

Discussion of
Gauti B. Eggertsson
**What Fiscal Policy Is Effective at Zero
Interest Rates?**

By
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Overview

- Important addition to analysis of policy in the zero bound.
- Evidence that zero bound started to bind in late 2008.
- As recession deepened there were calls for expansionary fiscal policy:
 - increases in government spending.
 - Tax cuts.
- Eggertsson: “be careful what taxes you cut in a zero bound, because you may just add fuel to the fire.”

Zero Bound Crisis

- Ordinarily, real interest rate fluctuates to equilibrate demand and supply for saving.

$$\frac{1 + R_t}{1 + \pi_{t+1}^e}$$

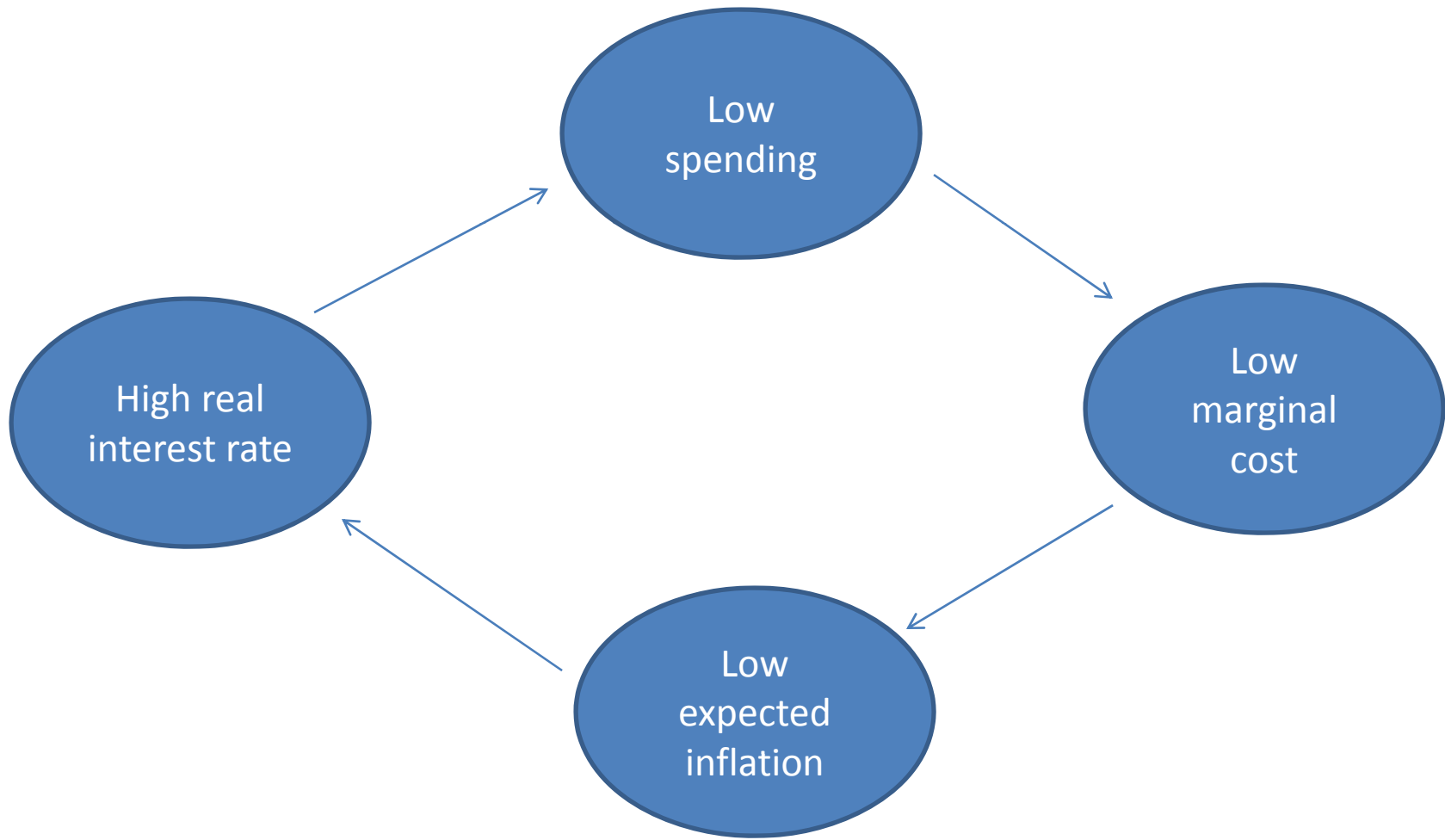
- Lower bound on the nominal interest rate could translate into lower bound on the real interest rate if

