

# Notes on Financial Frictions Under Asymmetric Information and Costly State Verification

by

Lawrence Christiano

# Incorporating Financial Frictions into a Business Cycle Model

- General idea:
  - Standard model assumes borrowers and lenders are the same people..no conflict of interest
  - Financial friction models suppose borrowers and lenders are different people, with conflicting interests
  - Financial frictions: features of the relationship between borrowers and lenders adopted to mitigate conflict of interest.

# Discussion of Financial Frictions

- Simple model to illustrate the basic costly state verification (csv) model.
  - Original analysis of Townsend (1978), Bernanke-Gertler.
- Integrating the csv model into a full-blown dsge model.
  - Follows the lead of Bernanke, Gertler and Gilchrist (1999).
  - Empirical analysis of Christiano, Motto and Rostagno (JMCB, 2003; AER, 2014).

# Simple Model

- There are entrepreneurs with all different levels of wealth,  $N$ .
  - Entrepreneurs have different levels of wealth because they experienced different idiosyncratic shocks in the past.
- For each value of  $N$ , there are many entrepreneurs.
- In what follows, we will consider the interaction between entrepreneurs with a specific amount of  $N$  with competitive banks.
- Later, will consider the whole population of entrepreneurs, with every possible level of  $N$ .

# Simple Model, cont'd

- Each entrepreneur has access to a project with rate of return,

$$(1 + R^k)\omega$$

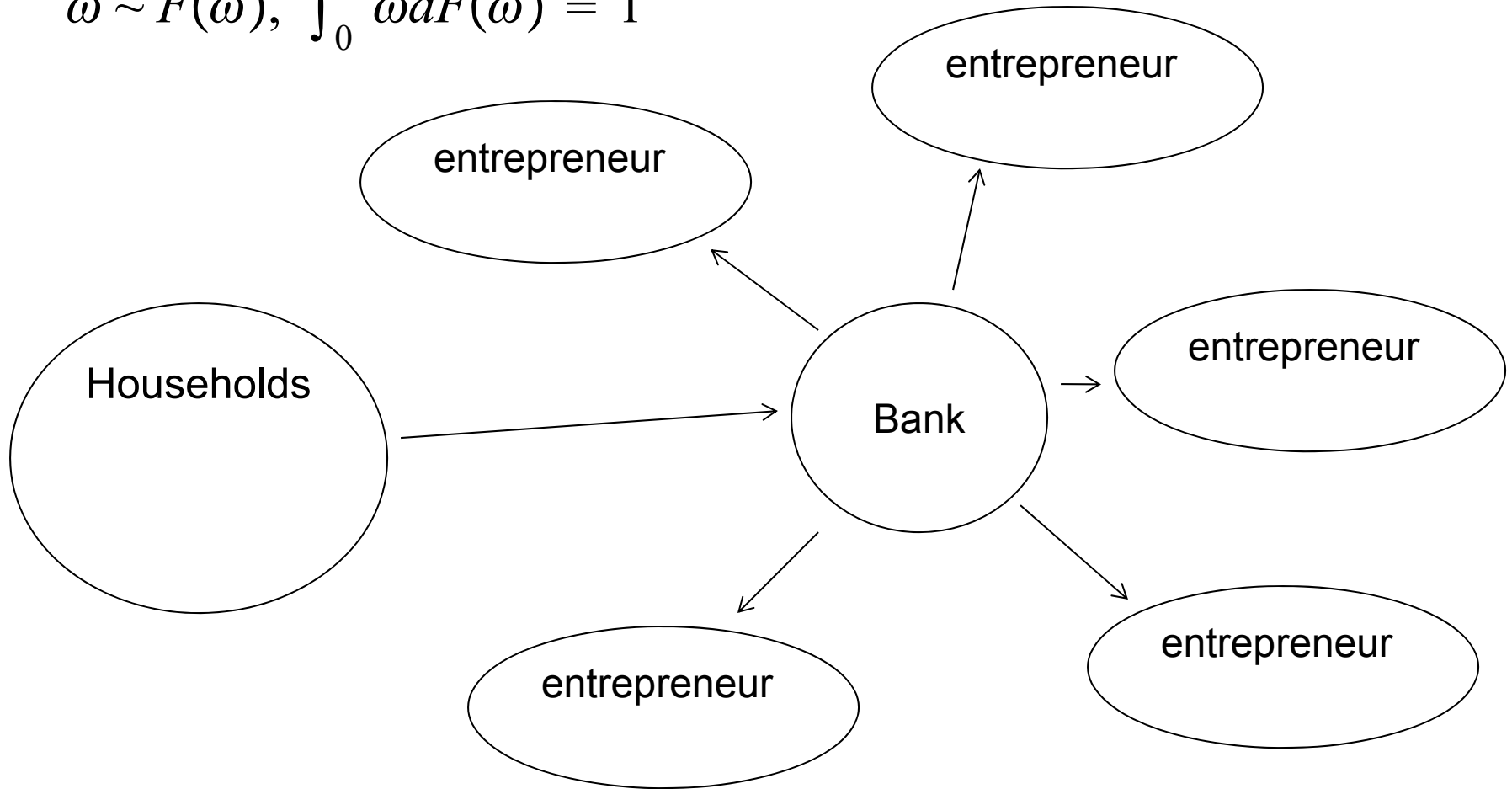
- Here,  $\omega$  is a unit mean, idiosyncratic shock experienced by the individual entrepreneur after the project has been started,

