to finance their consumption in period $t+1$. They have two options. First, they may lend it in the competitive credit market, which earns the gross return equal to r_{t+1} per unit. If they lend the entire wealth, their second-period consumption is equal to $r_{t+1}w_t$. Second, they may start an investment project. The project comes in discrete, nondivisible units and each young agent can run only one project.¹² The project transforms one unit of the final good in period t into $R > 0$ units of capital in period $t+1$. To avoid a taxonomical exposition, we focus on the case where

$$(A1) \quad W(R) < 1.$$

As seen later, (A1) ensures that $w_t < 1$, so that the agent needs to borrow $1 - w_t > 0$ in the competitive credit market, in order to start the project. It is also assumed that the agent cannot start a project abroad (or it is prohibitively costly to do so). In other words, foreign direct investment is ruled out.¹³

The two assumptions, the factors are nontradeable and the agent cannot start a project abroad, are imposed to focus on the effects of financial market globalization, not those of factor market globalization. What is essential here is that an imperfect integration of factor markets

¹²Note that, even though each agent faces an indivisible investment technology, aggregate technology is convex, because there is a continuum of agents in each country that invest in the same indivisible project. The assumption that each agent can run at most one project is made for the simplicity and can be dropped (see Section 7.2).

¹³This restriction is also reasonable if physical capital and the investment project are interpreted as human capital and education.

generates a home bias in the demand spillover effects of the domestic investment. A higher domestic investment increases the wealth of the domestic young agents more than the wealth of the foreign young agents.

We are now ready to look at the investment decision. The second period consumption, if the agent starts the project, is equal to $\rho_{t+1}R - r_{t+1}(1 - w_t)$. This is greater than or equal to $r_{t+1}w_t$ (the second period consumption if the agent lends the entire wage income) when the net present discounted value of the project, $\rho_{t+1}R/r_{t+1} - 1$, is nonnegative. This condition can be expressed as

$$(1) \quad Rf(k_{t+1}) \geq r_{t+1}.$$

The young agents are willing to borrow and to start the project, when (1) holds. We shall call (1) *the profitability constraint*.

The credit market is competitive in the sense that both lenders and borrowers take the equilibrium rate, r_{t+1} , given. It is not competitive, however, in the sense that one cannot borrow any amount at the equilibrium rate. The borrowing limit exists because the borrowers can pledge only up to a fraction of the project revenue for the repayment. More specifically, the borrower would not be able to credibly commit to repay more than $\lambda\rho_{t+1}R$, where $0 < \lambda < 1$. Knowing this, the lender would lend only up to $\lambda\rho_{t+1}R/r_{t+1}$. Thus, the agent can start the project only if $1 - w_t \leq \lambda\rho_{t+1}R/r_{t+1}$, or

$$(2) \quad \lambda Rf(k_{t+1}) \geq r_{t+1}(1 - W(k_t)).$$

We shall call (2) *the borrowing constraint*.¹⁴ It is also assumed that the same commitment problem rules out the possibility that different agents may pool their wealth to overcome the borrowing constraint. The young agents in period t start the project, only when both (1) and (2) are satisfied. In other words, they must be both willing and able to borrow. The parameter, λ , captures the credit market friction in a parsimonious way. If it were zero, the agents would never be able to borrow and hence must self-finance their projects entirely. If it were equal to one, the

¹⁴One may also call (2) *the self-financing or collateral constraint*, because it can be rewritten as $w_t \geq C_{t+1} \equiv 1 - \lambda\rho_{t+1}R/r_{t+1}$, where C_{t+1} may be interpreted as the downpayment or collateral requirement.

borrowing constraint would never be binding whenever the agents want to borrow. By setting it between zero and one, this specification allows us to examine the whole range of intermediate cases between the two extremes. The reader may thus want to interpret this formulation simply as a black box, a convenient way of introducing the credit market imperfection in a dynamic macroeconomic model, without worrying about the underlying causes of imperfections.¹⁵

The two constraints, (1) and (2), can be summarized as

$$(3) \quad R \geq R_t \equiv \begin{cases} (r_{t+1}/f'(k_{t+1}))(1-W(k_t))/\lambda & \text{if } k_t < K(\lambda), \\ r_{t+1}/f'(k_{t+1}) & \text{if } k_t \geq K(\lambda), \end{cases}$$

where R_t may be interpreted as the project productivity *required* in order for the project to be undertaken in period t , and $K(\lambda)$ is defined implicitly by $W(K(\lambda)) = 1 - \lambda$. Note that which of the two constraints is binding depends entirely on k_t . The borrowing constraint (2) is binding if $k_t < K(\lambda)$; the profitability constraint (1) is binding if $k_t > K(\lambda)$. Thus, the investment is borrowing constrained only at the lower level of the domestic wealth. The critical value of k , $K(\lambda)$, is decreasing in λ , with $K(1) = 0$ and $K(+0) = R^+$, where R^+ is given by $W(R^+) = 1$. Thus, the less imperfect the credit market, the less important the borrowing constraint becomes, and if the credit market is perfect ($\lambda = 1$), the borrowing constraint is never binding.

4. The Autarky Case.

Let us first consider the case of autarky. Without international lending and borrowing, the domestic investment (by the young) must be equal to the domestic saving (by the young) in

¹⁵Nevertheless, it is possible to give any number of moral hazard stories to justify the assumption that the borrowers can pledge only up to a fraction of the project revenue. The simplest story would be that they strategically default, whenever the repayment obligation exceeds the default cost, which is proportional to the project revenue. Alternatively, each project is specific to the borrower, and requires his services to produce R units of physical capital. Without his services, it produces only λR units. Then, the borrower, by threatening to withdraw his services, can renegotiate the repayment obligation down to $\lambda \rho_{t+1} R$. See Kiyotaki and Moore (1997). It is also possible to use the costly-state-verification approach used by Bernanke and Gertler (1989) and Boyd and Smith (1997), or the ex-ante moral hazard approach used by Aghion and Bolton (1997) or the ex-post moral hazard approach used by Holmstrom and Tirole (1997).

equilibrium.¹⁶ From (3), the domestic investment is equal to zero if $R_t > R$, and to one, if $R_t < R$, and may take any value between zero and one if $R_t = R$. The domestic saving is equal to $W(k_t)$, which is less than one, if $k_t < R$, from (A1). Thus, in equilibrium, $R_t = R$ and the aggregate investment is made equal to $W(k_t)$. Thus, the fraction of the young agents who become borrowers and start the project is equal to $W(k_t)$, while the rest, $1 - W(k_t)$, become lenders. If $k_t \geq K(\lambda)$, the young agents are indifferent between borrowing and lending. When $k_t < K(\lambda)$, on the other hand, they strictly prefer borrowing to lending. Therefore, the equilibrium allocation necessarily involves credit rationing, where the fraction $1 - W(k_t)$ of the young agents are denied the credit. Those who are denied the credit cannot entice the potential lenders by raising the interest rate, because the lenders would know that the borrowers would default at a higher rate.¹⁷

Since the measure of the young agents who start the project is equal to $W(k_t)$ and every one of them supplies R units of physical capital in period $t+1$,

$$(4) \quad k_{t+1} = RW(k_t).$$

Eq. (4) completely describes the dynamics of capital formation in autarky. Note that, if $k_t < R$, $k_{t+1} = RW(k_t) < RW(R) < R$ from (A1). Therefore, $k_0 < R$ implies $k_t < R$ and $w_t = W(k_t) < 1$ for all $t > 0$, as has been assumed.