$$\pi_{t+1}^e > 0$$

Zero Bound Crisis, cnt'd

- A big enough shock could cause a lower bound on the real interest rate to bind.
 - Sudden increased desire to save.
 - Sudden decrease in ability of financial system to intermediate saving.
 - With excess saving (insufficient demand for goods), output begins to fall.
- Trouble!
 - Can fall into a *deflation spiral*.

Deflation Spiral in Zero Bound



Remedies for deflation spiral

- Direct increase in spending ... increase G ,
- tax credits to encourage investment demand.
- Feldstein: revenue neutral conversion to VAT tax to encourage current consumption.
- Create inflation expectations (may lack credibility if government has spent years convincing the public it will never tolerate an increase in inflation).

Remedies, continued

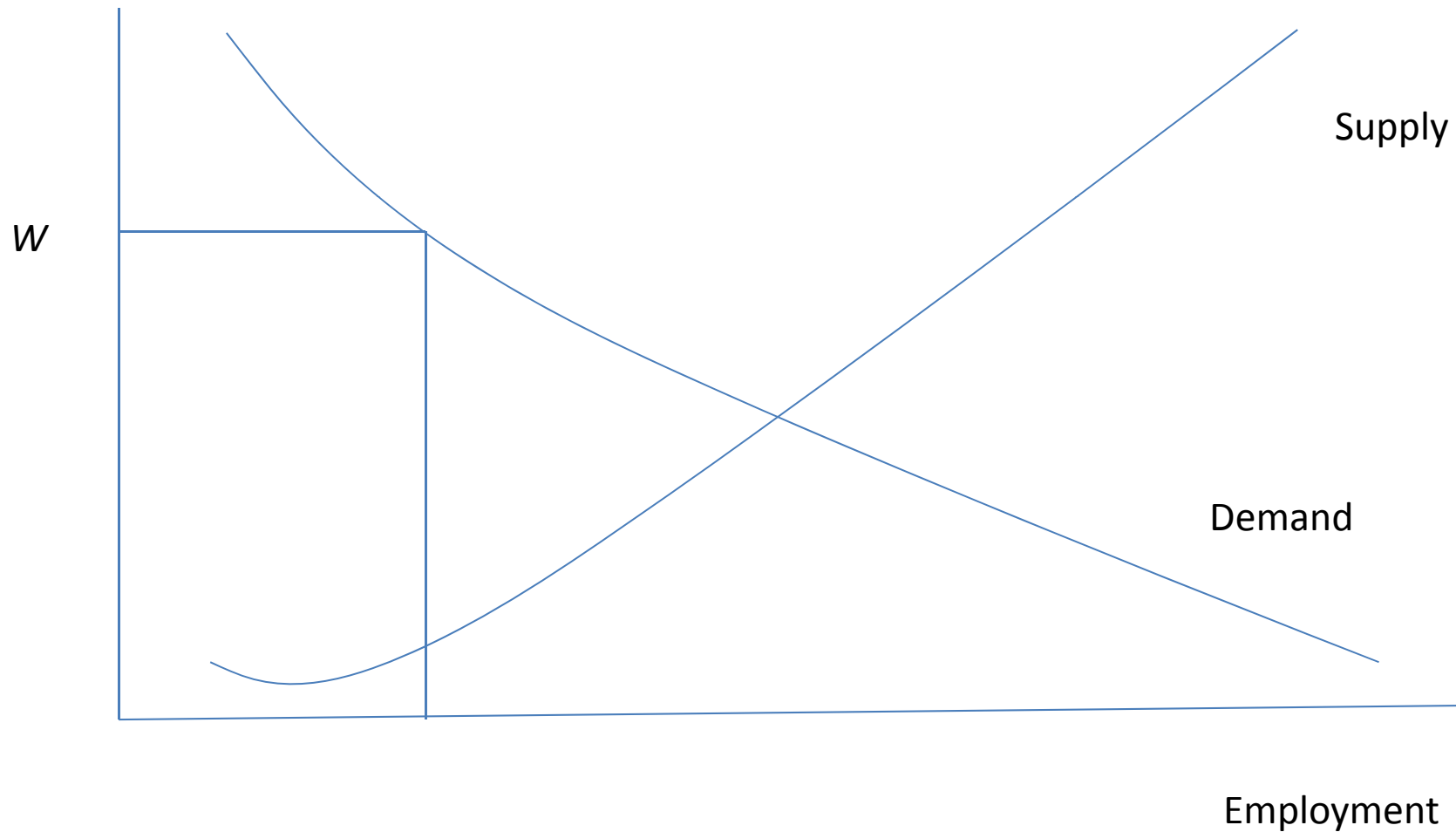
- Classic tool for stimulating the economy, immortalized in undergrad textbook discussions of the ‘Kennedy tax cut’:
 - Cut income taxes.
- Eggertsson: income tax cut may just ‘add fuel to the fire’
 - Income tax cut increases supply of labor, reduces wages and so **reduces firm marginal cost.**
 - Accelerates deflation spiral.
 - Better to *increase* the income tax!