$$\int_0^\infty \omega dF(\omega) = 1$$

- The shock,  $\omega$ , is privately observed by the entrepreneur.
- $F$  is lognormal cumulative distribution function.

# Banks, Households, Entrepreneurs

$$\omega \sim F(\omega), \int_0^\infty \omega dF(\omega) = 1$$



Standard debt contract

- Entrepreneur receives a contract from a bank, which specifies a rate of interest,  $Z$ , and a loan amount,  $B$ .
  - If entrepreneur cannot make the interest payments, the bank pays a monitoring cost and takes everything.

- Total assets acquired by the entrepreneur:

$$\overbrace{A}^{\text{total assets}} = \overbrace{N}^{\text{net worth}} + \overbrace{B}^{\text{loans}}$$

- Entrepreneur who experiences sufficiently bad luck,  $\omega \leq \bar{\omega}$ , loses everything.

- Cutoff,  $\bar{\omega}$

gross rate of return experience by entrepreneur with 'luck',  $\bar{\omega}$       total assets

$$\overbrace{(1 + R^k)\bar{\omega}} \quad \times \quad \overbrace{A}$$

interest and principle owed by the entrepreneur

$$= \overbrace{ZB}$$

$$(1 + R^k)\bar{\omega}A = ZB \rightarrow$$

$$\bar{\omega} = \frac{Z}{(1+R^k)} \frac{\frac{B}{N}}{\frac{A}{N}} = \frac{Z}{(1+R^k)} \frac{\overbrace{\frac{A}{N}}^{\text{leverage} = L} - 1}{\frac{A}{N}} = \frac{Z}{(1+R^k)} \frac{L-1}{L}$$

- Cutoff higher with:

- higher leverage,  $L$

- higher  $Z/(1 + R^k)$



- Expected return to entrepreneur from operating risky technology, over return from depositing net worth in bank:

$$\frac{\int_{\bar{\omega}}^{\infty} [(1+R^k)\omega A - ZB] dF(\omega)}{N(1+R)}$$

Expected payoff for entrepreneur

For lower values of  $\omega$ , entrepreneur receives nothing 'limited liability'.

gain from depositing funds in bank ('opportunity cost of funds')

- Rewriting entrepreneur's rate of return:

$$\frac{\int_{\bar{\omega}}^{\infty} [(1 + R^k)\omega A - ZB] dF(\omega)}{N(1 + R)} = \frac{\int_{\bar{\omega}}^{\infty} [(1 + R^k)\omega A - (1 + R^k)\bar{\omega}A] dF(\omega)}{N(1 + R)}$$

$$= \int_{\bar{\omega}}^{\infty} [\omega - \bar{\omega}] dF(\omega) \left( \frac{1 + R^k}{1 + R} \right) L$$

$$\bar{\omega} = \frac{Z}{(1+R^k)} \frac{L-1}{L}$$

Gets smaller with  $L$



Larger with  $L$



- Rewriting entrepreneur's rate of return:

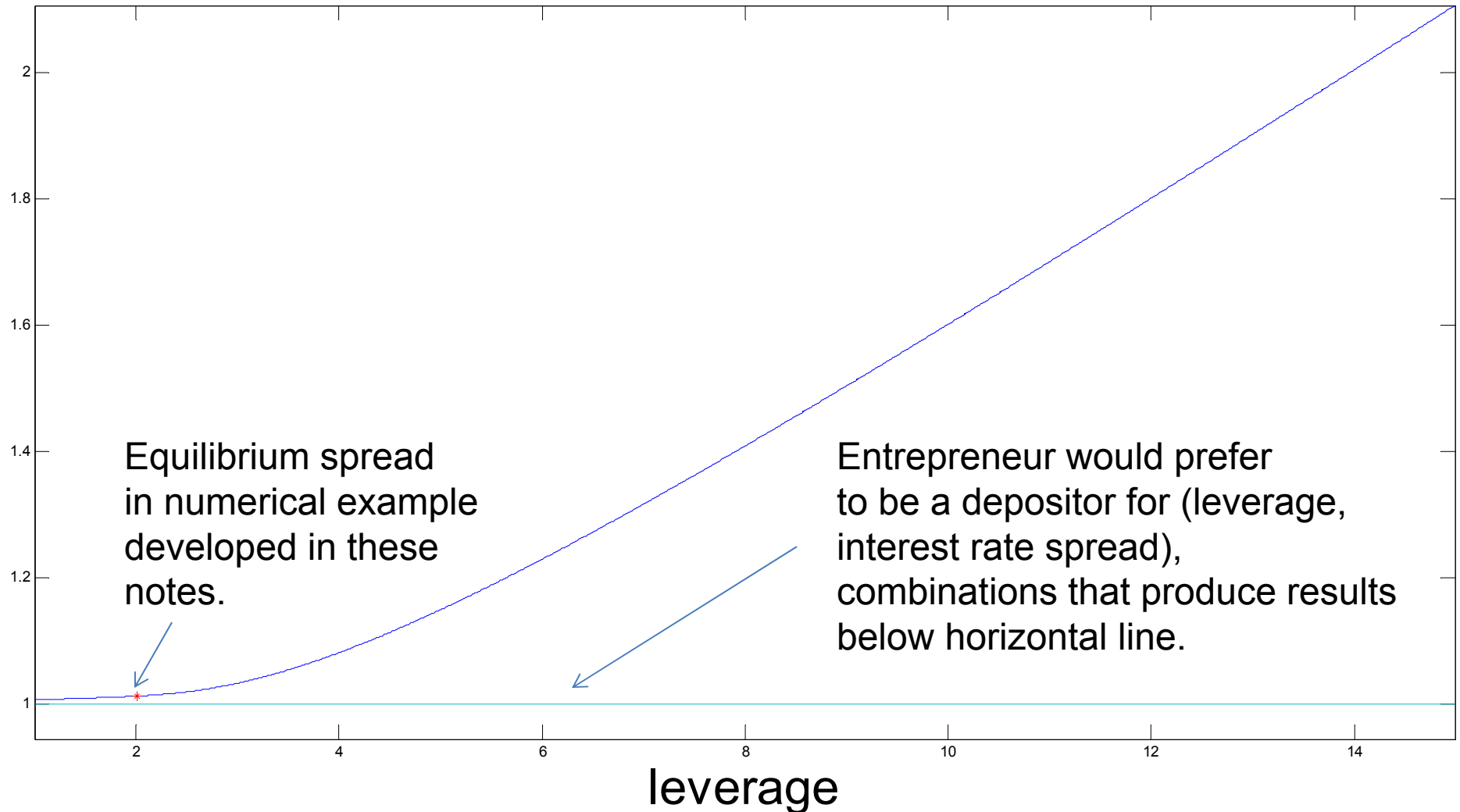
$$\frac{\int_{\bar{\omega}}^{\infty} [(1 + R^k)\omega A - ZB] dF(\omega)}{N(1 + R)} = \frac{\int_{\bar{\omega}}^{\infty} [(1 + R^k)\omega A - (1 + R^k)\bar{\omega}A] dF(\omega)}{N(1 + R)}$$

$$= \int_{\bar{\omega}}^{\infty} [\omega - \bar{\omega}] dF(\omega) \left( \frac{1 + R^k}{1 + R} \right) L$$

$$\bar{\omega} = \frac{Z}{(1+R^k)} \frac{L-1}{L} \rightarrow_{L \rightarrow \infty} \frac{Z}{(1+R^k)}$$

- Entrepreneur's return unbounded above
  - Risk neutral entrepreneur would always want to borrow an infinite amount (infinite leverage).