Notably, the dynamics of k , (4), is entirely independent of λ ; the credit market imperfection has no effect on the capital formation in the autarky case. This is because the domestic investment is determined entirely by the domestic saving. Any effect of the credit market imperfection is completely absorbed by the interest rate movements. From (3), (4), and R

¹⁶The GNP accounting of a closed economy, of course, implies that the saving by all the residents is equal to the investment by all the residents, including not only the young but also the old. However, in this model, the old is never engaged in the investment activity and the old consumes all their income, so that their saving is zero. Hence, the equality of the saving and the investment by the young is indeed the equilibrium condition when the economy is in autarky. In what follows, we shall simply call the domestic saving and the domestic investment, without specifically mentioning “by the young.”

¹⁷In the present model, credit rationing is an inevitable feature of the equilibrium whenever the borrowing constraint is binding. This is, however, a mere artifact of the homogeneity of the agents. It can be shown that, in a more general setup that allows for heterogeneous agents, what is essential is the borrowing constraint, not credit rationing. See Section 7.1 and 7.2. See also Matsuyama (2001, Section 6).

$= R_t$, the equilibrium interest rate is given by

$$(5) \quad r_{t+1} = \begin{cases} \lambda Rf'(RW(k_t))/(1-W(k_t)) & \text{if } k_t < K(\lambda), \\ Rf'(RW(k_t)) & \text{if } k_t \geq K(\lambda). \end{cases}$$

Note that a greater imperfection in the credit market (a smaller λ) manifests itself in the reduction of the interest rate.

Clearly, the result that the dynamics of capital formation in autarky is unaffected by the credit market imperfection is not a robust feature of the model. In particular, it critically depends on the fact that the aggregate supply of the credit is inelastic. Nevertheless, this feature of the model makes the autarky case a useful benchmark for examining the effects of financial market globalization in the presence of the credit market imperfection. What is essential here is that the aggregate supply of the credit is less elastic in autarky than in an open economy.

The dynamics of capital formation in autarky, given by Eq. (4), even though it is independent of λ , may still have multiple steady states. This feature of the overlapping generations model is well-known (see, e.g. Azariadis 1993) and it is a nuisance that has nothing to do with the credit market imperfection. To avoid any unnecessary complications that arise from this feature of overlapping generations model, we impose the following assumption:

$$(A2) \quad W'(0) = \infty \text{ and } W''(k) < 0.$$

Many standard production functions imply (A2). For example, if $y = f(k) = A(k)^\alpha$ with $0 < \alpha < 1$, $W(k) = (1-\alpha)A(k)^\alpha$, which satisfies (A2).

As shown in Figure 1a, (A1) and (A2) ensures that Eq. (4) has the unique steady state, $k^* = K^*(R) \in (0, R)$, defined implicitly by $k^* = RW(k^*)$, and for $k_0 \in (0, R)$, k_t converges monotonically to $k^* = K^*(R)$. The function, $K^*(R)$, is increasing and satisfies $K^*(0) = 0$ and $K^*(R^+) = R^+$. (Recall that R^+ was defined by $W(R^+) = 1$.) It is worth emphasizing that $K^*(R)$, the steady state level of k , is independent of λ , and $K(\lambda)$, the critical level of k , below which the

borrowing constraint is binding, is independent of R . Therefore, the borrowing constraint may or may not be binding in the steady state.

To summarize,

Proposition 1. In autarky, the dynamics of k is given by $k_{t+1} = RW(k_t)$, which is independent of λ , and converges monotonically to the unique steady state, $K^*(R)$, where $K^*(R)$ is increasing in R and satisfies $K^*(0) = 0$ and $K^*(R^+) = R^+$. If $K^*(R) < K(\lambda)$, the borrowing constraint is binding in the steady state. If $K^*(R) > K(\lambda)$, the profitability constraint is binding in the steady state.

Figures 1a and Figure 1b illustrate Proposition 1. The downward-sloping curve in Figure 1b is given by $K^*(R) = K(\lambda)$, which connects $(\lambda, R) = (0, R^+)$ and $(\lambda, R) = (1, 0)$. Below and left to this curve, the autarky steady state is borrowing-constrained.

5. The Small Open Economy

Let us now examine the small open economy case, which serves as a preliminary step for the analysis of the world economy in the presence of the international financial market.

The agents in the small open economy are allowed to trade intertemporally the final good with the rest of the world at exogenously given prices. In other words, international lending and borrowing is allowed. The interest rate, the intertemporal price of the final good, is exogenously given in the international financial market and assumed to be invariant over time: $r_{t+1} = r$.

In what follows, we will focus on the case $Rf'(R) < r$ for the ease of exposition.¹⁸ Then, the equilibrium condition is given by setting $R_t = R$ in (3), which can be further rewritten as

$$(6) \quad k_{t+1} = \Psi(k_t) \equiv \begin{cases} \Phi(r(1-W(k_t))/\lambda R) & \text{if } k_t < K(\lambda), \\ \Phi(r/R) & \text{if } k_t \geq K(\lambda), \end{cases}$$

¹⁸If $Rf'(R) \geq r$, the dynamics is given by $k_{t+1} = \min\{R, \Psi(k_t)\}$, where $\Psi(k_t)$ is defined as in eq. (6). Assuming $Rf'(R) < r$ ensures $k_{t+1} = \Psi(k_t) < R$, and hence the equilibrium is never at the corner. This restriction helps to reduce the notational burden significantly, but the result can be easily extended to the case where $Rf'(R) \geq r$ as well. This restriction can also be justified on the ground that, in the world economy version of the model developed later, the world interest rate prevailing in any steady state satisfies $Rf'(R) < r$.

where Φ is the inverse of f' , which is a decreasing function and satisfies $\Phi(\infty) = 0$.

Eq. (6) governs the dynamics of the small open economy. Unlike in the autarky case, the domestic investment is no longer equal to the domestic saving. Instead, the investment is determined entirely by the profitability and borrowing constraints. If the credit market were perfect ($\lambda = 1$ and $K(1) = 0$), the economy would immediately jumps to $\Phi(r/R)$, from any initial condition. In the presence of the imperfection, this occurs only when the economy is at the higher level of development ($k_t \geq K(\lambda)$), where the profitability of the project is the only binding constraint. At the lower level of development ($k_t < K(\lambda)$), the borrowing constraint is binding, which creates the gap between the return to investment and the interest rate. In this range, the map is increasing in k_t . This is because a high domestic investment increases the wage income of the domestic young agents, enabling them to accumulate more wealth, which alleviates the borrowing constraint and stimulate the domestic investment. This effect is essentially the same with the credit multiplier effect identified by Bernanke and Gertler (1989) and others. In this range, the map is also increasing in $\lambda R/r$. In particular, a reduction in λ reduces k_{t+1} . In a small open economy, the interest rate is fixed in the international financial market. Therefore, a greater imperfection has the effect of reducing the domestic investment (and channeling more of the domestic saving into investment abroad). This differs significantly from the autarky case, where the domestic investment was determined by the domestic saving, and a reduction in λ reduces r_{t+1} , but has no effect on k_{t+1} .