Quantitative Question

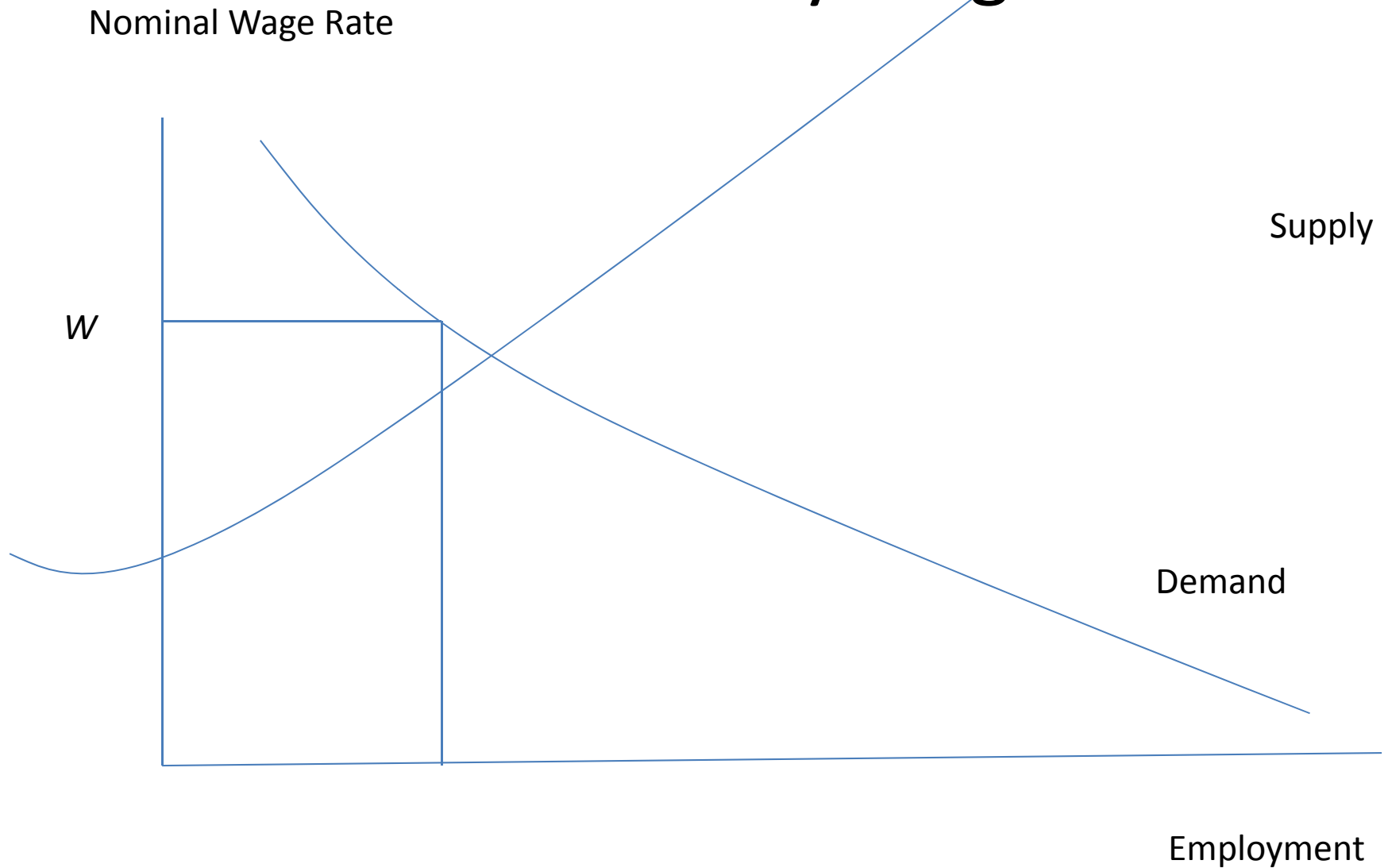
- How important, quantitatively, is the labor tax rate in a NK model?
- NK models that fit the data best:
 - Frictions in the adjustment of wages.
 - Employment demand determined.
 - Labor supply relatively unimportant
 - Explains why obsession of RBC literature with labor supply not present in NK literature.

