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*Lori A. Beaman*

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## ACADEMIC POSITIONS

### NORTHWESTERN UNIVERSITY

Associate Professor, Department of Economics  
Faculty Fellow, Institute for Policy Research  
Assistant Professor, Department of Economics

2016-present

2009-2016

### UNIVERSITY OF CALIFORNIA, BERKELEY

Robert Wood Johnson Scholar in Health Policy Research

Aug 2007-Dec 2008

## EDUCATION

Ph.D., Economics, Yale University, 2007  
M.Phil., Economics, Yale University, 2005  
M.A., Economics, Yale University, 2004  
B.A, Economics, Northwestern University, 1995-1999

## RESEARCH INTERESTS

Development economics, labor economics

## AFFILIATIONS

Research Associate, National Bureau of Economic Research (NBER)  
Fellow, Bureau for Research in Economic Analysis and Development (BREAD)  
Research Affiliate, Innovations for Poverty Action (IPA)  
Research Affiliate, Center for Economic Policy Research (CEPR)  
Affiliate, Abdul Latif Jameel Poverty Action Lab (JPAL)

## PUBLICATIONS IN PEER-REVIEWED JOURNALS

“Do Job Networks Disadvantage Women? Evidence from a recruitment experiment in Malawi,” with Niall Keleher, Jeremy Magruder. Forthcoming, *Journal of Labor Economics*, January 2018.

“Minding Small Change among Small Firms in Kenya,” with Jeremy Magruder and Jonathan Robinson. *Journal of Development Economics*, vol 108, pp. 69-86, May 2014.

“Who gets the job referral? Evidence from a social networks experiment,” with Jeremy Magruder. *American Economic Review*, vol 102 (7) pp. 3574-3593, 2012.

“Female Leadership Raises Aspirations and Educational Attainment for Girls: A Policy Experiment in India,” with Esther Duflo, Rohini Pande and Petia Topalova. *Science*, January 2012.

“Do household definitions matter in survey design? Results from a randomized survey experiment in Mali,” with Andrew Dillon. *Journal of Development Economics*, vol 98 (1): pp: 124-135, 2012.

“Social Networks and the Dynamics of Labor Market Outcomes: Evidence from Refugees Resettled in the U.S.” *Review of Economic Studies*, vol 79 (1): pp. 128-161, 2012.

“Powerful Women: Does Exposure Reduce Bias?” with Raghab Chattopadhyay, Esther Duflo, Rohini Pande and Petia Topalova. *Quarterly Journal of Economics*, vol 124 (4), 2009.

## OTHER PUBLICATIONS

“Social networks and the labor market,” *Oxford Handbook on the Economics of Networks*, eds. Yann Bramoullé, Andrea Galeotti and Brian Rogers, 2016.

“Profitability of Fertilizer: Experimental Evidence from Female Rice Farmers in Mali,” with Dean Karlan, Bram Thuysbaert and Chris Udry. *American Economic Review Papers & Proceedings*, vol 103 (3), pp. 381-386, May 2013.

“Politics as a Male Domain and Empowerment in India,” with Rohini Pande and Alexandra Cirone. Chapter in *The Impact of Gender Quotas: Women's Descriptive, Substantive, and Symbolic Representation*, edited by Susan Franceschet, Mona Lena Krook, and Jennifer M. Piscopo, Oxford University Press, 2012.

“Political Reservation and Substantive Representation: Evidence from Indian Village Councils”, with Esther Duflo, Rohini Pande and Petia Topalova, *India Policy Forum, 2010*, Ed. Suman Bery, Barry Bosworth and Arvind Panagariya, Brookings Institution Press and The National Council of Applied Economic Research: Washington, DC and New Delhi, Vol. 7.

## WORKING PAPERS

“Selection into Credit Markets: Evidence from Agriculture in Mali,” with Dean Karlan, Bram Thuysbaert, and Christopher Udry. Mimeo, August 2015.

“Can Network Theory-based Targeting Increase Technology Adoption?” with Ariel BenYishay, Jeremy Magruder and Mushfiq Mobarak. Mimeo, June 2015. Revise and Resubmit, *Journal of Political Economy*.

“Diffusion of Agricultural Information within Social Networks: Evidence on Gender Inequalities from Mali,” with Andrew Dillon. Mimeo, August 2016. Revise and Resubmit, *Journal of Development Economics*.

“Saving for a (not so) Rainy Day: A Randomized Evaluation of Savings Groups in Mali,” with Dean Karlan and Bram Thuysbaert. Mimeo, October 2014.

## VISITING POSITIONS

Federal Reserve Bank of Chicago, 2013-2014

## AWARDS

- National Science Foundation CAREER Grant, 2013-2018
- Yale University Dissertation Fellowship, Fall 2006
- John F. Enders Fund, Graduate School of Arts and Sciences, Yale University, Summer 2006
- Economic Growth Center, Yale University, Graduate Student Research Support, 2005
- Ryoichi Sasakawa Fellowship, Yale University, 2003-2004
- Economic Growth Center Prize, Yale University, 2002-2006
- Yale University Doctoral Fellowship, 2002-2006

## TEACHING

- Instructor, Northwestern, Economics of Developing Countries (undergraduate)
- Instructor, Northwestern, Development (grad)
- Family leave: Fall/winter quarters 2011-2012; Fall/winter quarters 2015-2016

## PROFESSIONAL SERVICE

Associate Editor, *Journal of Development Economics*

October 2010 - present

Associate Editor, *Economic Development and Cultural Change*

January 2016 - present

Associate Editor, *Journal of the European Economics Association*

January 2016 - present

## OTHER RELEVANT POSITIONS

Peace Corps Volunteer, Mali, 1999-2001