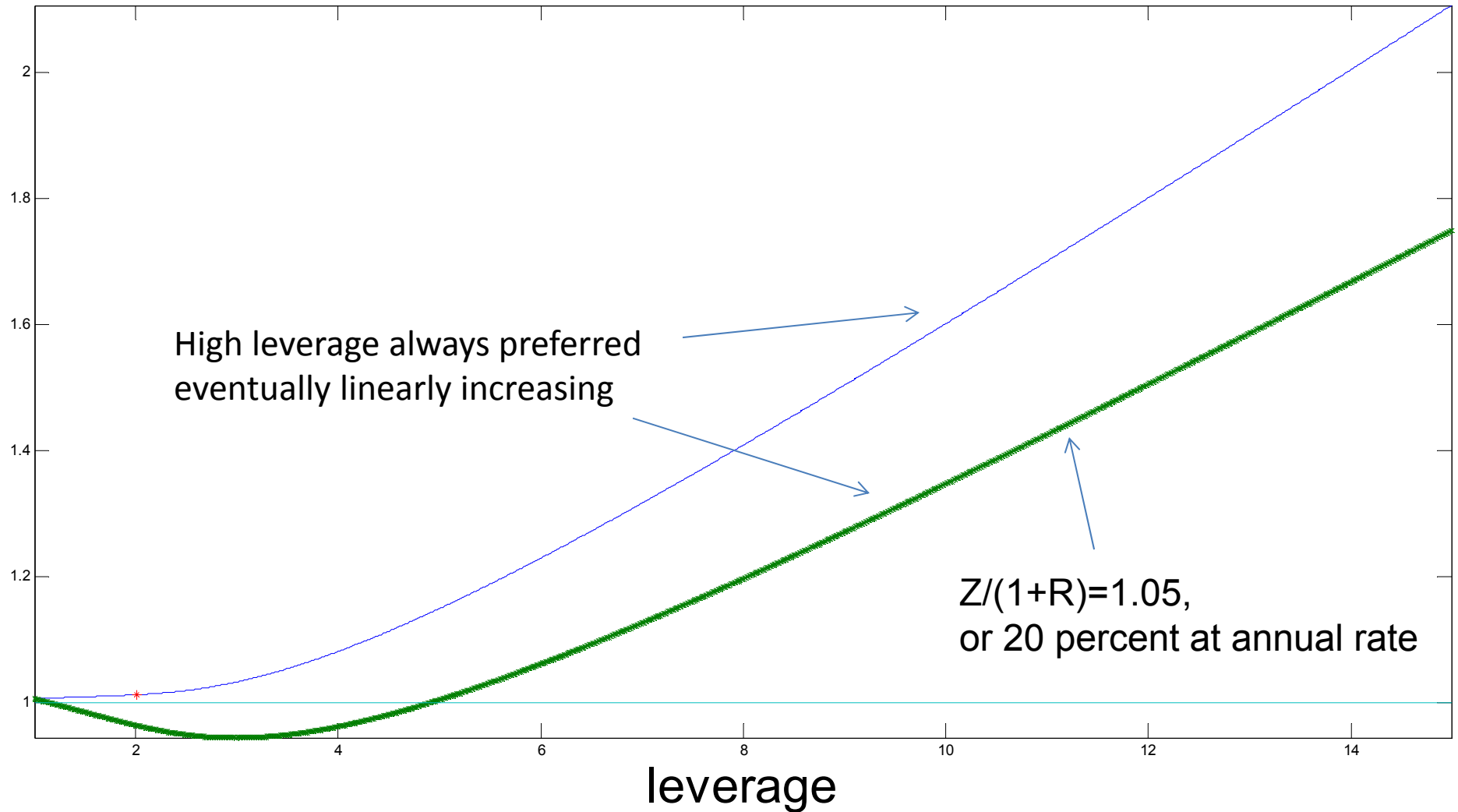
# Expected entrepreneurial return, over opportunity cost, $N(1+R)$



Interest rate spread,  $Z/(1+R)$ , = 1.0016, or 0.63 percent at annual rate  $\sigma = 0.26$

Return spread,  $(1+R^k)/(1+R)$ , = 1.0073, or 2.90 percent at annual rate

# Expected entrepreneurial return, over opportunity cost, $N(1+R)$



Interest rate spread,  $Z/(1+R)$ , = 1.0016, or 0.63 percent at annual rate  $\sigma = 0.26$

Return spread,  $(1+R^k)/(1+R)$ , = 1.0073, or 2.90 percent at annual rate

- If given a fixed interest rate, entrepreneur with risk neutral preferences would borrow an unbounded amount.
- In equilibrium, bank can't lend an infinite amount.
- This is why a loan contract must specify *both* an interest rate,  $Z$ , and a loan amount,  $B$ .

# Simplified Representation of Entrepreneur Utility

- Utility:

$$\int_{\bar{\omega}}^{\infty} [\omega - \bar{\omega}] dF(\omega) \frac{1 + R^k}{1 + R} L$$

$$= [1 - \Gamma(\bar{\omega})] \frac{1 + R^k}{1 + R} L$$

- Where

$$\Gamma(\bar{\omega}) \equiv \bar{\omega}(1 - F(\bar{\omega})) + G(\bar{\omega})$$

$$G(\bar{\omega}) \equiv \int_0^{\bar{\omega}} \omega dF(\omega)$$

Share of gross entrepreneurial earnings kept by entrepreneur

- Easy to show:  $0 \leq \Gamma(\bar{\omega}) \leq 1$

$$\Gamma'(\bar{\omega}) = 1 - F(\bar{\omega}) > 0, \Gamma''(\bar{\omega}) < 0$$

$$\lim_{\bar{\omega} \rightarrow 0} \Gamma(\bar{\omega}) = 0, \lim_{\bar{\omega} \rightarrow \infty} \Gamma(\bar{\omega}) = 1$$

$$\lim_{\bar{\omega} \rightarrow 0} G(\bar{\omega}) = 0, \lim_{\bar{\omega} \rightarrow \infty} G(\bar{\omega}) = 1$$