Reduced Importance of Labor Supply with Sticky Wage

Nominal Wage Rate



Reduced Importance of Labor Supply with Sticky Wage



Goods Production

- Final Goods:

$$Y_t = \left[\int_0^1 Y_{i,t}^{\frac{1}{\lambda_f}} di \right]^{\lambda_f}, \quad 1 \leq \lambda_f < \infty.$$

- Monopolists produce intermediate goods

- Technology:

$$Y_{it} = H_{it}$$

- Calvo sticky prices:

$$P_{i,t} = \begin{cases} P_{i,t-1} & \text{with prob. } \xi_p \\ \text{chosen optimally} & \text{with prob. } 1 - \xi_p \end{cases}$$

- Enter competitive markets to hire labor.

EHL Labor Market

- Homogeneous labor:

$$H_t = \left[\int_0^1 (h_{t,j})^{\frac{1}{\lambda_w}} dj \right]^{\lambda_w}, 1 \leq \lambda_w < \infty$$

- *j*-th household preferences:

$$E_0 \sum_{t=0}^{\infty} \beta^t \left[\log C_t - A \frac{h_{j,t}^{1+\phi}}{1+\phi} \right]$$

- monopoly supplier of $h_{t,j}$
- Calvo sticky wages:

$$W_{t,j} = \begin{cases} W_{t-1,j} & \text{with prob. } \xi_w \\ \text{chosen optimally} & \text{with prob. } 1 - \xi_w \end{cases}$$

Monetary policy

$$Z_t = \frac{1}{\beta} - 1 + 1.5\hat{\pi}_t$$

$$R_t = \begin{cases} Z_t & Z_t \geq 0 & \text{'zero bound not binding'} \\ 0 & \text{otherwise} & \text{'zero bound binding'} \end{cases}$$

Analysis of Zero Bound

- In 'pure sticky wage' or 'pure sticky price' case, model reduces to usual three equation system.
 - The system has no state variable.
 - Makes possible a beautifully simple stochastic analysis of zero-bound scenario (Eggertsson-Woodford).
- In combined sticky-wage/sticky-price setup, there is a state variable, so EW setup does not work.
- I consider a deterministic scenario instead
 - Discount rate flips from +4 APR in steady state to -4 APR for 15 periods, deterministically.

Parameter Values

benchmark : $\xi_p = \xi_w = 0.75$ ‘prices and wages stuck four quarters on average’

lots of sticky wages : $\xi_w = 0.85$

little sticky wages : $\xi_w = 0.20$

$$\beta = \frac{1}{1+r} = 0.99, r = 0.01$$

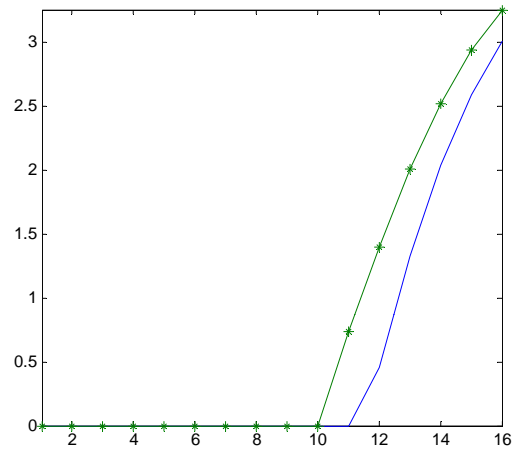
$\lambda_w = 1.20,$ ‘elasticity of demand for specialized labor = 6’