The steady states of the small open economy are given by the fixed points of the map (6), satisfying $k = \Psi(k)$. The following lemma summarizes some properties of the set of the fixed points. While elementary, they turn out to be quite useful, and will be evoked repeatedly in the subsequent discussion.

Lemma.

- a) Eq. (6) has at least one steady state.
- b) Eq. (6) has at most one steady state above $K(\lambda)$. If it exists, it is stable and equal to $\Phi(r/R)$.

c) Eq. (6) has at most two steady states below $K(\lambda)$. If there is only one, k_L , either it satisfies $0 < k_L < \lambda R/r$ and is stable, or, $k_L = \lambda R/r$ at which Ψ is tangent to the 45° line. If there are two, k_L and k_M , they satisfy $0 < k_L < \lambda R/r < k_M < K(\lambda)$, and k_L is stable and k_M is unstable.

Proof. See Matsuyama (2001).

One immediate implication of Lemma is that there are only three generic cases of the dynamics generated by (6). They are illustrated in Figures 2a-2c. In Figure 2a, the unique fixed point, k_L , is located below $K(\lambda)$, to which k_t converges from any $k_0 \in (0, R)$. In Figure 2c, the unique fixed point, $k_H = \Phi(r/R)$, is located above $K(\lambda)$, to which k_t converges from any $k_0 \in (0, R)$. In Figure 2b, there are three fixed points; two stable steady states, k_L and k_H , are separated by the third (unstable) steady state, k_M , which is located between k_L and $K(\lambda)$, and k_t converges to k_L if $k_0 < k_M$ and to k_H if $k_0 > k_M$.¹⁹

The following proposition provides the exact condition for each of the three cases.

Proposition 2. Let $\lambda_c \in (0, 1)$ be defined by $f(K(\lambda_c)) = 1$. Then,

- a) If $Rf'(K(\lambda)) < r$, there exists a unique steady state, k_L . It is stable and satisfies $k_L < K(\lambda)$.
- b) If $Rf'(K(\lambda)) > r$, $f(\lambda R/r) < 1$, and $\lambda < \lambda_c$, there exist three steady states, k_L , k_M , and k_H . They satisfy $k_L < k_M < K(\lambda) < k_H$, and k_L and k_H are stable and k_M is unstable.
- c) If $Rf'(K(\lambda)) > r$ and either $f(\lambda R/r) > 1$ or $\lambda > \lambda_c$, there exists a unique steady state, k_H . It is stable and satisfies $k_H > K(\lambda)$.

Proof. See Matsuyama (2001).

Proposition 2 is illustrated by Figure 3. The conditions for Proposition 2a), 2b) and 2c) are satisfied in Region A, B, and C, respectively. The outer limit of Region A is given by $Rf'(K(\lambda)) = r$, and the border between Regions B and C are given by $f(\lambda R/r) = 1$. These two downward-sloping curves meet tangentially at $\lambda = \lambda_c$.

¹⁹Figures 2a-2c are drawn so that $\Psi'' > 0$ for $k < K(\lambda)$. This may or may not be true. Note that Lemma c) does not say that the map is convex in this range. It says that it cannot intersect the 45° line more than twice in this range.

Proposition 2 states that the dynamics of capital formation in the small open economy differ drastically from the autarky case. The difference is most significant when the world interest rate is such that the parameters lie in Region B, as illustrated by point P in Figure 3. In this case, an integration of this economy to the international financial market creates multiple steady states, as shown in Figure 2b. Around k_M , the investment is borrowing constrained, and the dynamics is unstable. If the integration occurs slightly below k_M , the economy experiences vicious circles of low-wealth/low-investment, and will gravitate toward the lower stable steady state, k_L , in which the borrowing constraint is binding. On the other hand, if the integration takes place slightly above k_M , the economy experiences virtuous circles of high-wealth/high-investment, and eventually converges to the higher stable steady state, k_H , in which the borrowing constraint is no longer binding. This case thus suggests that the timing of the integration has significant permanent effects on the capital formation.

This does not mean, however, that the integration would have negligible effects on the capital formation in other cases. For example, suppose that the world interest rate is such that the parameters lie in Region C. In this case, the economy will eventually converge to the unique steady state, in which the borrowing constraint is not binding. This process could take long time, however, because the economy must go through the “narrow corridor” between the map and the 45° line, as illustrated in Figure 2c. More generally, as a comparison between the shapes of the two maps, $k_{t+1} = RW(k_t)$ and $k_{t+1} = \Psi(k_t)$, suggests, the integration would slow down the growth process of middle-income economies.

Let us now consider the effect of a change in the world interest rate on the capital formation of the small open economy. We focus on the case, where the parameters lie in Region B, depicted by P in Figure 3, and the dynamics is hence illustrated by Figure 2b. Suppose that the economy is trapped in k_L . A decline in the world interest rate, illustrated in Figure 3 as the vertical move from point P in Region B to point P' in Region C eliminates k_L and the dynamics is now illustrated by Figure 2c. The decline in the interest rate thus helps the economy to escape from the trap and to start a (perhaps long and slow) process of growth toward k_H . Furthermore, even a temporary decline in the interest rate could have similar steady state effects. Once the economy accumulates enough capital, the economy will not fall back to the trap, when the

interest rate returns to the original level. Therefore, even a small, temporary decline in the interest rate could have a significant permanent effect.²⁰ Similarly, one could show that even a small, temporary rise in the world interest rate could lead to a permanent stagnation of the economy, if it is initially located at k_H in Figure 2b.

One might be tempted to argue that Region B of Figure 3, which gives rise to the dynamics illustrated in Figure 2b with multiple stable steady states, can be used to explain endogenous inequality of nations. Imagine that there are two small open countries, called N and S, which share the same technology, the same demographic structure, etc. Furthermore, both countries are fully integrated into the international financial market and face the same world interest rate. The only difference is that the capital stock in N is equal to k_H and the capital stock in S is equal to k_L . The model does explain why this situation can persist, because both k_H and k_L are stable steady states of the dynamics, if the parameters lie in Region B of Figure 3.

While suggestive, this argument explains why it is *possible* that two otherwise identical countries perform differently, but does not say that it is *inevitable*. Indeed, the situation in which the capital stocks are both equal to k_H in N and S and the situation in which they are both equal to k_L in N and S (as well as the situation in which it is equal to k_H in S and k_L in N) are also stable steady states under the same condition. The argument does not offer any reason why one should believe that the separation of the world economy into the rich and the poor is a more plausible. In other words, the small open economy version of the model cannot impose any restriction on the equilibrium degree of inequality, because it takes into account no interaction between the dynamics of different countries.