# Banks

- Source of funds from households, at fixed rate,  $R$
- Bank borrows  $B$  units of currency, lends proceeds to entrepreneurs.
- Provides entrepreneurs with standard debt contract,  $(Z, B)$



# Banks, cont'd

- Monitoring cost for bankrupt entrepreneur

with  $\omega < \bar{\omega}$

Bankruptcy cost parameter

$$\mu(1 + R^k)\omega A$$

- Bank zero profit condition

fraction of entrepreneurs with  $\omega > \bar{\omega}$

quantity paid by each entrepreneur with  $\omega > \bar{\omega}$

$$\overbrace{[1 - F(\bar{\omega})]}$$

$$\overbrace{ZB}$$

quantity recovered by bank from each bankrupt entrepreneur

$$+ \overbrace{(1 - \mu) \int_0^{\bar{\omega}} \omega dF(\omega) (1 + R^k) A}$$

amount owed to households by bank

$$= \overbrace{(1 + R)B}$$

# Banks, cont'd

- Zero profit condition:

$$[1 - F(\bar{\omega})]ZB + (1 - \mu) \int_0^{\bar{\omega}} \omega dF(\omega)(1 + R^k)A = (1 + R)B$$

$$\frac{[1 - F(\bar{\omega})]ZB + (1 - \mu) \int_0^{\bar{\omega}} \omega dF(\omega)(1 + R^k)A}{B} = (1 + R)$$

The risk free interest rate here is equated to the ‘average return on entrepreneurial projects’.

This is a source of inefficiency in the model. A benevolent planner would prefer that the market price observed by savers correspond to the *marginal* return on projects (Christiano-Ikeda).

# Banks, cont'd

- Simplifying zero profit condition:

$$[1 - F(\bar{\omega})]ZB + (1 - \mu) \int_0^{\bar{\omega}} \omega dF(\omega)(1 + R^k)A = (1 + R)B$$



$$[1 - F(\bar{\omega})]\bar{\omega}(1 + R^k)A + (1 - \mu) \int_0^{\bar{\omega}} \omega dF(\omega)(1 + R^k)A = (1 + R)B$$

share of gross return,  $(1+R^k)A$ , (net of monitoring costs) given to bank

$$\overbrace{\left( [1 - F(\bar{\omega})]\bar{\omega} + (1 - \mu) \int_0^{\bar{\omega}} \omega dF(\omega) \right)} \quad (1 + R^k)A = (1 + R)B$$

$$\begin{aligned} [1 - F(\bar{\omega})]\bar{\omega} + (1 - \mu) \int_0^{\bar{\omega}} \omega dF(\omega) &= \frac{1 + R}{1 + R^k} \frac{B/N}{A/N} \\ &= \frac{1 + R}{1 + R^k} \frac{L - 1}{L} \end{aligned}$$