$$\phi = 1, \quad \tau = 0.30$$

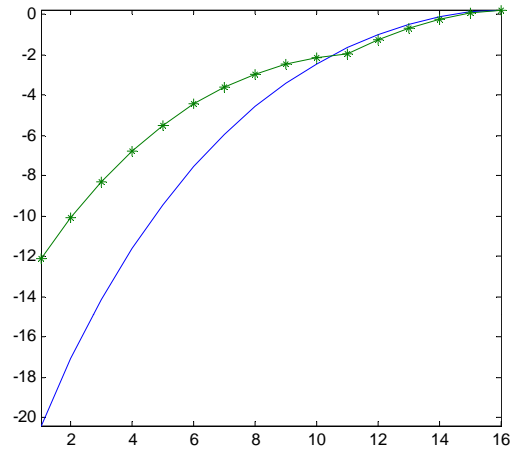
policy : τ increased from 0.30 to 0.40 while zero bound is binding

Baseline Simulation

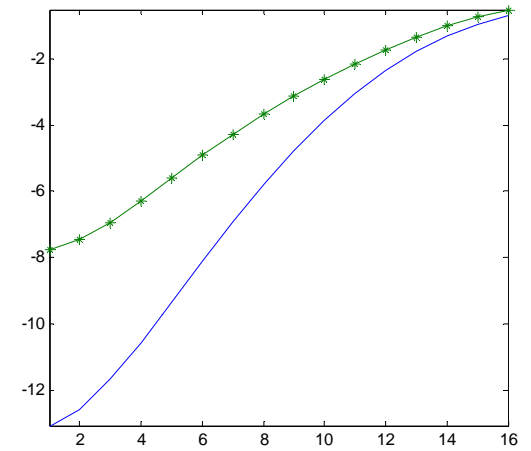
nominal rate of interest, $400 \cdot R_t$



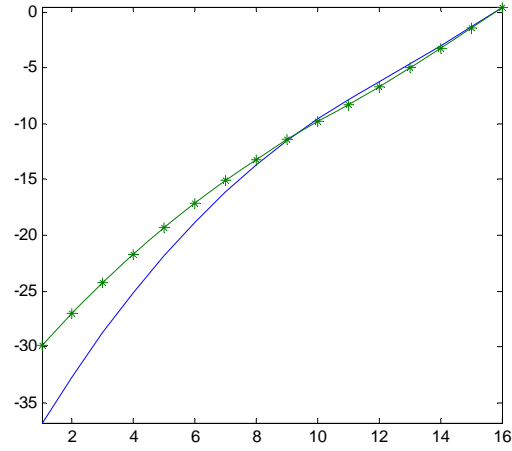
wage inflation, $400 \cdot \pi_{w,t}$



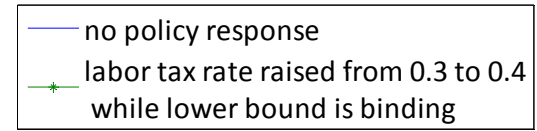
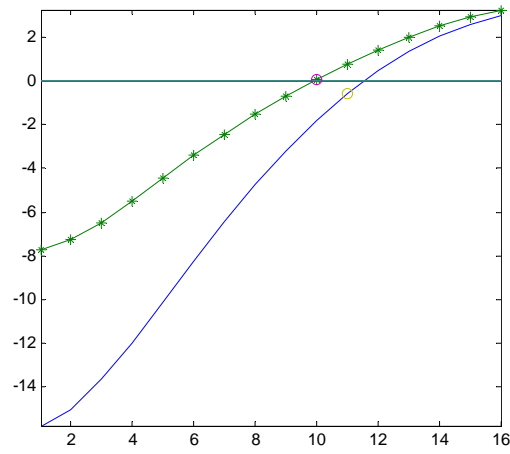
price inflation, $400 \cdot \pi_t$