To resolve this problem, therefore, one must move beyond the small open economy framework, and analyze the model from a global perspective. In the next section, the world economy version of the model is analyzed. This helps not only to endogenize the world interest rate, but also to address the issue of endogenous inequality in a more satisfactory manner.

Analyzing the model from a global perspective is also important for the policy analysis. From the prospective of an individual country, escaping from the poverty trap may appear

²⁰Of course, how small the decline can be in order to have the permanent effect depends on the distance between point P and the border between Regions B and Region C. Furthermore, the larger the decline, the shorter it can be to have the permanent effect.

simple. One might be tempted to argue that the poor countries should temporarily cut their financial links or that foreign aids from the rich countries should solve the problem. The global perspective will show, however, why these measures may not be able to eliminate the poverty trap.

6. The World Economy

The world economy is made up of a continuum of inherently identical countries with unit mass. In the absence of the international financial market, this is merely a collection of the autarky economies analyzed in section 4. Hence one can immediately conclude that the world economy would converge to the symmetric steady state, in which each country holds $K^*(R)$ units of the capital stock. In short, the world economy has a unique steady state, which is symmetric and globally stable.

In what follows, let us assume that all the countries are fully integrated in the international financial market, where each country faces the same interest rate. The world economy can hence be viewed as a collection of inherently identical small open economies of the type analyzed in section 5. Since the world as a whole is a closed economy, the interest rate is now endogenously determined to equate the world saving and the world investment.

The presence of the international financial market does not change the fact that the state in which every country has the capital stock equal to $K^*(R)$ is a steady state. However, it may change the stability property of the symmetric steady state. Furthermore, it may create stable steady states, which are not symmetric. We need to characterize the *entire* set of *stable* steady states of the world economy.

In any stable steady state of the world economy, each country must be at a stable steady state of the small open economy. As stated in Lemma, there are at most two stable steady states in which each small open economy can be located. This means that a stable steady state of the world economy must be one of the following two types. The first type is the case of perfect equality. In such a steady state, all the countries have the same level of capital, k^* . The second type is the case of endogenous inequality. In such a steady state, the world economy is polarized into the rich and the poor, in which the poor (rich) countries have the same level of capital stock, given by k_L (k_H), which satisfies $k_L < K(\lambda) < k_H$. The next two subsections derive the condition

for the existence of these two types of stable steady states. (The reader not interested in the derivation may want to skim through these subsections and move onto Section 6.3., at least on the first reading.)

6.1. The Steady State with Equality of Nations.

Suppose that all the countries have the same level of capital stock, k^* , in a steady state. Then, the world saving is equal to $W(k^*)$. Since the world economy as a whole is closed, the measure of the young agents that invest in this steady state must be equal to $W(k^*)$. Since every one of them produces R units of capital, the steady state capital must satisfy $k^* = RW(k^*)$, or equivalently, $k^* = K^*(R)$. If $k^* = K^*(R) > K(\lambda)$, the borrowing constraint is not binding, hence the world interest rate in this steady state is $r = Rf'(K^*(R)) < Rf'(K(\lambda))$. This inequality can be rewritten as $\Phi(r/R) > K(\lambda)$, which is exactly the condition under which a small open economy has a stable steady state, $k_H = \Phi(r/R) = K^*(R) = k^*$. (See also Proposition 2b)-2c.) This proves that $K^*(R) > K(\lambda)$ is the condition under which there exists a stable steady state in which all the countries have the same level of capital stock, $k^* = K^*(R) > K(\lambda)$.

If $k^* = K^*(R) < K(\lambda)$, the borrowing constraint is binding, hence the world interest rate in this steady state is $r = \lambda Rf'(K^*(R))/[1 - W(K^*(R))]$. From c) of Lemma, $k^* = K^*(R) < K(\lambda)$ is a stable steady state for each small open economy, if and only if it satisfies $k^* = K^*(R) < \lambda R/r = [1 - W(K^*(R))]/f'(K^*(R))$. This condition can be rewritten to $K^*(R)f'(K^*(R)) + W(K^*(R)) = f(K^*(R)) < 1$. This proves that $K^*(R) < K(\lambda)$ and $f(K^*(R)) < 1$ are the condition under which there exists a stable steady state in which all the countries have the same level of capital stock, $k^* = K^*(R) < K(\lambda)$.

The above argument also shows that, if $K^*(R) < K(\lambda)$ and $f(K^*(R)) > 1$, a symmetric steady state, in which all the countries have the same level of capital stock, is unstable. To see this, in such a steady state, the capital stock in each country must be equal to $k^* = K^*(R) < K(\lambda)$, which means that the borrowing constraint is binding. Therefore, the world interest rate is equal to $r = \lambda Rf'(K^*(R))/[1 - W(K^*(R))]$. When $f(K^*(R)) > 1$, this implies $k^* = K^*(R) > \lambda R/r$, which means that $k^* = k_M$ from Lemma c). Thus, it is unstable. Figure 4 illustrates this situation. Suppose that there is no international financial market at the beginning. Then, the dynamics of

every country follows $k_{t+1} = RW(k_t)$, which converges to $K^*(R)$. In this steady state, the interest rates are equal across countries, even though there is no international lending and borrowing. If the international financial market is open at this point, the dynamics of each country is now governed by $k_{t+1} = \Psi(k_t)$, which cut the 45° line from below at $K^*(R)$. This situation is unstable, even though it is still a steady state.

To summarize the above,

Proposition 3. Let $R_c \in (0, R^+)$ be defined by $f(K^*(R_c)) = 1$. Then,

- a) If $K^*(R) < K(\lambda)$ and $R < R_c$, the state in which all the countries have $k^* = K^*(R)$, is a stable steady state of the world economy.
- b) If $K^*(R) < K(\lambda)$ and $R > R_c$, there exists no stable steady state in which all the countries have the same level of capital stock.
- c) If $K^*(R) > K(\lambda)$, the state in which all the countries have $k^* = K^*(R)$, is a stable steady state of the world economy.

Note R_c satisfies $K^*(R_c) = K(\lambda_c)$; it is well-defined in $(0, R^+)$, since $f(K^*(0)) = 0 < 1 = W(R^+) < f(K^*(R^+))$ and $f(K^*(R))$ is strictly increasing and continuous in R .

Figure 5 illustrates the conditions in Proposition 3. In Regions A and AB, the condition in Proposition 3a) is satisfied. In Region B, the condition in Proposition 3b) is satisfied. In Regions BC and C, the condition in Proposition 3c) is satisfied. The border between Regions AB and B is given by $f(K^*(R)) = 1$, i.e., $R = R_c$. The border between Regions B and BC (as well as the border between A and C) is given by $K^*(R) = K(\lambda)$. Note that, when the credit market imperfection is significant ($\lambda < \lambda_c$), the stability of the symmetric steady state requires that the productivity of the investment project, R , is either sufficiently high or sufficiently low. For an intermediate range of R , the condition in Proposition 3b) holds and the symmetric steady state is unstable.

