

CURRICULUM VITAE

Asher Wolinsky

Contact Information

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Education

The Hebrew University, 1972-76: B.S. Mathematics and Economics, 1975.

Stanford University, 1976-80: M.A., Economics, M.S., Operations Research, 1979.

Ph.D., Economics (with Minor in O.R.), 1980.

Employment

Economic Research Center, Bell Laboratories, 1980-81.

Economics Department, Hebrew University, Lecturer, 1981-86; Sr. Lecturer 1986-88.

Economics Department, University of Pennsylvania, Visiting Faculty, 1986-1988.

Economics Department, Northwestern University, Professor, 1988-present; Alfred W. Chase Professor 1998-2002; Gordon Fulcher Professor 2002-present.

Professional Activities

Fellow of the Econometric Society, 1991. Charter member of the Game Theory society.

Editorial boards: Econometrica (1992-present), American Economic Journal-Microeconomics (2007-present) Games and Economic Behavior (1992-2008), Economic Theory (1992-97), Journal of Economic Theory (1993-2005).

SELECTED Publications

"Prices as Signals of Product Quality", Review of Economic Studies, Vol. 50, No. 160, October 1983, pp. 647-658.

"Equilibrium in a Market with Sequential Bargaining" (with Ariel Rubinstein), Econometrica, Vol. 53, No. 5, September 1985, pp. 1133-1150.

"True Monopolistic Competition as a Result of Imperfect Information", The Quarterly Journal of Economics, Vol. 101, No. 3, August 1986, pp. 493-511.

"The Nash Bargaining Solution in Economic Modelling" (with Kenneth Binmore and Ariel Rubinstein), The Rand Journal of Economics, Vol. 17, No. 2, Summer 1986, pp. 176-188. Reprinted in Foundations of Probability, Econometrics and Economic Games edited by O. Hamouda and J. Rowley, Edward Elgar Publishing, Cheltenham, England.

"Matching, Search and Bargaining", Journal of Economic Theory, Vol. 42, No. 2, 1987, pp. 311-333. Reprinted in The Economics of Information edited by D. Levine and S. Lippman, Edward Elgar Publishing, Cheltenham, England, 1995.

"Worker Substitutability and Patterns of Unionisation" (with Henrik Horn), The Economic Journal, Vol. 98, No. 391, June 1988, pp. 484-497. Reprinted in The Economics of Labor Unions edited by A. Booth, Edward Elgar Publishing, Cheltenham, England, ????.

"Middlemen" (with Ariel Rubinstein), The Quarterly Journal of Economics, Vol. 102, No. 3, August 1987, pp. 581-594.

"Dynamic Markets with Competitive Bidding", Review of Economic Studies, Vol. 55, No. 181, January 1988, pp. 71-84.

"Bilateral Monopolies in a Market for an Input" (with Henrik Horn), The Rand Journal of Economics, Vol. 19, No. 3, Autumn 1988, pp. 408-419.

"Decentralized Trading, Strategic Behavior and the Walrasian Outcome", (with Ariel Rubinstein), Review of Economic Studies, Vol. 57, No. 189, January 1990, pp. 63-78.

"Information Revelation in a Market with Pairwise Meetings", Econometrica, Vol. 58, No. 1, January 1990, pp. 1-23.

"Remarks on the Logic of 'Agreeing to Disagree' type results" (with Ariel Rubinstein), Journal of Economic Theory, Vol. 51, No. 1, June 1990, pp. 184-193.

"Renegotiation Proof Implementation and Time Preferences" (with Ariel Rubinstein), American

- Economic Review, Vol. 82, No. 3, June 1992, pp. 600-614.
- "Competition in A Market for Informed Experts' Services," The Rand Journal of Economics, Vol. 24, No. 3, Autumn 1993, pp. 380-398.
- "Rationalizable Conjectural Equilibrium: Between Nash and Rationalizability," (with Ariel Rubinstein), Games and Economic Behavior, Vol. 6, No. 3, May 1994, pp. 299-311.
- "Small Deviations from Maximizing Behavior in a Simple Dynamic Model," The Quarterly Journal of Economics, Vol. 109, no. 2, May 1994, pp. 443-464.
- "Competition in Markets for Credence Goods," Journal of Institutional and Theoretical Economics (Symposium on the New Institutional Economics, Market Organization and Market Behavior), Vol. 15, No. 1, March 1995, pp. 117-131.
- "A Strategic Model of Social and Economic Networks," (with Matthew Jackson), Journal of Economic Theory, Vol. 71, No. 1, October 1996, pp. 44-74.
- "A Theory of the Firm with Non-Binding Employment Contracts," Econometrica., Vol. 68, No. 4, July 2000, pp. 875-910.
- "On the Contribution of Game Theory to Industrial organization," (with Kyle Bagwell), Handbook of Game Theory with Economic Applications edited by R. Aumann and S. Hart, North Holland:2002.
- "Second Opinions and Price Competition: Inefficiency in the Market for Expert Advice," (with Wolfgang Pesendorfer), Review of Economic Studies, Vol. 70, No. Issue 2, April 2003, pp 417-437.
- "Rationalizable Outcomes of Large, Private-Values, Discrete Auctions," (with Eddie Dekel), Games and Economic Behavior, Vol. 43, No. 2, May 2003, pp. 175-190.
- "Procurement via Sequential Search," Journal of Political Economy, Vol. 113, No. 4, August 2005, pp. 785-810.
- "Vote Buying: General Elections," (with Eddie Dekel and Matthew Jackson) Journal of Political Economy, Vol. 116, No. 2, April 2008, pp. 351-380.
- "Vote Buying: Legislatures and Lobbying," (with Eddie Dekel and Matthew Jackson), Quantitative Journal of Political Science, Vol. 4, No. 2, July 2009, pp. 103-128.
- "Buying shares and/or votes for corporate control," (with Eddie Dekel), last draft April 2011, Review of Economic Studies, forthcoming.

Unpublished Papers and Current Work in Progress

“Search with Adverse Selection” (with Stephan Laueremann). Last draft April 2011.

“Auctions with Endogenous Biddership” (with Stephan Laueremann). Preliminary Draft, April 2011.

“Attributes” (with Diego Klabjan and Wojciech Olszewski). Preliminary Draft, November 2010.

“Matching with Objects with Multiple Attributes” (with Wojciech Olszewski). Preliminary Draft November 2010.

Unpublished Older Papers

“All-Pay Auctions,” (with Eddie Dekel and Matthew Jackson), Last version August 2006.

"A Market Based Approach to Property Tax," mimeo, October 2001.