hours, percent deviation from steady state

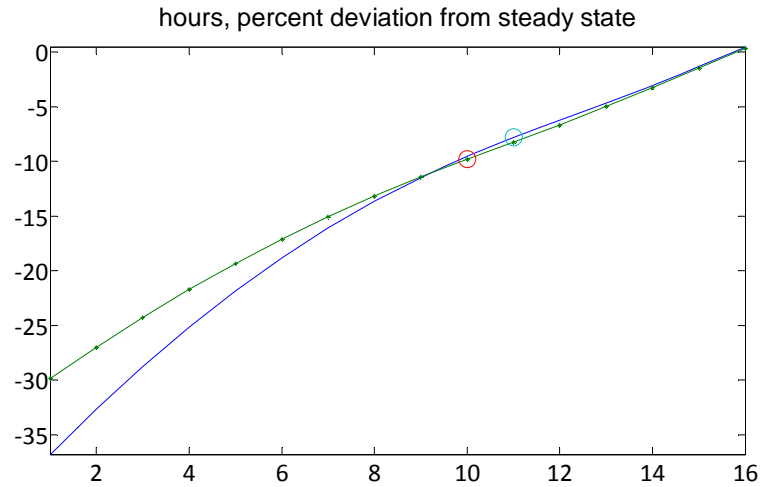


shadow interest rate, $400 \cdot Z_t$

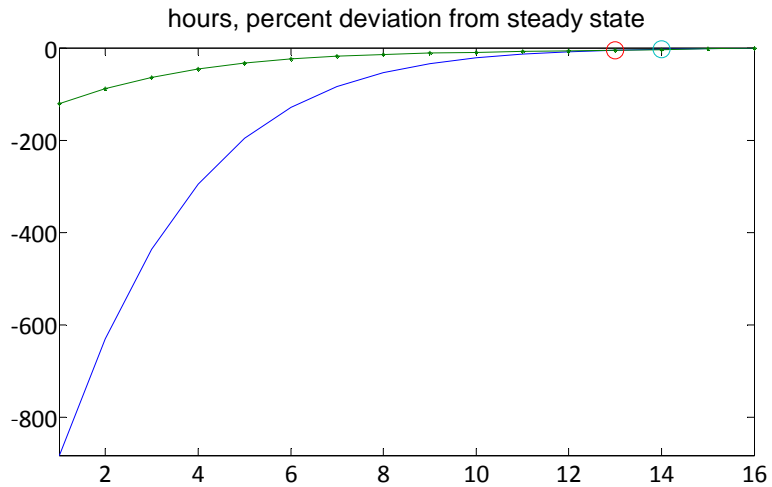


Time between wage reoptimization = 4 quarters

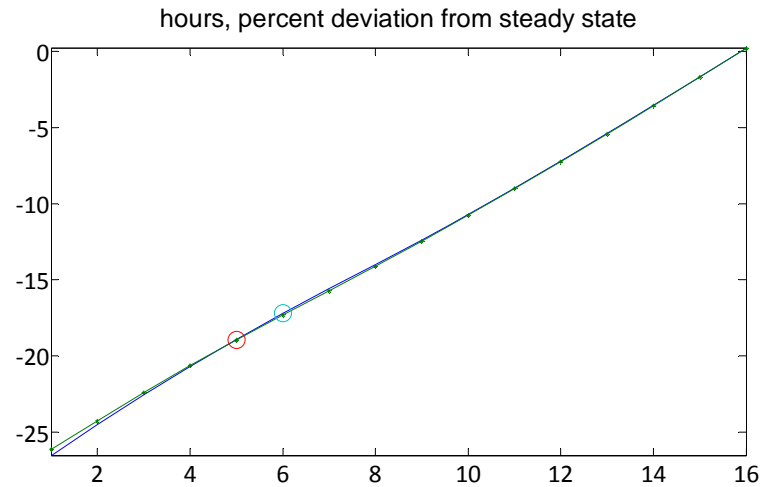
Circles indicate date when zero bound ceases to bind



1.25 quarters



6.7 quarters



Blue line: no policy response, Other line: tax rate increased from 0.30 to 0.40 while zero bound binds

Conclusion

- This is an eloquently written, important paper on the effects of policy in the lower bound.
- Two ways to state the result about fiscal policy in the zero bound:
 - An increase in government spending has a bigger impact if it is financed by an rise in income-taxes.
 - Cutting taxes may worsen the recession created by the deflation spiral.
- The computations suggest the tax effects may be small if wages are sticky....
 - but those computations do not change the qualitative nature of the results.