6.2. Steady States with Endogenous Inequality of Nations.

Suppose now that the world economy is a stable steady state, in which a fraction X of the countries have the capital stock equal to $k_L < K(\lambda)$, and a fraction $1-X$ of the countries have the capital stock equal to $k_H > K(\lambda)$. Since all the countries face the same world interest rate, k_L and k_H must satisfy $Rf'(k_H) = r = \lambda Rf'(k_L)/(1-W(k_L))$, or

$$(7) \quad f'(k_H) = \lambda f'(k_L)/(1-W(k_L)),$$

in addition to

$$(8) \quad k_L < K(\lambda) < k_H.$$

From Lemma b), $k_t = k_H$ is a stable steady state for each small open economy. From Lemma c), the stability of $k_t = k_L$ requires $k_L < \lambda R/r = [1-W(k_L)]/f'(k_L)$, which can be rewritten to $k_L f'(k_L) + W(k_L) = f(k_L) < 1$, or

$$(9) \quad k_L < K^*(R_c) = K(\lambda_c).$$

Since the young agents in the fraction X of the countries earn $W(k_L)$ and those in the fraction $1-X$ earn $W(k_H)$, the world saving is given by $XW(k_L) + (1-X)W(k_H)$, which is equal to the world investment, which produces R units of capital per unit. Hence, the total capital stock must satisfy

$$(10) \quad Xk_L + (1-X)k_H = XRW(k_L) + (1-X)RW(k_H).$$

A stable steady state with endogenous inequality exists if there are k_L and k_H that solve (7)-(10).

Proposition 4. Let $R_c \in (0, R^+)$ and $\lambda_c \in (0, 1)$ be defined by $f(K^*(R_c)) = f(K(\lambda_c)) = 1$. The world economy has a continuum of stable steady states, in which a fraction $X \in (X^-, X^+) \subset (0, 1)$ of the countries have the capital stock, $k_L < K(\lambda)$, and a fraction $1-X$ of the countries have the capital

stock equal to $k_H > K(\lambda)$, if and only if $\lambda < \lambda_c$, $f'(K(\lambda)) > \lambda f'(K^*(R)) / [1 - W(K^*(R))]$ where $R < R_c$, and $\lambda < f'(K^*(R))K(\lambda_c)$. Furthermore, $X^- > 0$ if $R > R_c$ and $X^+ < 1$ if $K^*(R) < K(\lambda)$.

Proof. See Matsuyama (2001).

The condition of Proposition 4 is satisfied in Regions AB, B, and BC of Figure 5. The border between A and AB is given by $f'(K(\lambda)) = \lambda f'(K^*(R)) / [1 - W(K^*(R))]$ with $R < R_c$ and $\lambda < \lambda_c$. It is upward-sloping and connecting $(\lambda, R) = (0, 0)$ and $(\lambda, R) = (\lambda_c, R_c)$. The border between BC and C is given by $f'(K^*(R))K(\lambda_c) = \lambda$. This curve is downward-sloping, and stays above $K^*(R) = K(\lambda)$ for $\lambda < \lambda_c$, and tangent to it at $(\lambda, R) = (\lambda_c, R_c)$.²¹ Note that the existence of these asymmetric steady states requires that the credit market imperfection is significant ($\lambda < \lambda_c$), and that the productivity of the investment project, R , is neither too low nor too high.²²

6.3. The Effects of Financial Market Globalization: Discussion.

Having characterized all the stable steady states, we are now ready to discuss the effects of financial market globalization. In Regions A and C of Figure 5, there is a unique stable steady state, which is symmetric. In both cases, the model predicts no endogenous inequality across countries. In Region A, the investment is borrowing-constrained in each country. In Region C, the borrowing constraint is not binding in any country. In Region B, there is no stable steady state with perfect equality. Even though there is a continuum of stable steady states, they all show that the long-run distribution of the capital stock, and hence those of the income, the wage, the investment rate, etc, have two mass points. In Region B, the model predicts symmetry-breaking; the co-existence of rich and poor nations is an inevitable feature of the world economy. In Region AB, and Region BC, these two types of the steady states co-exist.

²¹To see this, let $\Theta(\lambda) \equiv f'(K(\lambda))K(\lambda_c) - \lambda$. Then, $\Theta(\lambda_c) = f'(K(\lambda_c))K(\lambda_c) - \lambda_c = f'(K(\lambda_c))K(\lambda_c) - f(K(\lambda_c)) + (1 - \lambda_c) = (1 - \lambda_c) - W(K(\lambda_c)) = 0$, and $\Theta'(\lambda) \equiv f''(K(\lambda))K(\lambda_c)K'(\lambda) - 1 = K(\lambda_c)/K(\lambda) - 1 < 0$ for $\lambda < \lambda_c$, since $K'(\lambda) = 1/f'(K(\lambda))K(\lambda)$ by differentiating $W(K(\lambda)) = 1 - \lambda$. Therefore, $\Theta(\lambda) > \Theta(\lambda_c) = 0$ for $\lambda < \lambda_c$. Thus, $\lambda = f'(K^*(R))K(\lambda_c)$ implies $f'(K(\lambda))K(\lambda_c) > \lambda = f'(K^*(R))K(\lambda_c)$ or $K^*(R) > K(\lambda)$ for $\lambda < \lambda_c$. The tangency follows from $\Theta'(\lambda_c) = 0$.

²²If we drop (A1) and allow R to be greater than R^+ , the border between BC and C extends above R^+ . Hence, these asymmetric steady states disappear not only when R is sufficiently low, but also when it is sufficiently high.

The prediction of the model is most stark when the parameters lie in Region B of Figure 5, the case of symmetry-breaking. See also Figure 4. In this case, $K^*(R) < K(\lambda)$ so that, in the absence of the international financial market, each country is in autarky and will converge to the same steady state, in which the borrowing constraint is binding. Despite that each country is borrowing-constrained, this symmetric steady state is stable. This is because the interest rates can adjust independently across countries, when different countries are hit by different shocks. In the presence of the international financial market, however, the symmetric steady state loses its stability. This is because the integration forces the interest rates in different countries to move together. In other words, all the agents must compete for the world saving in the international financial market; they all have to guarantee the same return, regardless of their locations. This put the agents living in countries hit by worse shocks in disadvantage, compared to those living in countries hit by better shocks. This creates vicious circles of low-investment/low-wealth in the unlucky countries and virtuous circles of high-investment/high wealth in the lucky countries. The only asymmetric steady states are stable in Region B. That is to say, in any stable steady state, the world economy is polarized into the rich and the poor. This case thus captures the structuralist view that the international financial market magnifies the inequality of nations and that a separation of the world economy into the rich and the poor is an inevitable feature of the International Economic Order. The rich accumulate enough capital that the borrowing constraint is no longer binding, while it is binding for the poor ($k_L < K(\lambda) < k_H$). One can also show that, from (A2) and (10), $k_L < K^*(R) < k_H$ in these steady states. That is to say, the rich countries become richer and the poor become poorer than in autarky. Furthermore, the world output in these steady states is strictly lower than in the symmetric steady state.²³ Therefore, this case offers a theoretical support for the popular view that the international financial market is a mechanism through which rich countries become richer at the expense of poor countries and at the expense of the world economy as a whole.