Expressed naturally in terms of  $(\bar{\omega}, L)$

# Expressing Zero Profit Condition In Terms of New Notation

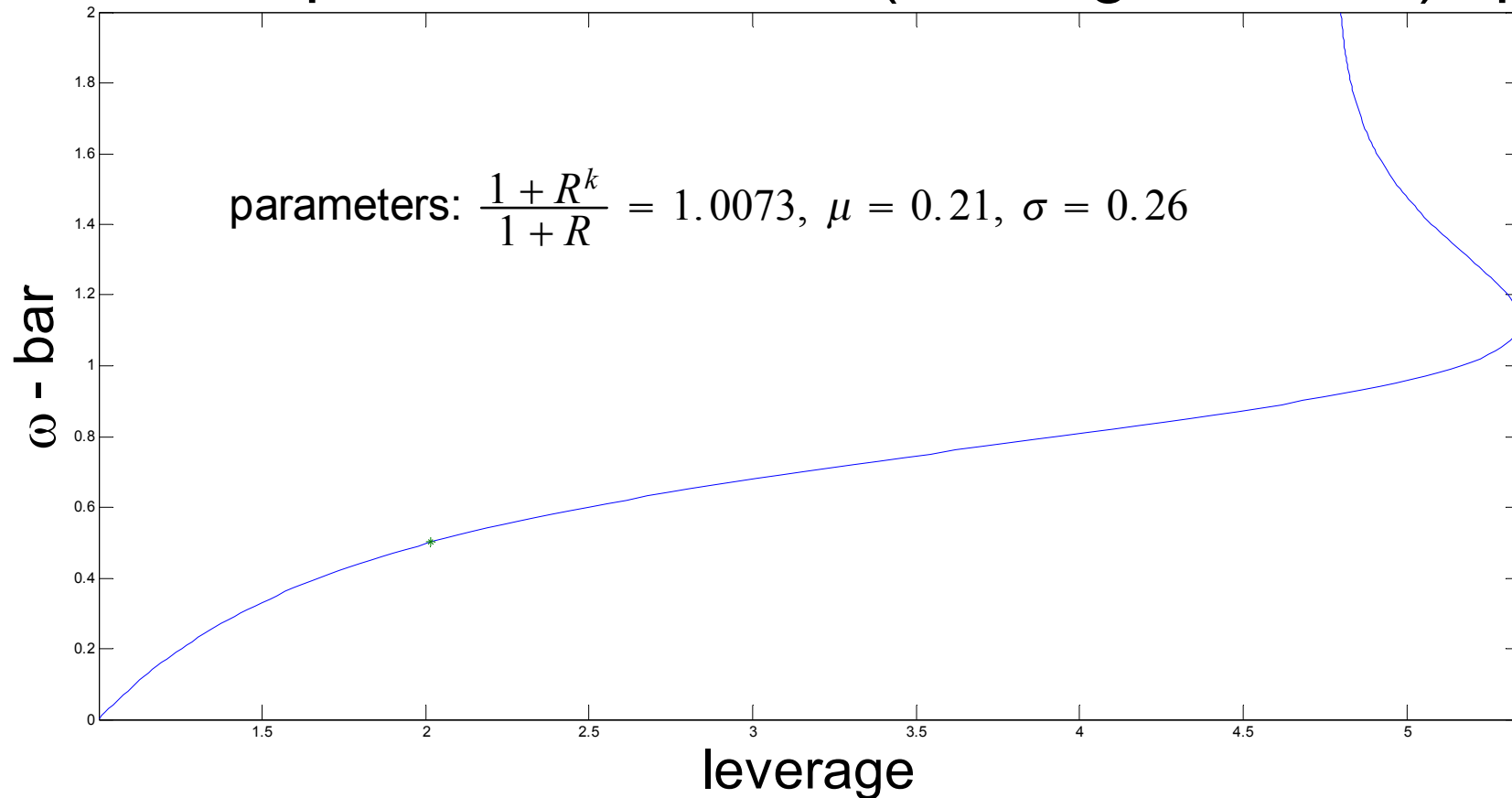
share of entrepreneurial profits (net of monitoring costs) given to bank

$$\overbrace{(1 - F(\bar{\omega}))\bar{\omega} + (1 - \mu) \int_0^{\bar{\omega}} \omega dF(\omega)} = \frac{1 + R}{1 + R^k} \frac{L - 1}{L}$$

$$\Gamma(\bar{\omega}) - \mu G(\bar{\omega}) = \frac{1 + R}{1 + R^k} \frac{L - 1}{L}$$

$$L = \frac{1}{1 - \frac{1+R^k}{1+R} [\Gamma(\bar{\omega}) - \mu G(\bar{\omega})]}$$

# Bank zero profit condition, in (leverage, $\bar{\omega}$ ) space



Our value of  $\frac{1+R^k}{1+R}$ , 290 basis points at an annual rate, is a little higher than the 200 basis point value adopted in BGG (1999, p. 1368); the value of  $\mu$  is higher than the one adopted by BGG, but within the range, 0.20-0.36 defended by Carlstrom and Fuerst (AER, 1997) as empirically relevant; the value of  $Var(\log \omega)$  is nearly the same as the 0.28 value assumed by BGG (1999,p.1368).

# Entrepreneurial utility in the New Notation

- Expected gain from operating investment project, divided by gain from depositing net worth in bank:

$$\int_{\bar{\omega}}^{\infty} [\omega - \bar{\omega}] dF(\omega) \frac{1 + R^k}{1 + R} L$$

$$= (1 - G(\bar{\omega}) - \bar{\omega}[1 - F(\bar{\omega})]) \frac{1 + R^k}{1 + R} L$$