²³To see this, consider the problem of maximizing the steady state world output subject to the steady state resource constraint: Maximize $\int_0^1 f(k(z))dz$, s.t. $\int_0^1 k(z)dz \leq \int_0^1 RW(k(z))dz$, where $k(z)$ is the capital stock in country $z \in [0,1]$. Since the feasibility set is convex and the objective function is symmetric and strictly quasi-concave, the solution is $k(z) = k^*$ for all $z \in [0,1]$, where k^* satisfies $k^* = RW(k^*)$. That is, the world output is maximized when $k(z) = K^*(R)$ for all $z \in [0,1]$.

When the world economy is polarized, the countries that became poor find themselves in the stable steady state with the binding borrowing constraint, k_L in Figure 2b. From a perspective of an individual country, the problems of poor countries may seem easy to solve. It may appear that, in order to escape the poverty trap and to join the club of rich countries, all the government has to do is to cut its link to the international financial market temporarily. The global perspective, however, offers a different view. Such temporary isolationist policy cannot work when attempted by all the countries. This is because, once the restriction is removed, a positive measure of countries must find themselves in the lower steady state. (Note that, in Region B, a fraction of the countries that become poor is bounded away from zero.) Similar points can be made for a joint attempt for the poor countries to cut their links to the rich countries and to unite among themselves to form a bloc. It is impossible for all of them to escape from the poverty trap because the same analysis would apply to the bloc newly formed. Nor would a one-time redistribution from the rich countries eliminate inequality. This is because $K^*(R) < K(\lambda)$ in Region B. That is, one of the reasons why the symmetric steady state is unstable is that there is not enough saving in the world economy to finance the investment required to make all the countries rich. As long as the parameters lie in Region B of Figure 5, some countries must be excluded from being rich, just as in a game of musical chairs.²⁴

6.4. The Effect of Technological Progress: An Application

Throughout the discussion above, we have taken the integration of the financial markets as the sole exogenous change in the world economy, by keeping R fixed. Alternatively, one could examine the effects of an exogenous change in R , while taking the integration of the financial markets as given. If such a change passes the border of Region B, then the world economy experiences a symmetry-breaking bifurcation. For example, consider the following thought experiment, which arguably traces the evolution of the world economy. Suppose $\lambda < \lambda_c$ and R is sufficient small so that the parameters lie in Region A. Then, let R increase gradually. Imagine that this exogenous technological progress is sufficiently slow that one could

²⁴When the parameters lie in Region BC and the world economy is in the polarized steady state, a one-time redistribution from the rich to the poor can eliminate inequality and move the world economy into the symmetric steady state.

approximate the state of the world economy by a stable steady state. Initially, the world economy is in A, so that all the countries are equally poor and the borrowing constraint is binding in each country. Even when an increase in R pushes the world economy in Region AB, this situation does not change, because the symmetric steady state remains stable. This changes when a further increase in R makes $R > R_c$ and the world economy enters Region B. Then, the symmetry is broken and endogenous inequality begins to appear. Some, but not all, countries start growing rapidly. These countries become sufficiently rich and that the borrowing constraint is no longer binding. The rest of the world is left behind. As R continues to rise, more and more countries start growing and catch up with the rich. Once R becomes big enough to push the world economy in Region C, then the catching up process is completed and the symmetry is restored.²⁵ According to this thought experiment, the world economy experiences divergence first, and then convergence, a Kuznets inverted U-curve, because the endogenous components of inequality change as the parameter moves in the symmetry-breaking region. It should also be noted that this thought experiment suggests that the symmetry-breaking and the presence of stable asymmetric steady states are perfectly consistent with the evidence of “convergence” in the long run evolution of the world income distribution.

7. Alternative Specifications

In the above model, many assumptions are made in order to simplify the analysis, to minimize the numbers of the parameters, and not to distract the reader’s attention away from the main goal of the paper. Some of the results obviously depend on these simplifying assumptions, but the key result of the model,--financial market globalization may cause symmetry-breaking--, is robust to many alternative specifications. To understand the robustness, note that symmetry-breaking occurs due to the following features of the model:

- For a fixed domestic interest rate, the domestic investment is an increasing function of the wealth held by the domestic entrepreneurs in the lower range.
- The domestic investment increases the wealth held by the domestic entrepreneurs (more than that of the foreign entrepreneurs).

²⁵Figure 5 seems to suggest that symmetry could not be restored for a small λ . However, if we drop (A1) and let R greater than R^+ , then a sufficiently large R pushes the world economy into Region C for any $\lambda < \lambda_c$.

- The domestic interest rate adjusts to balance the domestic supply and domestic demand for credit in the absence of the international financial market, while it is linked to the foreign interest rate in the presence of the international financial market.

As long as these features of the model are maintained, alternative specifications would not eliminate the key result, although they would considerably complicate the analysis. This section gives brief sketches of how the analysis needs to be modified when alternative specifications are used.

7.1. Heterogeneous Agents and Wealth Inequality within Each Country

The basic model assumes that the agents are homogeneous. They are equally productive as an entrepreneur. Their labor endowment is identical, which means that there is no wealth inequality across the young agents within each country. The latter, in particular, may lead one to conjecture that the symmetry-breaking case would disappear if there were enough wealth inequality within each country to allow for the possibility that some young agents in the poor countries may be rich. This subsection shows that such a conjecture is false, by extending the model to allow the agents to differ in their endowment.²⁶

Let $G(z)$ denote the cumulative distribution of the labor endowment of the young agents, z , with its density function, $g(z) = G'(z) > 0$, and its mean being equal to one. Thus, $G(z)$ presents the fraction of the agents whose wealth is less than zw_t at the end of period t . In autarky, the domestic interest rate adjusts so as to make the domestic investment determined by the domestic saving. The investment is made by the $W(k_t)$ richest young agents, i.e., the agents with $z \geq G^{-1}(1 - W(k_t))$, and eq. (4) continues to govern the dynamics in autarky, regardless of whether the borrowing constraint is binding or not. Consider now the small open economy case. If $Rf'(k_{t+1}) > r$, all the young agents are willing to invest, but only those agents who are rich enough to satisfy the borrowing constraint,

$$(2') \quad \lambda Rf'(k_{t+1}) \geq r_{t+1}(1 - zW(k_t)),$$

²⁶Matsuyama (2001, Section 6) discusses an extension in which the agents differ in productivity, R .

can borrow and invest. Thus, the domestic investment is equal to $1 - G([1 - \lambda Rf'(k_{t+1})/r]/W(k_t))$. Thus, k_{t+1} is given by the unique solution of $k_{t+1} = R[1 - G([1 - \lambda Rf'(k_{t+1})/r]/W(k_t))]$, as long as it satisfies $Rf'(k_{t+1}) > r$. By denoting this unique solution by $\Psi(k_t; \lambda, R, r)$, the dynamics of the small open economy can be expressed by

$$(6') \quad k_{t+1} = \begin{cases} \Psi(k_t; \lambda, R, r) & \text{if } k_t < K(\lambda, R, r), \\ \Phi(r/R) & \text{if } k_t \geq K(\lambda, R, r), \end{cases}$$

where $K(\lambda, R, r)$ is defined uniquely by K that solves $\Phi(r/R) = R[1 - G((1 - \lambda)/W(K))]$. It is easy to verify that Eq. (6) is a limit case of Eq. (6'), as $G(z) \rightarrow 0$ for $z < 1$ and $G(z) \rightarrow 1$ for $z \geq 1$.

Note that Eq. (6') has many of the key features of Eq. (6). For $k_t < K(\lambda, R, r)$, $Rf'(k_{t+1}) > r$, so that the profitability constraint is not binding. What determines the domestic investment is the borrowing constraint, which is binding for the marginal agent, i.e., the agent with $z =$

$[1 - \lambda Rf'(k_{t+1})/r]/W(k_t)$. In this range, the map is increasing in k_t , R , and λ/r , because an increase in these variables allow the agent with lower endowments to satisfy the borrowing constraint.

For $k_t \geq K(\lambda, R, r)$, $Rf'(k_{t+1}) = r$, so that the profitability constraint determines the domestic investment. In this range, the map is flat. Note that these key features of the map (6') would not disappear even if there were a few, very rich young agents in each country (that is, even if G has a thin, but long upper tail.) There are two notable differences between Eq. (6) and Eq. (6'). First, the threshold level of k_t below which the borrowing constraint determines the domestic investment is no longer independent of R nor r . Second, the map (6') may have more than one stable intersection with the 45° line below $K(\lambda, R, r)$.

In the world economy case, it is straightforward to show that stable asymmetric steady states exist whenever the symmetric steady state is unstable. Thus, the condition for symmetry-breaking can be derived by finding the condition under which the slope of the map (6') is less than one when evaluated at the symmetric steady state, where $k_t = K^*(R)$ and $r = r^*$, where r^* is the unique solution to $W(K^*(R)) = 1 - G([1 - \lambda Rf'(K^*(R))/r^*]/W(K^*(R)))$. A complete characterization of asymmetric stable states is hopelessly complicated. This is because there may

be more than two stable steady states of the small open economy, which dramatically increases the number of the types of the steady states for the world economy. If there are m stable steady states for the small open economy, $2^m - 1 - m$ different types of the stable asymmetric steady states for the world economy need to be distinguished, and only $m!/(m-2)!$ of them are characterized by a two-point distribution.

7.2. Allowing Agents to Run More than One Project

It has been assumed so far that the young agent can run at most one, indivisible investment project. That is, the project technology of each young agent may be written as $y(i) = 0$ for $0 \leq i < 1$ and $y(i) = R$ for $i \geq 1$. The assumption that each young agent runs at most one project is reasonable, when capital is interpreted as human capital and the project is interpreted as education, such as going to college. Nevertheless, one might think that the result in the previous subsection may depend critically on this assumption. One's intuition might say that symmetry-breaking would not happen if a few rich agents in the poor countries were allowed to run as many projects as they want. If so, one's intuition is faulty. If the rich agents in the poor countries were allowed to run multiple projects, they would expand their operations until their borrowing constraint would become binding. Therefore, at the margin, the domestic investment is still constrained by the domestic wealth in the poor countries.

To see this formally, let us now assume that the project technology of each young agent is given by $y(i) = 0$ for $0 \leq i < 1$ and $y(i) = Ri$ for $i \geq 1$. The agent is still subject to the minimum investment requirement of one, but once this requirement is satisfied, the project technology generates physical capital at the rate equal to R per unit of investment. If the young agent runs the project at the scale, $i_t \geq 1$, the project revenue is $Ri_t f'(k_{t+1})$, only λ fraction of which is pledgeable to the creditor. Thus, the borrowing constraint of each agent with z units of endowment can be written as

$$(2'') \quad \lambda Ri_t f'(k_{t+1}) \geq r_{t+1}(i_t - zW(k_t)). \quad (i_t \geq 1).$$

In autarky, the domestic interest still adjusts so as to make the domestic investment equal to the domestic saving, $W(k_t)$. Thus, eq. (4) continues to govern the dynamics in autarky. Consider now the small open economy case. If $Rf'(k_{t+1}) > r$, the profitability constraint is not binding. All the young agents are willing to invest as much as possible, which means that they invest until they all face the binding borrowing constraint. In other words, (2') holds with the equality as long as $i_t \geq 1$. The investment by a young agent with z is thus equal to $i_t(z) = 0$ for $z < z_t$; and $i_t(z) = z/z_t$ for $z \geq z_t$, for $z_t \equiv [1 - \lambda Rf'(k_{t+1})/r]/W(k_t)$. The aggregate domestic investment is hence equal to $H(z_t) \equiv \int_{z_t}^{\infty} (z/z_t) dG(z)$. Thus, k_{t+1} is thus given by the unique solution of $k_{t+1} = RH(z_t)$ where $z_t \equiv [1 - \lambda Rf'(k_{t+1})/r]/W(k_t)$, as long as it satisfies $Rf'(k_{t+1}) > r$. By denoting this unique solution by $\Psi(k_t; \lambda, R, r)$, the dynamics of the small open economy can be expressed by,

$$(6'') \quad k_{t+1} = \begin{cases} \Psi(k_t; \lambda, R, r) & \text{if } k_t < K(\lambda, R, r), \\ \Phi(r/R) & \text{if } k_t \geq K(\lambda, R, r), \end{cases}$$

where $K(\lambda, R, r)$ is now defined uniquely by K that solves $\Phi(r/R) = RH((1-\lambda)/W(K))$.

Again, Eq. (6'') shares many common features with Eq. (6) and with Eq. (6'). For $k_t < K(\lambda, R, r)$, $Rf'(k_{t+1}) > r$, so that the profitability constraint is not binding. What determines the domestic investment is the borrowing constraint, which is binding for all the agents. In this range, the map is increasing in k_t , R , and λ/r . For $k_t \geq K(\lambda, R, r)$, $Rf'(k_{t+1}) = r$, so that the profitability constraint determines the domestic investment. In this range, the map is flat. As in Eq. (6'), but unlike Eq. (6), the threshold level of k_t below which the borrowing constraint determines the domestic investment depends not only on λ but also on R and r , and the map (6'') may have more than one stable intersection with the 45° line below $K(\lambda, R, r)$.

As in subsection 7.1, the condition for the symmetry-breaking in the world economy is equivalent to the condition under which the slope of the map (6'') is less than one when evaluated at the symmetric steady state, that is, at $k_t = K^*(R)$ and $r = r^*$, where r^* is now given by the unique solution to $K^*(R) = RH(z^*)$, where $z^* = [1 - \lambda Rf'(K(R))/r^*]/W(K^*(R))$. As in subsection

7.1, a complete characterization of asymmetric stable states is hopelessly complicated, because there may be more than two stable steady states of the small open economy, which dramatically increases the number of the types of the steady states for the world economy.