share of entrepreneur return going to entrepreneur

$$= \overbrace{[1 - \Gamma(\bar{\omega})]} \frac{1 + R^k}{1 + R} L$$

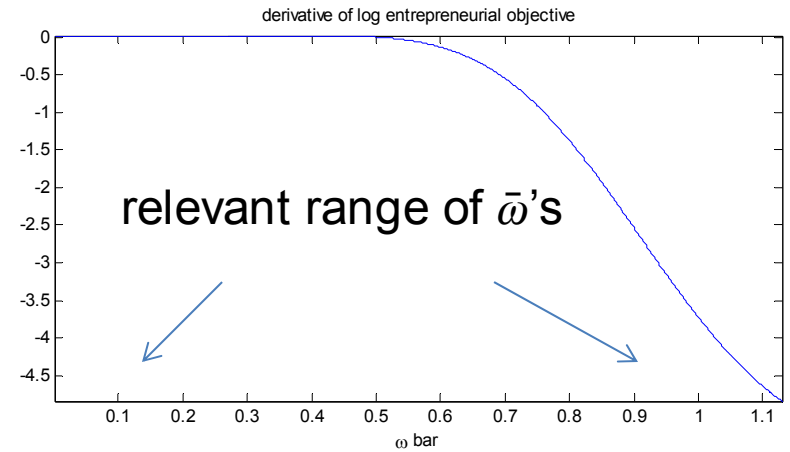
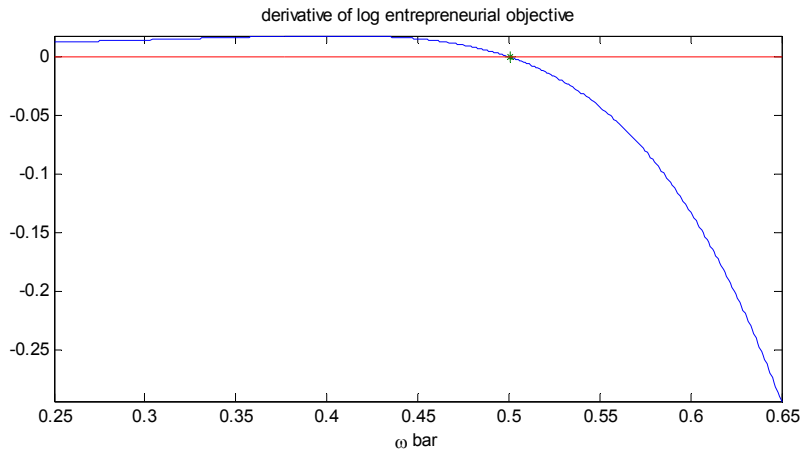
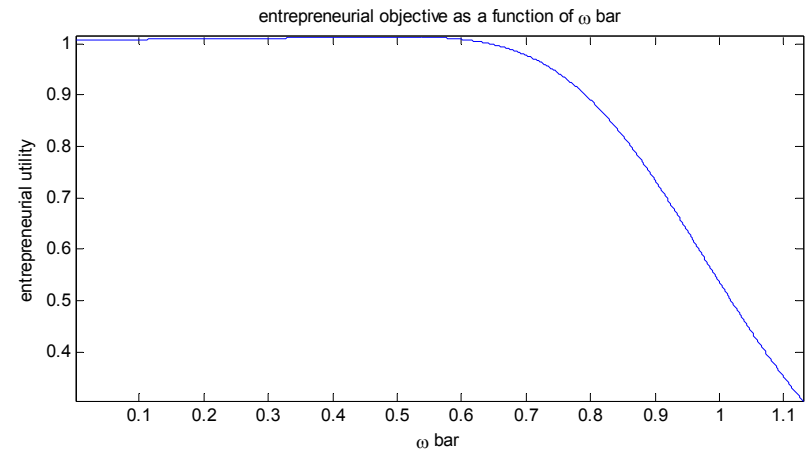
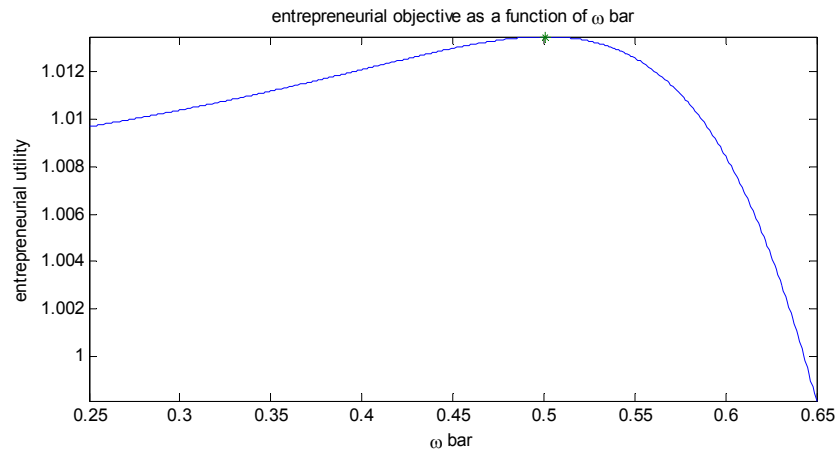
# Equilibrium Contract

- Entrepreneur selects the contract is optimal, given the available menu of contracts.
- The solution to the entrepreneur problem is the  $\bar{\omega}$  that maximizes, over the relevant domain (i.e.,  $\bar{\omega} \in [0, 1.13]$  in the example):

$$\log \left\{ \overbrace{\int_{\bar{\omega}}^{\infty} [\omega - \bar{\omega}] dF(\omega) \frac{1+R^k}{1+R}}^{\text{profits, per unit of leverage, earned by entrepreneur, given } \bar{\omega}} \times \overbrace{\frac{1}{1 - \frac{1+R^k}{1+R} [\Gamma(\bar{\omega}) - \mu G(\bar{\omega})]}}^{\text{leverage offered by bank, conditional on } \bar{\omega}} \right\}$$

$$= \log \underbrace{\left[ 1 - \Gamma(\bar{\omega}) \right]}_{\text{higher } \bar{\omega} \text{ drives share of profits to entrepreneur down (bad!)}} + \log \frac{1+R^k}{1+R} \overbrace{\left( -\log \left( 1 - \frac{1+R^k}{1+R} [\Gamma(\bar{\omega}) - \mu G(\bar{\omega})] \right) \right)}^{\text{higher } \bar{\omega} \text{ drives leverage up (good!)}}$$