7.3. Factor Market Integration

In this paper, it is assumed that physical capital is nontradeable, and that there is no foreign direct investment (i.e., an agent can start an investment project only in his/her own country). What is essential is the presence of a home bias in the investment demand spillovers. That is to say, a higher aggregate investment by the agents from one country increases the wealth of the agents from the same country more than that of the agents from other countries. Such a home bias creates a larger credit multiplier within the same country than across countries. As long as some impediments to factor movements exist, a home bias arises naturally. Even if factor movements are completely free, a home bias may still exist. For example, the investment project run by an agent from one country may create more demand for the endowment held by the younger agents from the same country than the endowment held by the others, because of the differences in languages, business cultures, etc. In such a setting, a mechanism similar to those discussed above could cause symmetry-breaking, even if all the factors and all the endowments are costlessly tradeable. Such alternative specifications, however, complicate the analysis substantially, because a three-step analysis of autarky, small open economy, and the world economy cases is possible only when the domestic investment does not change the value of the endowment abroad.

Needless to say, a larger home bias would make symmetry-breaking more likely.²⁷ Thus, one important implication of the symmetry-breaking mechanism based on credit market imperfection is that the effects of globalization differ depending on whether it takes place in financial markets or in factor markets.

7.4 Aggregate Increasing Returns and Agglomeration Economies

²⁷In the limit, where all the home biases disappear completely, symmetry-breaking cannot occur. However, in such a perfectly integrated, frictionless world, the very notion of the “country” would lose its meaning.

The previous studies on symmetry-breaking and endogenous inequality focused on the mechanism driven by agglomeration economies based on increasing returns at the national levels. In this paper, such aggregate increasing returns are deliberately excluded to highlight a symmetry-breaking mechanism through credit market imperfection. Combining these two mechanisms would be simple. For example, one could modify the technology of the final goods sector to $Y_t = A_t F(K_t, L_t)$, where A_t is the total factor productivity, which the competitive firms in the final goods sector take as given, but increases with the aggregate level of capital stock as $A_t = A(K_t)$. This would not affect the key message of the paper; that is, with a greater credit market imperfection, it is more likely that financial market globalization cause symmetry-breaking. Needless to say, some results need to be modified. First, symmetry-breaking may occur even if the credit markets are perfect. See Krugman (1981) for such a model. Second, it is possible that all the countries may benefit from symmetry-breaking. Thus, the countries that end up being poor may be better off by financial market integration, even though they do not benefit as much as rich countries. Third, in the presence of strong agglomeration economies, symmetry-breaking may be caused not only by financial market globalization but also by factor market globalization.

7.5 Infinitely Lived Agents

We use a finitely-lived overlapping generations (OG) model as a framework within which to incorporate credit market imperfection. This is because the OG model has a nice stability property, which ensures that the cross-country differences disappear in the steady state in the absence of credit market imperfection (under a simple condition; see (A2)). On the other hand, in the standard infinitely-lived representative agent (RA) model, the steady state imposes no restriction on the cross-country distribution.²⁸ This “indeterminacy” property makes the RA model inconvenient as a benchmark within which to evaluate the role of credit market imperfection. In addition, introducing credit market imperfection into the RA model would make it subject to the multiplicity of equilibria based on self-fulfilling expectations, which would further complicate the analysis. It is thus not surprising that virtually anything could happen if

²⁸See Becker (1980). See also Chatterjee (1994) and Caselli and Ventura (2000), which explore the dynamics of distribution in the RA model.

we would replace the OG model with the RA model. In particular, stable asymmetric steady states often co-exist with stable symmetric steady state.

7.6 Exogenous Heterogeneity of Nations

The goal of this paper is to *explain* heterogeneity of nations, not to *assume* it. Its basic message is that even a small amount of exogenous heterogeneity can be amplified to create large observed heterogeneity. (Indeed, the analysis formally shows that *zero* exogenous heterogeneity is needed to explain heterogeneity.) Thus, introducing a small amount of exogenous heterogeneity of nations in the model would not change this basic message. Of course, some details of the analysis would have to change. For example, without any exogenous heterogeneity, a symmetry-breaking bifurcation would change the set of stable steady states from a unique one-point distribution to multiple two-point distributions. With a small exogenous heterogeneity, a symmetry-breaking bifurcation would change it from a unique unimodal distribution to multiple bimodal distributions.

8. Concluding Remarks

Globalization is a highly divisive issue and its proponents and opponents hardly communicate with each other.²⁹ Globalization is also a multifaceted process. The aim of this paper is modest and limited. It addresses only one aspect of globalization, the integration of financial markets, and attempts to shed light by building a simple theoretical framework in an attempt to reconcile the two views of the world. The model is based on the standard neoclassical overlapping generations model, modified only to incorporate credit market imperfection. Within this framework, the necessary and sufficient condition for symmetry-breaking was derived, i.e., the condition under which financial market globalization magnifies the inequality of nations. This enables us to put some of the arguments made by the opponents of financial market globalization under the logical scrutiny. One major advantage of the model presented here is its tractability. It may be modified to address many issues in macroeconomics of credit market imperfection. See, for example, Matsuyama (2002b).

²⁹See, for example, Dollar and Kraay (2002) and Scott (2002), two recent articles in *Foreign Affairs* and a large number of comments published in subsequent issues.

Some limitations of the above analysis should be pointed out. First, the effects of financial market globalization were examined by comparing the two extreme cases, autarky and full financial market integration. It would be more satisfactory to introduce some parameters (say, financial transaction costs, the Tobin tax, etc.) that may be interpreted as a measure of financial market globalization. Second, the model assumes that globalization has no effect on the degree of credit market imperfection. This assumption may be justified as a benchmark case, because it is not obvious in which direction globalization might affect the operation of credit markets.³⁰ Yet, the reader should keep in mind that the results of this paper are conditional on this assumption. Third, the model does not allow for sustainable growth of the world economy as a whole. It would be interesting to examine the condition under which endogenous inequality of nations occurs in a growing global economy. This would require the model to be extended in such a way that the minimum investment requirement for the project would increase with the growth of the world economy. Fourth, the model has only one type of the capital good and one final goods industry. In a model with many capital goods or final goods industries, which differ in the minimum investment requirements or in the default penalty, poor countries may find comparative advantages in the sectors with less stringent borrowing constraints. It would be interesting to investigate how financial market globalization affects cross-country patterns of development through its impacts on the industrial structures of the economies.

³⁰On one hand, one might argue that, the lower the cost of international financial transactions is, it would be easier for the borrowers to take the money and run, and it would be harder for the lenders to catch those who defaulted. If so, globalization has the effect of reducing the efficiency of credit markets. On the other hand, one might also argue that the globalization and resulting competition for the world saving provide a greater incentive for an individual country to improve its corporate governance. If so, globalization may have the effect of enhancing the efficiency of credit markets. See Ando and Yanagawa (2002), who extended a small country version of the present model to allow the local government to choose λ . See, however, Tirole (2002b, Section 3.2, Application #4), who argues that the government's ability to choose λ ex post could undermine the credit-worthiness of the domestic borrowers.

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