# Entrepreneur Objective





# Computing the Equilibrium Contract

- Solve first order optimality condition uniquely for the cutoff,  $\bar{\omega}$ :

$$\frac{\overbrace{1 - F(\bar{\omega})}^{\text{elasticity of entrepreneur's expected return w.r.t. } \bar{\omega}}}{1 - \Gamma(\bar{\omega})} = \frac{\overbrace{\frac{1+R^k}{1+R} [1 - F(\bar{\omega}) - \mu\bar{\omega}F'(\bar{\omega})]}^{\text{elasticity of leverage w.r.t. } \bar{\omega}}}{1 - \frac{1+R^k}{1+R} [\Gamma(\bar{\omega}) - \mu G(\bar{\omega})]}$$

- Given the cutoff, solve for leverage:

$$L = \frac{1}{1 - \frac{1+R^k}{1+R} [\Gamma(\bar{\omega}) - \mu G(\bar{\omega})]}$$

- Given leverage and cutoff, solve for risk spread:

$$\text{risk spread} \equiv \frac{Z}{1+R} = \frac{1+R^k}{1+R} \bar{\omega} \frac{L}{L-1}$$

# Result

- Leverage,  $L$ , and entrepreneurial rate of interest,  $Z$ , **not a function of net worth,  $N$ .**
- Quantity of loans proportional to net worth:

$$L = \frac{A}{N} = \frac{N+B}{N} = 1 + \frac{B}{N}$$

$$B = (L - 1)N$$

- To compute  $L$ ,  $Z/(1+R)$ , must make assumptions about  $F$  and parameters.

$$\frac{1 + R^k}{1 + R}, \mu, F$$

# Next

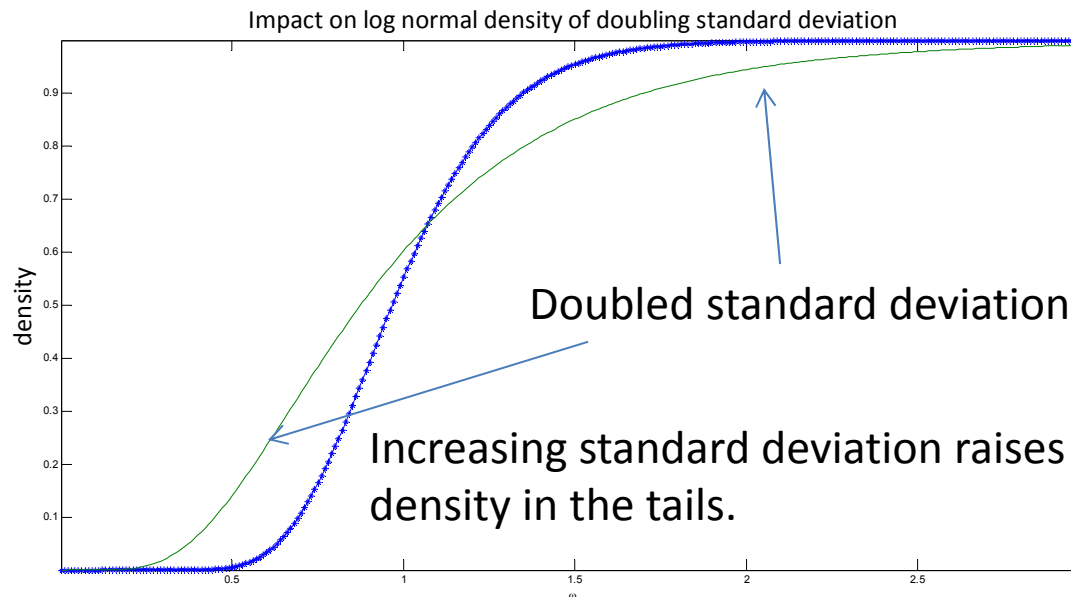
- A comparative statics exercise that will be useful when we go to the macro data with this model.

# Effect of Increase in Risk, $\sigma$

- Keep

$$\int_0^{\infty} \omega dF(\omega) = 1$$

- But, double standard deviation of Normal underlying  $F$ .



# Impact on standard debt contract of a 5% jump in $\sigma$

